



**AGENDA  
REGULAR MEETING  
BOARD OF TRUSTEES  
CITY OF FERNANDINA BEACH  
GENERAL EMPLOYEES' PENSION PLAN  
NOVEMBER 8, 2018  
3:00 PM  
CITY HALL COMMISSION CHAMBERS  
204 ASH STREET  
FERNANDINA BEACH, FL 32034**

**1. CALL MEETING TO ORDER**

**2. ROLL CALL**

**3. APPROVAL OF MINUTES**

3.1 AUGUST 9, 2018 REGULAR MEETING

**4. QUARTERLY/ANNUAL REPORTS**

4.1 ACTUARIAL VALUATION PRESENTATION BY FOSTER AND FOSTER FOR FISCAL YEAR  
ENDING SEPTEMBER 30, 2018

4.2 ANDCO CONSULTING QUARTERLY PERFORMANCE EVALUATION REPORT FOR  
QUARTER ENDING SEPTEMBER 30, 2018

**5. REPORT FROM BOARD ATTORNEY**

**6. APPROVAL OF INVOICES ALREADY PAID AS PER AGREEMENT OR CONTRACT**

6.1 ANDCO CONSULTING, LLC INV. #26126 -- \$4,375.00

6.2 SUGARMAN AND SUSSKIND INV. #131733 -- \$2,404.31

6.3 SUGARMAN AND SUSSKIND INV. #132615 -- \$340.00

6.4 HIGHLAND CAPITAL MANAGEMENT, LLC INV. #19278 -- \$4,914.74

6.5 AGINCOURT CAPITAL MANAGEMENT, LLC INV. #9459 -- \$2,674.40

6.6 FIDUCIARY TRUST INTERNATIONAL QUARTERLY FEES -- \$2,729.24

6.7 AMERICAN CORE REALTY QUARTERLY FEES -- \$5,183.83

6.8 FOSTER AND FOSTER INV. #13321 -- \$1,660.00

- 6.9 FOSTER AND FOSTER INV. #13393 -- \$17,061.00
- 6.10 FLORIDA MUNICIPAL INSURANCE TRUST (split between boards) -- \$4,997.00
- 7. APPROVAL OF INVOICES TO BE PAID**
  - 7.1 FPPTA ANNUAL MEMBERSHIP RENEWAL -- \$600.00
- 8. REQUEST FOR CONTRIBUTION REFUNDS**
  - 8.1 LOGAN PEAKE -- \$4,051.77
- 9. OLD BUSINESS**
- 10. NEW BUSINESS**
  - 10.1 PROPOSED 2019 MEETING DATES
- 11. REQUESTS FROM THE PUBLIC TO BE HEARD ON ITEMS NOT ON THE AGENDA**
- 12. OTHER BOARD DISCUSSION**
- 13. ADJOURNMENT**

All members of the public are invited to be present and be heard. Persons with disabilities requiring accommodations in order to participate in this program or activity should contact the City Clerk at (904) 310-3115 or TTY/TDD 711 (for the hearing or speech impaired).

The Board of Trustees of the General Employees' Pension Plan met on Thursday, August 9, 2018 at 3:00 pm in the City Commission Chambers in City Hall. Members present were: Chair John Mandrick, Jeremiah Glisson and Steve Herbert. Jesse Peck was absent and the new member scheduled to replace Beano Roberts is on the City Commission agenda for August 21<sup>st</sup>.

**3. APPROVAL OF MINUTES:** The Minutes of the May 10, 2018 Regular Meeting were presented for approval. **A motion was made by Member Herbert, seconded by Member Glisson, to approve the Minutes. Vote upon passage of the motion was taken by ayes and nays and being all ayes, carried.**

**4. QUARTERLY/ANNUAL REPORTS:**

**4.1. ANDCO CONSULTING QUARTERLY PERFORMANCE EVALUATION REPORT FOR QUARTER ENDING JUNE 30, 2018:** Mr. John Thinnies referred to page 2 of the Investment Review booklet, the chart on the upper right hand corner, which shows that emerging markets were down about 8% for the quarter while the Russell 2000 was up almost 8%. Page 3 shows the 3000 Value stocks up 1.7% and the 3000 Growth stocks were up 6% for the quarter. The chart on the bottom of page 3 shows the 3000 Value up 7.3% and the 3000 Growth was up 22.5%. He directed the board to the chart on the bottom right corner of page 9 which shows the Treasury Yield Curve and a large move this past year. Page 11 shows the portfolio reaching an all-time high of just over \$20.9 million and the fund is now at just under \$21.4 million. He referred to the chart on page 13 which shows the asset allocation by manager and shared with the board that he felt a growth manager should be added to balance out that portfolio. He reminded the board that \$300,000 would be going to American Core Realty from what was Brown. The allocation was within allowable ranges so there is no need to rebalance. Page 17 is the financial reconciliation page and shows the total fund equity through three quarters of this fiscal year. It shows the beginning value at \$19.6 million and the ending value at \$20.9 million. Page 18 shows the total fund up 1.48% for the quarter and 5% for the fiscal year to date. He shared that he thought the plan was in the range of 7.25% to 7.5% through today for the fiscal year. He informed the board that was above average for the plans he has been seeing. Page 19 shows the performance of the individual managers and highlighted the differences between value and growth. The managers overall are ranking high relative to their peers.

He referred the board to the Large Cap Growth Review booklet, page 6, which shows the number of holdings of the managers selected for comparison. He suggested focusing on MFS, Primecap, and T. Rowe Price. He referred to page 11 and the Morningstar style boxes and shared that of the three, MFS and T. Rowe Price are typical large-cap growth managers, while Primecap will dip down into the mid-cap growth so they are more aggressive with higher return and higher risk. Page 13 shows all three beating the benchmark over trailing time periods which is what they are trying to do. He shared that even though Primecap was up 26.33% during this period that this quarter they returned negative 1 versus positive six for the index. They are more volatile but did have some really good quarters before that. The numbers on page 14 show that MFS and T. Rowe Price are pretty consistent with where they rank against their peers and Primecap can deviate pretty far from the others in the return. Page 17 is the risk and return chart and shows that Primecap is more volatile, as is T. Rowe Price and MFS is closer to the index and is more consistent and less volatile. His recommendation was for Primecap paired with either MFS or T. Rowe Price and if they only wanted one he would go with MFS for higher Alpha and more consistency.

**A motion was made by Member Herbert, seconded by Member Glisson, that the allocation be changed in the domestic equity portfolio to equal weight with four managers, the fourth being Primecap. Vote upon passage of the motion was taken by ayes and nays and being all ayes, carried.**

**5. REPORT FROM ATTORNEY PEDRO HERRERA:** Attorney Pedro Herrera shared that there was not much to report, he reminded the board that the financial disclosure forms were due July 1 and fines start after September 1. He advised the board that there were some educational opportunities

that were being coordinated with other boards but no dates were available at this time. He reminded the board that the FPPTA conference was in October and the Division of Retirement school would be in Orlando in November.

**6. APPROVAL OF INVOICES ALREADY PAID AS PER AGREEMENT OR CONTRACT:**

The following invoices were on the agenda for consideration:

|      |                                              |             |
|------|----------------------------------------------|-------------|
| 6.1  | ANDCO CONSULTING, LLC INV. #25425            | \$ 4,375.00 |
| 6.2. | SUGARMAN & SUSSKIND INV. #129545             | \$ 1,700.21 |
|      | INV. #130263                                 | \$ 1,190.00 |
| 6.3. | HIGHLAND CAPITAL MANAGEMENT, LLC INV. #18653 | \$ 4,651.15 |
| 6.4. | AGINCOURT CAPITAL MANAGEMENT, LLC INV. #9054 | \$ 2,666.40 |
| 6.5. | FIDUCIARY TRUST INTERNATIONAL QUARTERLY FEES | \$ 2,619.97 |
| 6.7. | AMERICAN CORE REALTY QUARTERLY FEES          | \$ 5,086.34 |

A motion was made by Member Glisson, seconded by Member Herbert, to approve the invoices already paid per agreements or contracts. This includes the Fiduciary Trust quarterly fees of \$2,619.97 presented at the meeting plus a \$527.73 fee from the previous quarter that was received after the previous meeting and also presented at the meeting. Vote upon passage of the motion was taken by ayes and nays and being all ayes, carried.

**7. REQUEST FOR RETIREMENT APPROVAL:** According to the agenda support documents, the following individual requested approval of retirement. Ms. Sue Edwards retirement commencing June 30, 2018. A motion was made by Member Glisson, seconded by Member Herbert, to approve the retirement request. Vote upon passage of the motion was taken by ayes and nays and being all ayes, carried.

**8. OLD BUSINESS:** There were no items for discussion under Old Business.

**9. NEW BUSINESS:** A request for Contribution Refund in the amount of \$20,593.30 was presented for Anton Perez-Guerra which was not listed on the agenda. A motion was made by Member Herbert, seconded by Member Glisson, to approve the contribution refund request. Vote upon passage of the motion was taken by ayes and nays and being all ayes, carried.

**10. REQUESTS FROM THE PUBLIC TO BE HEARD ON ITEMS NOT ON THE AGENDA:**  
There were no requests to be heard at this time.

**11. OTHER BOARD DISCUSSION:** There were no items for discussion under other board discussion.

**12. ADJOURNMENT:** There being no further business to come before the Board of Trustees of the General Employees' Pension Plan the meeting was adjourned at 3:39 pm.

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John Mandrick, Chair

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Beano Roberts, Secretary

Investment Performance Review  
Period Ending September 30, 2018

# **City of Fernandina Beach General Employees' Retirement System**

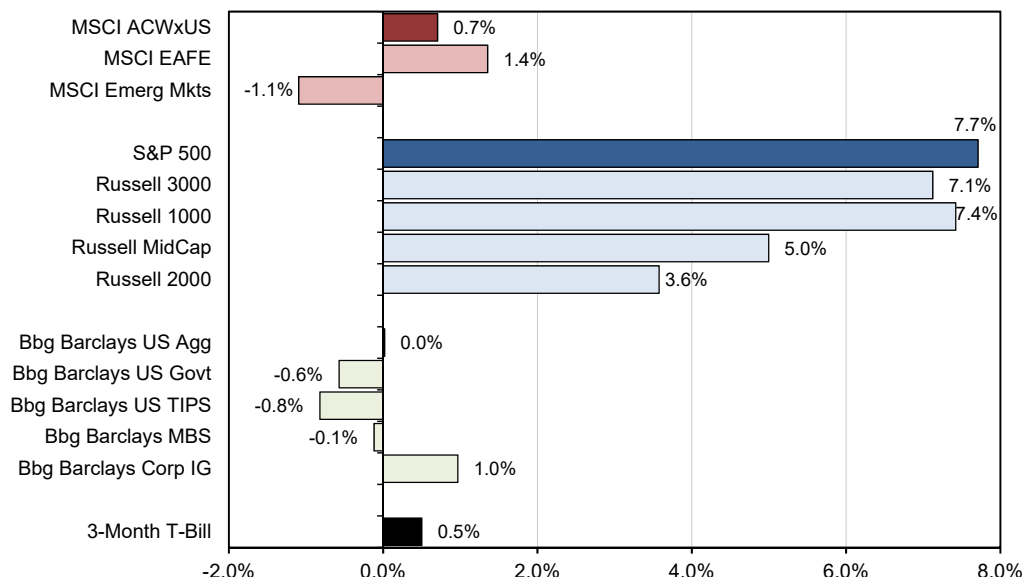
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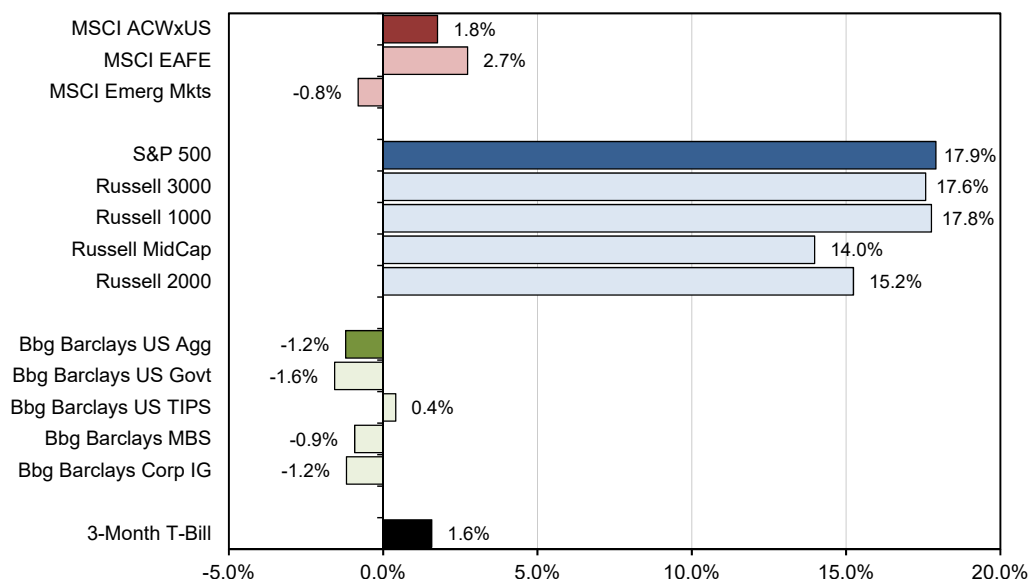
## **3rd Quarter 2018 Market Environment**

- Market returns were mixed across major equity and fixed income indices for the 3rd quarter of 2018 with many themes from the 2nd quarter repeating during the current period. Broad domestic equity indices pushed higher on continued strength in both economic and corporate earnings data. Corporate earnings continue to benefit from fiscal stimulus tailwinds in the form of the late 2017 tax reform. International indices underperformed domestic indices during the period, posting more muted returns in US dollar (USD) terms, as investors weighed relatively soft economic data, a strengthening USD and geopolitical concerns, especially around global trade relations. Fixed income returns were flat for the quarter as interest rates continued to rise. Domestic stocks rose as concerns around ongoing monetary policy tightening by the Federal Reserve (Fed) and an escalating trade war between the US and China were not substantial enough to dampen investor enthusiasm around the ongoing strength of the US economy. The US stock market represented by the Russell 3000 Index returned 7.1% and 17.6% for the quarter and 1-year period respectively.
- International equity returns finished the quarter slightly positive with the MSCI ACWI ex US Index returning 0.7%. Developed market stocks pushed higher through the period, however, relatively subdued economic growth and ongoing political and trade uncertainty tempered returns versus domestic equities. The developed market MSCI EAFE Index gained 1.4% during the quarter. Emerging market stocks struggled in comparison, posting negative returns for the period, as trade tensions grew between the US and China. In addition, a strengthening USD caused headwinds for most international markets, but caused particular difficulties for emerging market countries that issue debt in USD. The MSCI Emerging Markets Index posted a small decline of -1.1% during the 3rd quarter. The relative outperformance of developed markets can also be seen in the 1-year period with the MSCI EAFE and MSCI Emerging Markets indices returning 2.7% and -0.8% respectively.
- Interest rates on the US Treasury Yield Curve continued their year-to-date rise during the 3rd quarter as investor expectations for further Fed tightening of monetary policy increased during the period. The yield curve did flatten slightly as interest rates had the greatest increase in short-term maturities, but overall, the shift in rates was fairly consistent throughout the entire curve. The Fed did implement another interest rate increase following their September meeting citing the continued strength of the US economy and stable inflation. The broad market Bloomberg Barclays US Aggregate Index was flat for the quarter returning 0.0% and is slightly negative over the 1-year period returning -1.2%. Corporate issues rebounded following underperformance during the first half of the year and were the only investment grade sector to post a positive return during the quarter, as they benefitted from tightening credit spreads and strong investor demand.

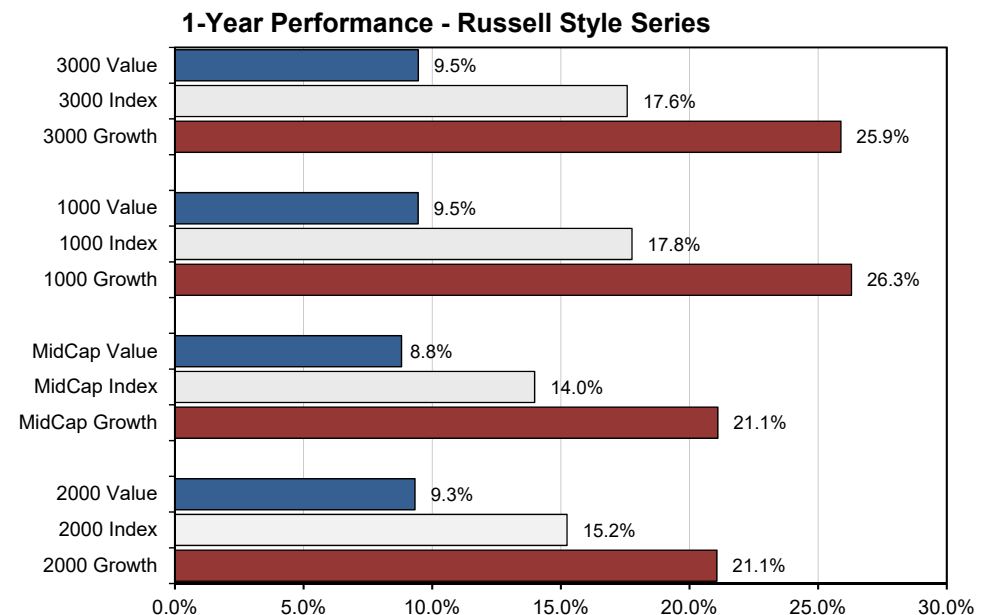
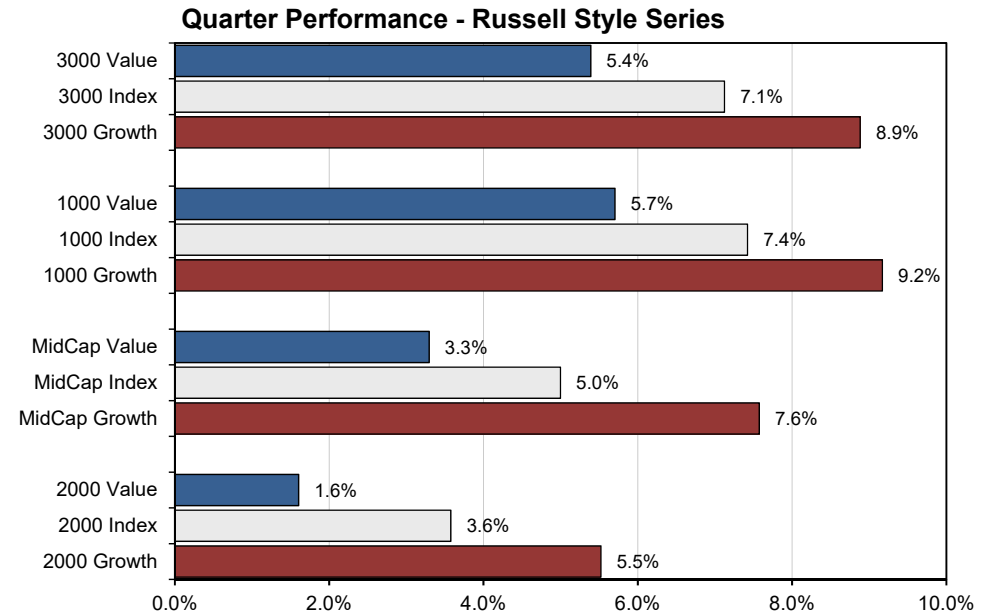
### Quarter Performance



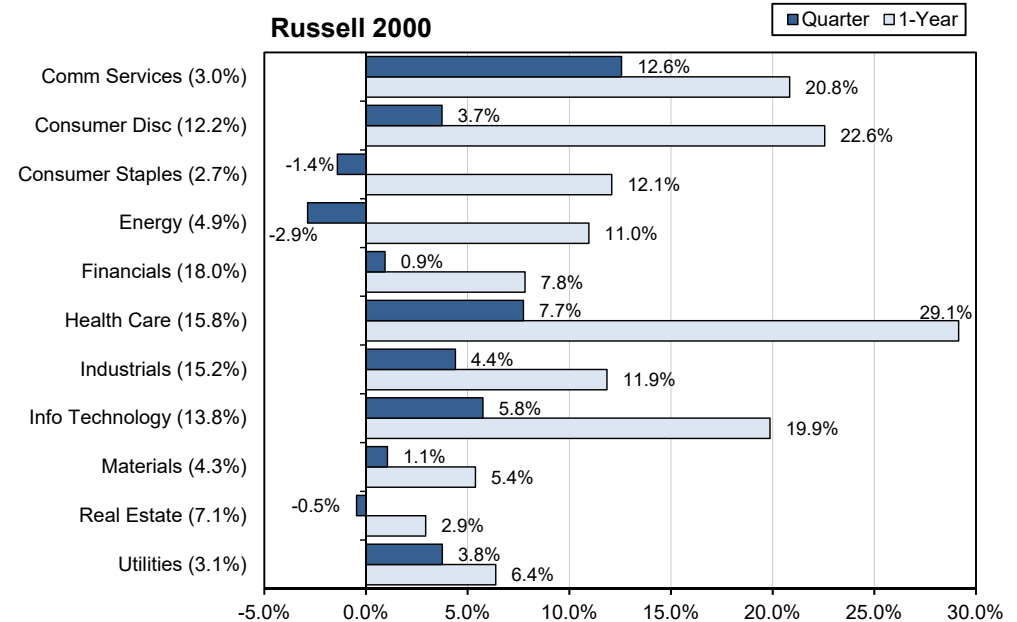
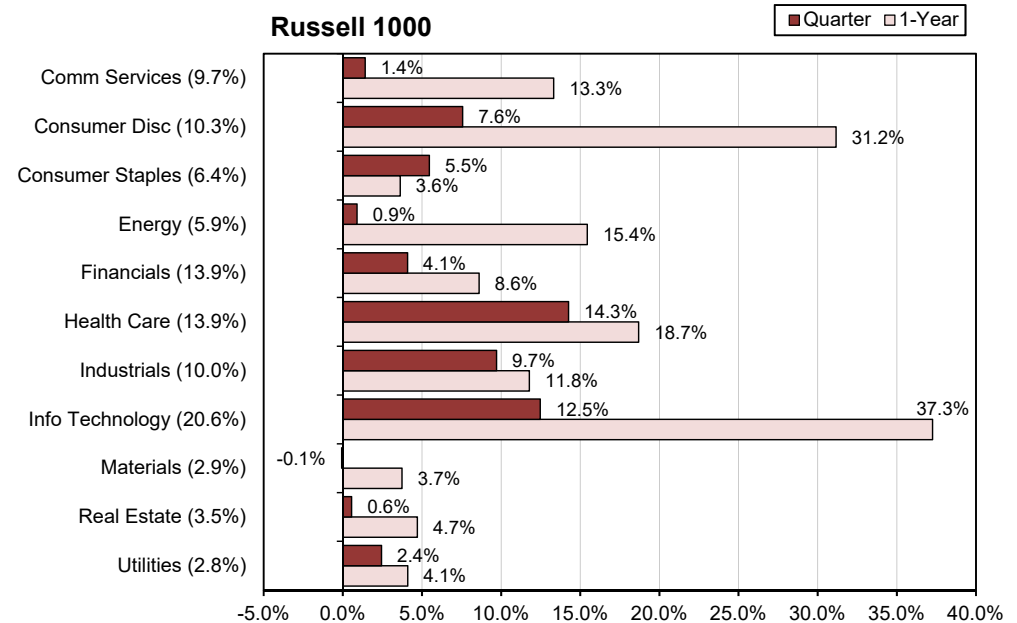
### 1-Year Performance



- US equity index returns were positive across the style and capitalization spectrum during the 3rd quarter of 2018. US equity markets were pushed higher by the ongoing strength in US economic data and corporate earnings. Positive data releases in GDP, unemployment, retail sales, consumer consumption and investor sentiment highlighted the continued health of the US economy. Corporate earnings released during the quarter were also impressive. Earnings reported for S&P 500 companies were up over 20% on a year-over-year basis for the second straight quarter as corporate profits continued to benefit from the new tax code. The current expansion in US equity markets now marks the longest bull market in history. While the positive economic data drove returns through the quarter, trade negotiations with China broke down with both the US and China instituting several rounds of new tariffs during the period. Currently the US is imposing tariffs on \$250 billion of Chinese imports with China placing tariffs on \$110 billion worth of goods. Further action has been threatened by both countries. While negotiations with China have been unsuccessful, progress was made in the renegotiation of the North American Free Trade Agreement (NAFTA) and discussions with the European Union (EU) appear to be moving ahead productively.
- During the quarter, large cap stocks outperformed mid and small cap equities across growth, value and core indices. The large cap Russell 1000 Index returned 7.4% for the quarter versus a 3.6% return for the Russell 2000 Index. The Russell 1000 benefitted from strong performance from some of its largest exposures. Apple Inc, Microsoft Corp and Amazon.com Inc alone make up over 10% of the index and posted quarterly returns of 22.4%, 16.4% and 17.8% respectively. Those same three stocks have gained 48.7%, 56.3% and 108.4% over the 1-year period. This strong performance from some of the index's largest constituents has helped large caps outperform small caps over the 1-year period as well with the Russell 1000 returning 17.8% over the trailing year while the Russell 2000 posted a still solid return of 15.2%.
- Growth stocks outperformed value stocks across the market cap spectrum during the 3rd quarter. The large cap Russell 1000 Growth Index was the best performing style index for the period returning a notable 9.2% for the quarter. The outperformance of growth indices relative to value indices is also evident over the 1-year period as growth indices continue to show significant outperformance relative to their value counterparts. The returns for growth indices more than double the returns of the corresponding value indices over the last 12 months. Growth benchmarks benefitted from larger exposures to more cyclical names within the information technology, consumer discretionary, health care and industrials sectors. They also benefitted from underweights to more defensive sectors such as REITs and utilities.



- Both S&P Dow Jones Indices and MSCI made changes to the Global Industry Classification Standard (GICS) sector configurations of their indices, creating a new GICS sector classification called Communication Services which replaced the Telecommunications sector on September 28, 2018. The Communication Services sector is comprised of companies in the Telecommunications sector, as well as certain companies formerly classified as Consumer Discretionary and Information Technology. As a result, the sector, went from a weighting of about 2% of the Russell 1000 Index to almost 10% post reclassification. Notable names now classified under Communication Services include Netflix, Alphabet, Facebook and Disney. This is just the second change to the GICS classifications since 1999.
- Sector performance was broadly positive across large cap sectors for the 3rd quarter. Ten of eleven sectors had positive returns for the quarter with four outpacing the Russell 1000 Index return. The consumer discretionary sector continues to do well on the back of strong retail sales and increased consumer spending, gaining 7.6% for the period. Health care and technology stocks increased 14.3% and 12.5% during the quarter respectively, with companies in both sectors reporting strong earnings. Industrials benefitted from continued economic strength returning 9.7%. The largest detractors for the quarter were the materials, real estate and energy sectors which returned -0.1%, 0.6% and 0.9% respectively. Over the trailing 1-year period, all large cap all sectors were positive. The information technology and consumer discretionary sectors were the best performers, returning over 30% over the last 12 months, and six of eleven sectors have returns over 10% for the year.
- Quarterly results for small cap sectors were generally lower relative to their large capitalization counterparts. Nine of eleven economic sectors outpacing the Russell 2000 Index return for the quarter. Energy, consumer staples and real estate posted negative returns for the period returning -2.9%, -1.4% and -0.5% respectively. Communications services and health care were the best performers returning 12.6% and 7.7%. Over the trailing 1-year period, all eleven sectors posted gains. Health care stocks were the best performers within the Russell 2000 for the trailing year returning a solid 29.1%. Communication services, technology, and consumer discretionary also had particularly robust returns for the 1-year period.
- Using S&P 500 sector valuations as a proxy for the market, forward P/E ratios for seven of the eleven GICS sectors were higher than their long-term averages at quarter-end. Using these historical P/E measures, the utilities, consumer discretionary and real estate sectors appear the most extended. In contrast the financials, technology and health care sectors were trading at a discount to their long-term average P/E ratios.



**The Market Environment**  
**Top 10 Index Weights & Quarterly Performance for the Russell 1000 & 2000**  
As of September 30, 2018

| Top 10 Weighted Stocks   |        |              |               |                        |
|--------------------------|--------|--------------|---------------|------------------------|
| Russell 1000             | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| Apple Inc                | 3.97%  | 22.4%        | 48.7%         | Information Technology |
| Microsoft Corp           | 3.15%  | 16.4%        | 56.3%         | Information Technology |
| Amazon.com Inc           | 2.96%  | 17.8%        | 108.4%        | Consumer Discretionary |
| Berkshire Hathaway Inc B | 1.51%  | 14.7%        | 16.8%         | Financials             |
| Facebook Inc A           | 1.42%  | -15.4%       | -3.8%         | Communication Services |
| JPMorgan Chase & Co      | 1.37%  | 8.9%         | 20.7%         | Financials             |
| Johnson & Johnson        | 1.35%  | 14.6%        | 9.1%          | Health Care            |
| Alphabet Inc Class C     | 1.32%  | 7.0%         | 24.4%         | Communication Services |
| Alphabet Inc A           | 1.31%  | 6.9%         | 24.0%         | Communication Services |
| Exxon Mobil Corp         | 1.31%  | 3.8%         | 7.9%          | Energy                 |

| Top 10 Performing Stocks (by Quarter) |        |              |               |                        |
|---------------------------------------|--------|--------------|---------------|------------------------|
| Russell 1000                          | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| Advanced Micro Devices Inc            | 0.10%  | 106.1%       | 142.3%        | Information Technology |
| Square Inc A                          | 0.10%  | 60.6%        | 243.7%        | Information Technology |
| Paycom Software Inc                   | 0.03%  | 57.2%        | 107.3%        | Information Technology |
| Twilio Inc A                          | 0.02%  | 54.0%        | 189.0%        | Information Technology |
| Atlassian Corporation PLC A           | 0.03%  | 53.8%        | 173.5%        | Information Technology |
| Molina Healthcare Inc                 | 0.03%  | 51.8%        | 116.3%        | Health Care            |
| DexCom Inc                            | 0.05%  | 50.6%        | 192.4%        | Health Care            |
| Match Group Inc                       | 0.01%  | 49.5%        | 149.7%        | Communication Services |
| Fortinet Inc                          | 0.05%  | 47.8%        | 157.4%        | Information Technology |
| IAC/InterActiveCorp                   | 0.06%  | 42.1%        | 84.3%         | Communication Services |

| Bottom 10 Performing Stocks (by Quarter) |        |              |               |                        |
|------------------------------------------|--------|--------------|---------------|------------------------|
| Russell 1000                             | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| Floor & Decor Holdings Inc               | 0.01%  | -38.8%       | -22.5%        | Consumer Discretionary |
| Twitter Inc                              | 0.07%  | -34.8%       | 68.7%         | Communication Services |
| IPG Photonics Corp                       | 0.02%  | -29.3%       | -15.7%        | Information Technology |
| Visteon Corp                             | 0.01%  | -28.1%       | -24.9%        | Consumer Discretionary |
| Zillow Group Inc A                       | 0.01%  | -26.0%       | 10.1%         | Communication Services |
| Zillow Group Inc C                       | 0.02%  | -25.1%       | 10.0%         | Communication Services |
| Western Digital Corp                     | 0.06%  | -23.7%       | -30.4%        | Information Technology |
| Wynn Resorts Ltd                         | 0.05%  | -23.7%       | -13.3%        | Consumer Discretionary |
| Extraction Oil & Gas Inc                 | 0.00%  | -23.1%       | -26.6%        | Energy                 |
| Tesla Inc                                | 0.13%  | -22.8%       | -22.4%        | Consumer Discretionary |

| Top 10 Weighted Stocks           |        |              |               |                        |
|----------------------------------|--------|--------------|---------------|------------------------|
| Russell 2000                     | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| Five Below Inc                   | 0.31%  | 33.1%        | 137.0%        | Consumer Discretionary |
| Etsy Inc                         | 0.27%  | 21.8%        | 204.4%        | Consumer Discretionary |
| Integrated Device Technology Inc | 0.27%  | 47.5%        | 76.9%         | Information Technology |
| LivaNova PLC                     | 0.27%  | 24.2%        | 76.9%         | Health Care            |
| Haemonetics Corp                 | 0.26%  | 27.8%        | 155.4%        | Health Care            |
| Teladoc Health Inc               | 0.25%  | 48.8%        | 160.5%        | Health Care            |
| Ligand Pharmaceuticals Inc       | 0.25%  | 32.5%        | 101.6%        | Health Care            |
| HubSpot Inc                      | 0.24%  | 20.4%        | 79.6%         | Information Technology |
| Primerica Inc                    | 0.23%  | 21.3%        | 49.2%         | Financials             |
| HealthEquity Inc                 | 0.22%  | 25.7%        | 86.7%         | Health Care            |

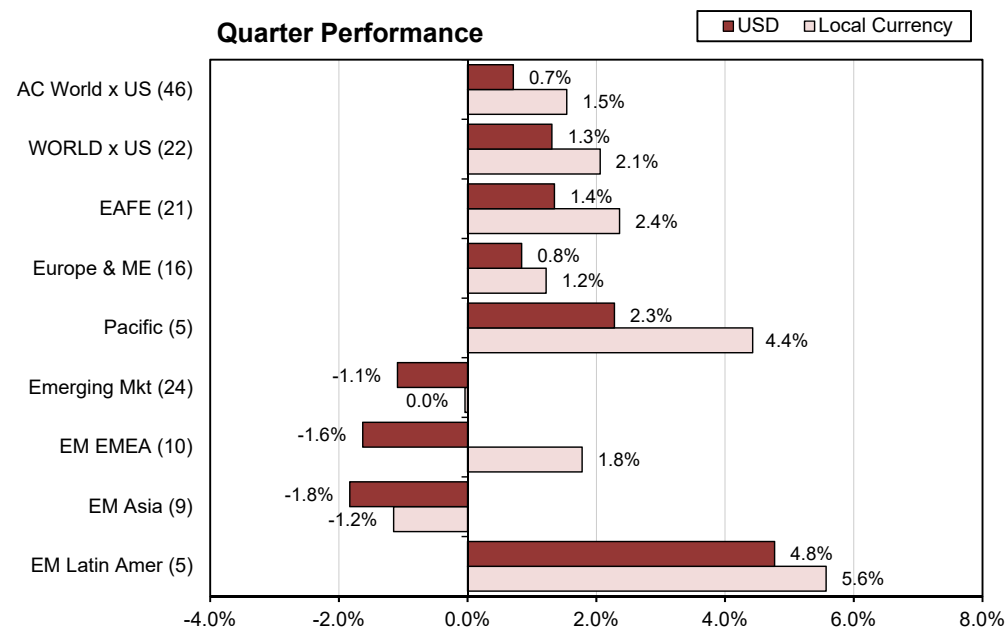
| Top 10 Performing Stocks (by Quarter) |        |              |               |                        |
|---------------------------------------|--------|--------------|---------------|------------------------|
| Russell 2000                          | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| CareDx Inc                            | 0.04%  | 135.7%       | 679.7%        | Health Care            |
| Reata Pharmaceuticals Inc A           | 0.07%  | 133.8%       | 162.9%        | Health Care            |
| Invitae Corp                          | 0.05%  | 127.6%       | 78.5%         | Health Care            |
| RigNet Inc                            | 0.01%  | 97.6%        | 18.3%         | Energy                 |
| Tandem Diabetes Care Inc              | 0.10%  | 94.6%        | 486.8%        | Health Care            |
| Health Insurance Innovations Inc      | 0.03%  | 90.6%        | 325.2%        | Financials             |
| Funko Inc Class A                     | 0.01%  | 88.8%        | N/A           | Consumer Discretionary |
| LSB Industries Inc                    | 0.01%  | 84.5%        | 23.2%         | Materials              |
| Viking Therapeutics Inc               | 0.04%  | 83.6%        | 812.0%        | Health Care            |
| Ra Pharmaceuticals Inc                | 0.01%  | 81.8%        | 23.9%         | Health Care            |

| Bottom 10 Performing Stocks (by Quarter) |        |              |               |                        |
|------------------------------------------|--------|--------------|---------------|------------------------|
| Russell 2000                             | Weight | 1-Qtr Return | 1-Year Return | Sector                 |
| Vital Therapies Inc                      | 0.00%  | -96.0%       | -94.5%        | Health Care            |
| GTx Inc                                  | 0.00%  | -89.7%       | -81.4%        | Health Care            |
| Ampio Pharmaceuticals Inc                | 0.00%  | -76.9%       | -16.9%        | Health Care            |
| Innovate Biopharmaceuticals Inc          | 0.01%  | -71.0%       | -2.4%         | Health Care            |
| Zion Oil & Gas Inc                       | 0.00%  | -68.4%       | -62.5%        | Energy                 |
| Endologix Inc                            | 0.01%  | -66.3%       | -57.2%        | Health Care            |
| Lannett Co Inc                           | 0.01%  | -65.1%       | -74.3%        | Health Care            |
| Maiden Holdings Ltd                      | 0.01%  | -62.6%       | -61.1%        | Financials             |
| Diebold Nixdorf Inc                      | 0.02%  | -62.3%       | -80.1%        | Information Technology |
| Sears Holdings Corp                      | 0.00%  | -59.2%       | -86.7%        | Consumer Discretionary |

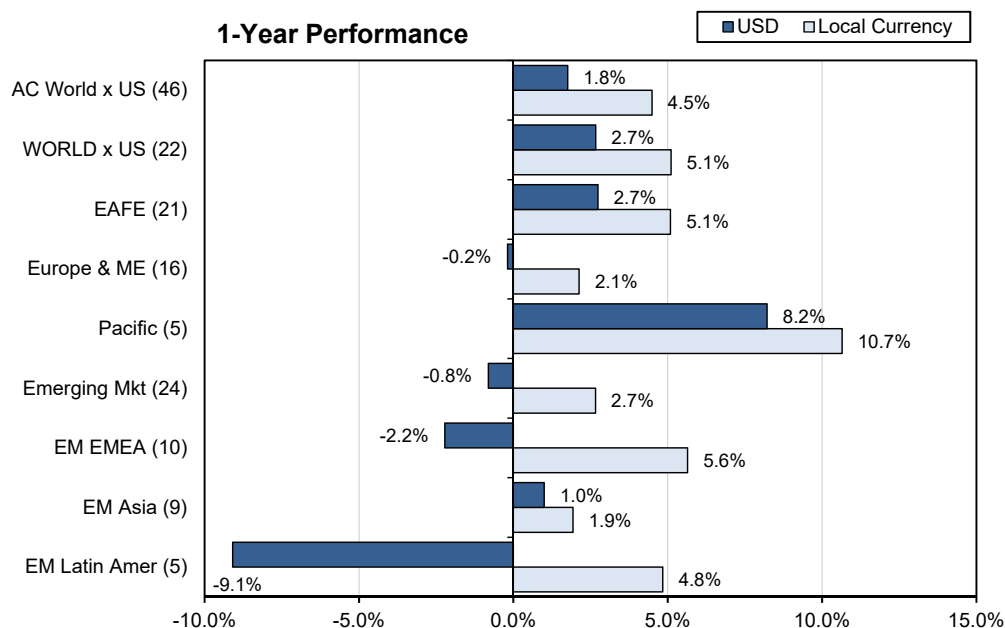


- Broad international equity returns were mixed for the quarter. Most developed markets were positive in local currency and USD terms whereas emerging markets were negative in both local currency and USD terms. Performance was largely driven by the same catalysts as the US equity markets for the second straight quarter. We saw global macroeconomic data slow, but remain generally positive through the period, with returns being tempered by global trade tensions and ongoing political uncertainty. The USD continued to strengthen against most currencies for the period as relatively strong US economic fundamentals and the continued divergence in global monetary policy hurt US investors in international markets. The MSCI ACWI ex US Index gained 1.5% in local currency terms and 0.7% in USD terms during the 3rd quarter. Returns over the 1-year period are modestly positive in both local currency and USD terms with the MSCI ACWI ex US returning 4.5% and 1.8% respectively.
- Third quarter results for developed market international indices were positive in local currency terms and USD terms with the MSCI EAFE Index returning 2.4% and 1.4% respectively. Returns were dampened for US investors as continued strength in the USD pushed returns lower. Developed markets were pushed higher by broadly positive, but slowing, global economic and earnings data despite several significant political events in Europe during the quarter. Concerns over a “no deal” Brexit and worries over a pending budget approval in Italy weighed on returns, while markets were encouraged by progress in trade negotiations between the US and the eurozone and signs of continued political stability in Japan. The MSCI EAFE Index returned 5.1% and 2.7% for the last twelve months in local currency and USD terms respectively.
- Emerging markets underperformed relative to developed markets for the 3rd quarter, posting a flat return in local currency terms that was exacerbated by the rising USD. The MSCI Emerging Markets Index returned 0.0% and -1.1% in local currency and USD terms respectively. Returns in emerging markets were the hurt by the deterioration in trade negotiations between the US and China followed by several rounds of new tariffs enacted by both countries. Emerging market stocks were also negatively affected by rising US interest rates coupled with an appreciating USD. Many emerging market countries and companies issue debt denominated in USD and the combination of higher interest rates and a relatively weaker local currency can put stress on the balance sheets of these borrowers, especially those heavily dependent on external capital. This was particularly problematic for Turkey, Argentina and South Africa during the 3rd quarter with Argentina having to expedite their request for an emergency bailout of \$50 billion from the World Monetary Fund. In positive news, Mexico and the US made progress toward the renegotiation of NAFTA. One year returns for the MSCI Emerging Market Index were 2.7% in local currency terms and -0.8% in USD terms.

**Quarter Performance**



**1-Year Performance**



**The Market Environment**  
**US Dollar International Index Attribution & Country Detail**  
As of September 30, 2018

| MSCI - EAFE            | Sector Weight | Quarter Return | 1-Year Return |
|------------------------|---------------|----------------|---------------|
| Communication Services | 5.4%          | 3.3%           | -2.4%         |
| Consumer Discretionary | 11.1%         | -0.5%          | 3.3%          |
| Consumer Staples       | 11.3%         | -0.1%          | 2.5%          |
| Energy                 | 6.0%          | 3.5%           | 24.6%         |
| Financials             | 19.8%         | 0.9%           | -4.0%         |
| Health Care            | 10.9%         | 5.6%           | 7.1%          |
| Industrials            | 14.3%         | 2.6%           | 4.2%          |
| Information Technology | 6.2%          | 0.3%           | 7.4%          |
| Materials              | 8.1%          | 0.4%           | 5.1%          |
| Real Estate            | 3.5%          | -3.0%          | 1.0%          |
| Utilities              | 3.3%          | -0.6%          | 0.7%          |
| <b>Total</b>           | <b>100.0%</b> | <b>1.4%</b>    | <b>2.7%</b>   |

| MSCI - ACWIXUS         | Sector Weight | Quarter Return | 1-Year Return |
|------------------------|---------------|----------------|---------------|
| Communication Services | 7.6%          | -3.0%          | -4.1%         |
| Consumer Discretionary | 10.7%         | -3.2%          | -1.4%         |
| Consumer Staples       | 9.7%          | -0.6%          | 1.6%          |
| Energy                 | 7.1%          | 4.1%           | 18.3%         |
| Financials             | 22.0%         | 1.7%           | -1.9%         |
| Health Care            | 8.3%          | 4.5%           | 7.6%          |
| Industrials            | 11.7%         | 2.8%           | 3.8%          |
| Information Technology | 8.5%          | 1.3%           | 5.6%          |
| Materials              | 8.2%          | 0.4%           | 5.2%          |
| Real Estate            | 3.2%          | -3.5%          | -2.7%         |
| Utilities              | 3.0%          | -0.9%          | -1.2%         |
| <b>Total</b>           | <b>100.0%</b> | <b>0.7%</b>    | <b>1.8%</b>   |

| MSCI - Emerging Mkt    | Sector Weight | Quarter Return | 1-Year Return |
|------------------------|---------------|----------------|---------------|
| Communication Services | 14.8%         | -9.4%          | -6.0%         |
| Consumer Discretionary | 11.3%         | -9.9%          | -13.2%        |
| Consumer Staples       | 6.7%          | -2.9%          | -1.9%         |
| Energy                 | 6.3%          | 14.5%          | 26.0%         |
| Financials             | 23.3%         | 1.5%           | 0.4%          |
| Health Care            | 3.1%          | -7.2%          | 11.4%         |
| Industrials            | 5.3%          | 2.5%           | -4.3%         |
| Information Technology | 15.9%         | 2.2%           | 2.3%          |
| Materials              | 7.8%          | 4.5%           | 8.6%          |
| Real Estate            | 2.9%          | -5.6%          | -15.1%        |
| Utilities              | 2.5%          | -1.9%          | -5.4%         |
| <b>Total</b>           | <b>100.0%</b> | <b>-1.1%</b>   | <b>-0.8%</b>  |

| Country                          | MSCI-EAFE Weight | MSCI-ACWIXUS Weight | Quarter Return | 1- Year Return |
|----------------------------------|------------------|---------------------|----------------|----------------|
| Japan                            | 24.6%            | 16.9%               | 3.7%           | 10.2%          |
| United Kingdom                   | 17.5%            | 12.0%               | -1.7%          | 2.9%           |
| France                           | 11.2%            | 7.7%                | 2.8%           | 4.2%           |
| Germany                          | 9.4%             | 6.5%                | -0.6%          | -5.4%          |
| Switzerland                      | 8.3%             | 5.7%                | 7.3%           | 1.6%           |
| Australia                        | 6.8%             | 4.7%                | -0.9%          | 4.4%           |
| Hong Kong                        | 3.5%             | 2.4%                | -1.0%          | 2.9%           |
| Netherlands                      | 3.3%             | 2.3%                | -1.5%          | -1.6%          |
| Spain                            | 3.0%             | 2.0%                | -2.4%          | -9.7%          |
| Sweden                           | 2.7%             | 1.9%                | 7.0%           | -3.3%          |
| Italy                            | 2.3%             | 1.6%                | -4.5%          | -8.9%          |
| Denmark                          | 1.7%             | 1.2%                | 2.3%           | -4.2%          |
| Singapore                        | 1.3%             | 0.9%                | 2.2%           | 6.9%           |
| Finland                          | 1.1%             | 0.7%                | 3.2%           | 10.3%          |
| Belgium                          | 1.0%             | 0.7%                | -5.2%          | -11.8%         |
| Norway                           | 0.8%             | 0.5%                | 6.7%           | 13.7%          |
| Israel                           | 0.6%             | 0.4%                | 5.1%           | 14.9%          |
| Ireland                          | 0.5%             | 0.4%                | -5.4%          | -6.1%          |
| Austria                          | 0.2%             | 0.2%                | 0.2%           | -3.1%          |
| New Zealand                      | 0.2%             | 0.2%                | 2.4%           | 4.4%           |
| Portugal                         | 0.2%             | 0.1%                | -0.6%          | 1.7%           |
| <b>Total EAFE Countries</b>      | <b>100.0%</b>    | <b>68.7%</b>        | <b>1.4%</b>    | <b>2.7%</b>    |
| Canada                           |                  | 6.7%                | 0.8%           | 1.9%           |
| <b>Total Developed Countries</b> |                  | <b>75.3%</b>        | <b>1.3%</b>    | <b>2.7%</b>    |
| China                            |                  | 7.6%                | -7.5%          | -2.2%          |
| Korea                            |                  | 3.7%                | 0.7%           | 1.4%           |
| Taiwan                           |                  | 3.0%                | 6.5%           | 9.7%           |
| India                            |                  | 2.1%                | -2.3%          | 1.1%           |
| Brazil                           |                  | 1.5%                | 6.1%           | -14.0%         |
| South Africa                     |                  | 1.5%                | -7.4%          | -5.1%          |
| Russia                           |                  | 0.9%                | 6.2%           | 13.7%          |
| Mexico                           |                  | 0.8%                | 6.9%           | -4.4%          |
| Thailand                         |                  | 0.6%                | 13.6%          | 15.2%          |
| Malaysia                         |                  | 0.6%                | 3.8%           | 7.6%           |
| Indonesia                        |                  | 0.5%                | 2.0%           | -10.4%         |
| Poland                           |                  | 0.3%                | 10.6%          | -5.0%          |
| Chile                            |                  | 0.3%                | -2.0%          | -5.7%          |
| Philippines                      |                  | 0.2%                | 1.0%           | -15.6%         |
| Qatar                            |                  | 0.2%                | 12.8%          | 25.3%          |
| United Arab Emirates             |                  | 0.2%                | 3.1%           | -6.9%          |
| Turkey                           |                  | 0.2%                | -20.5%         | -41.7%         |
| Colombia                         |                  | 0.1%                | -2.5%          | 10.0%          |
| Peru                             |                  | 0.1%                | -2.1%          | 12.2%          |
| Greece                           |                  | 0.1%                | -17.6%         | -14.8%         |
| Hungary                          |                  | 0.1%                | 4.7%           | -5.0%          |
| Czech Republic                   |                  | 0.1%                | 4.0%           | 12.8%          |
| Egypt                            |                  | 0.0%                | -6.8%          | -7.1%          |
| Pakistan                         |                  | 0.0%                | -4.9%          | -20.6%         |
| <b>Total Emerging Countries</b>  |                  | <b>24.7%</b>        | <b>-1.1%</b>   | <b>-0.8%</b>   |
| <b>Total ACWIXUS Countries</b>   |                  | <b>100.0%</b>       | <b>0.7%</b>    | <b>1.8%</b>    |

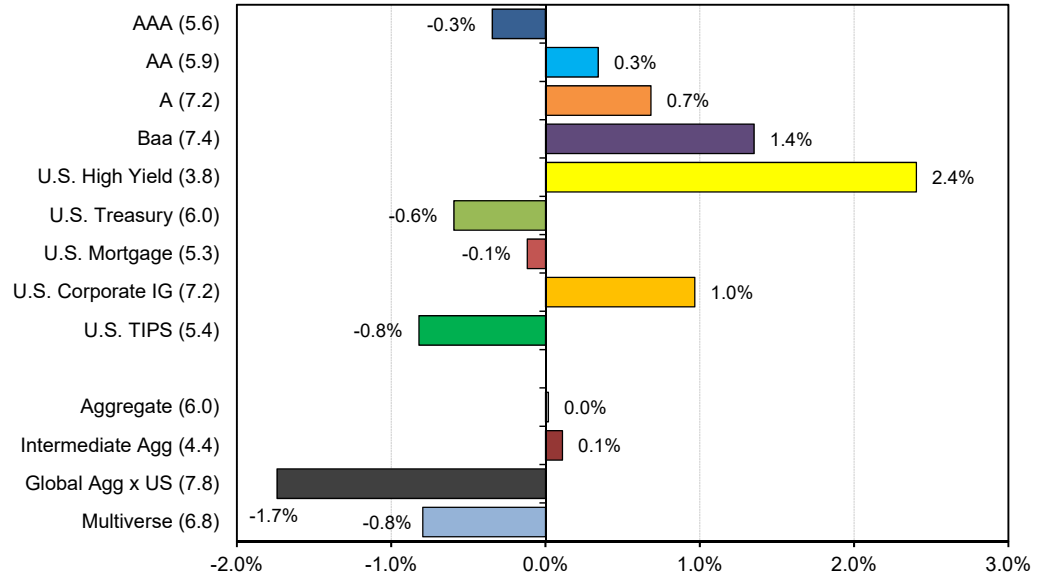
Source: Morningstar Direct, MSCI Global Index Monitor (Returns are Net in USD)

As a result of the GICS classification changes on 9/28/2018 and certain associated reporting limitations, sector performance represents backward looking performance for the prior year of each sector's current constituency, post creation of the Communication Services sector.

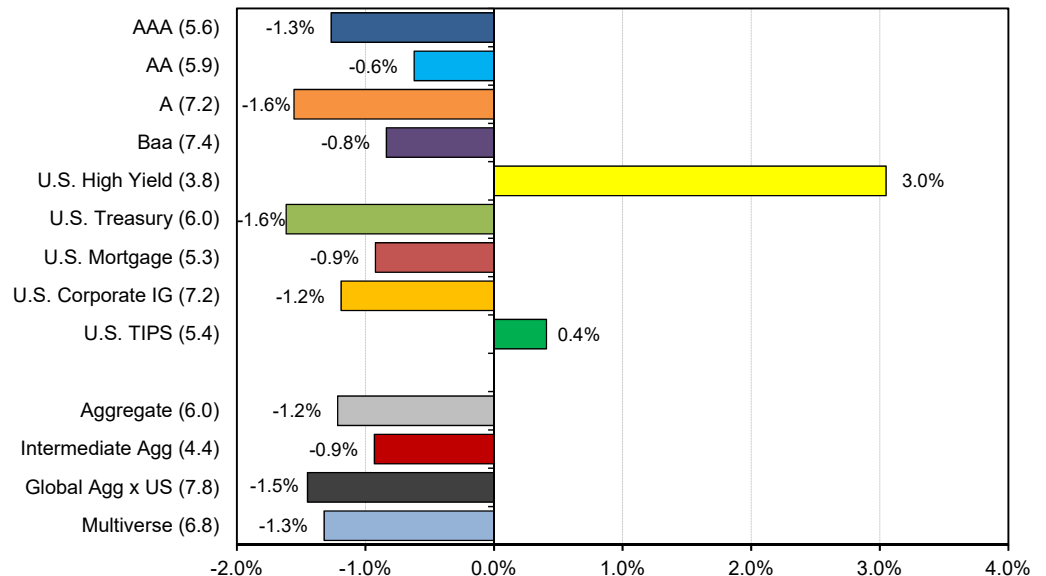


- Broad fixed income benchmarks had mixed results during the 3rd quarter. Interest rates rose across all maturities on the US Treasury Yield Curve. The Federal Open Market Committee (FOMC), decided to increase short-term interest rates by 25 basis points at their September meeting citing continued strength in the economy and stable inflation. This is the third rate hike of 2018. The current Fed Funds Rate target range sits at 2.00%-2.25%. The FOMC also changed the language used in its policy statement, removing the word “accommodative”, which investors took as a signal that the Fed plans to continue its trend of monetary policy tightening. The yield curve continued to flatten, although very gradually, as short-term yields rose at a greater rate than long-term yields during the quarter. The difference in yields between the 2-year and 10-year Treasury now sits at just 0.24%. As the curve continues to flatten, it moves closer to becoming “inverted”, which happens when short-term maturities have greater yields than long-term securities. Historically, an inverted yield curve has signaled a greater probability of a recession. The Fed is also continuing the reduction of the size of its balance sheet by slowing its pace of reinvestment as the securities it holds mature. The Bloomberg Barclays US Aggregate Index was flat during the quarter, posting a 0.0% return. Over the 1-year period the index has fallen -1.2%.
- Within investment grade credit, lower quality corporate issues outperformed higher quality issues as credit spreads tightened steadily over the quarter. On an absolute basis, without negating the duration differences in the sub-indices, Baa rated credit was the best performing investment grade credit quality segment returning 1.4% for the quarter, while AAA was the worst performing, falling -0.3%. High yield debt outperformed relative to investment grade credit, returning 2.0%, as spreads tightened to a greater degree for these issues and the index benefitted from less sensitivity to rising interest rates due to its lower duration. Returns are negative for all investment grade quality segments when viewed over the 1-year period while high yield continues to outperform with a return of 3.0%.
- Of the Bloomberg Barclays US Aggregate Index’s three broad sectors, US investment grade corporates were the best performing investment grade sector through the quarter, returning 1.0%, and the only sector to post a positive return for the period. Corporate credit outperformed as credit spreads tightened. Demand for these securities outweighed supply for the period despite considerable new issuance and a headwind from the sectors higher duration relative to other index sectors. Treasuries were the worst performing sector posting a -0.6% return. Over the 1-year period, all three broad investment grade sectors posted losses with mortgages, investment grade credit and Treasuries falling -0.9%, -1.2% and -1.6% respectively.

### Quarter Performance

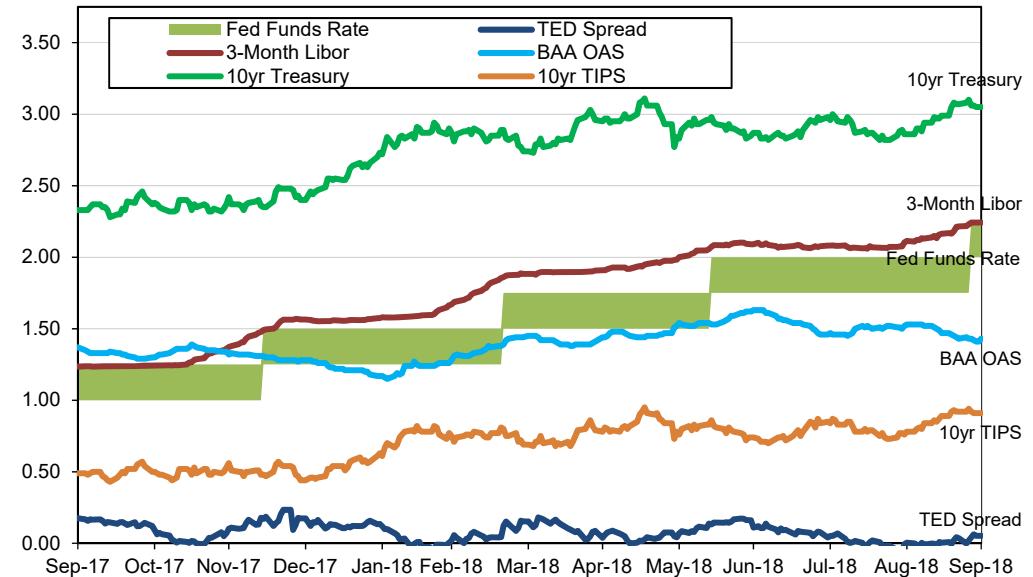


### 1-Year Performance

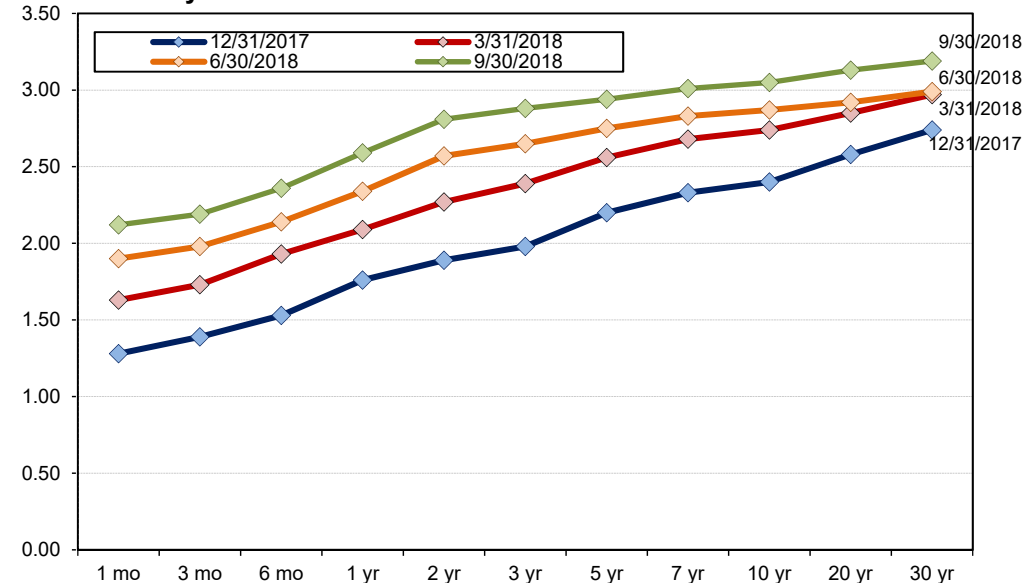


- Global fixed income indices continue to struggle relative to their domestic counterparts, underperforming during the 3rd quarter. These indices have lower yields and their relatively high duration acted as a headwind to performance in the current quarter as interest rates increased. The returns of these indices are also significantly influenced by fluctuations in their currency denomination relative to the USD. During the 3rd quarter the USD strengthened against most other currencies, negatively impacting the returns on global bond indices. The return on global bonds, as represented by the Bloomberg Barclays Global Aggregate ex US Index, was -1.7% and -1.5% for the quarter and 1-year period respectively. As the global economy continues to recover, several international central banks have started to move toward less accommodative postures. Notably, the ECB, began to slow its monthly bond purchase program in September, reducing new purchases to 15 billion euro per month from 30 billion euro per month, as well as forecasting an end to the program by the end of the year assuming the eurozone recovery continues to flourish. However, they have indicated a continuation of reinvestment in maturing securities and would likely not raise interest rates from current levels until summer 2019. The Bank of England increased interest rates by 0.25% during the quarter citing improvement in their near-term economic outlook and the Bank of Japan has changed its policy to allow flexibility for future tightening in the future.
- Much of the index performance detailed in the bar graphs on the previous page is visible on a time series basis by reviewing the line graphs to the right. The '1-Year Trailing Market Rates' chart illustrates that the 10-year Treasury yield (green line) rose steadily during the end of the 3rd quarter, ending the period at 3.05%. The blue line illustrates changes in the BAA OAS (Option Adjusted Spread). This measure quantifies the additional yield premium that investors require to purchase and hold non-Treasury issues. This line illustrates a steady increase in credit spreads through the first two quarters of 2018, followed by a smooth decline during the 3rd quarter. This decline is equivalent to an interest rate decrease on corporate bonds, which produces an additional tailwind for corporate bond index returns. These credit spreads have tightened by about 20 basis points over the last 3-months. The green band across the graph illustrates the gradual increase in the Federal Funds Rate (three increases in the last twelve months) due to the continued unwinding of accommodative US monetary policy.
- The lower graph provides a snapshot of the US Treasury yield curve at the end of each of the last four calendar quarters. As mentioned, the yield curve continues to flatten as yields on shorter-term maturities have risen more than interest rates on the long end of the curve. The upward momentum of interest rates as well as a general flattening of the yield curve are clearly visible over the last twelve months.

**1-Year Trailing Market Rates**

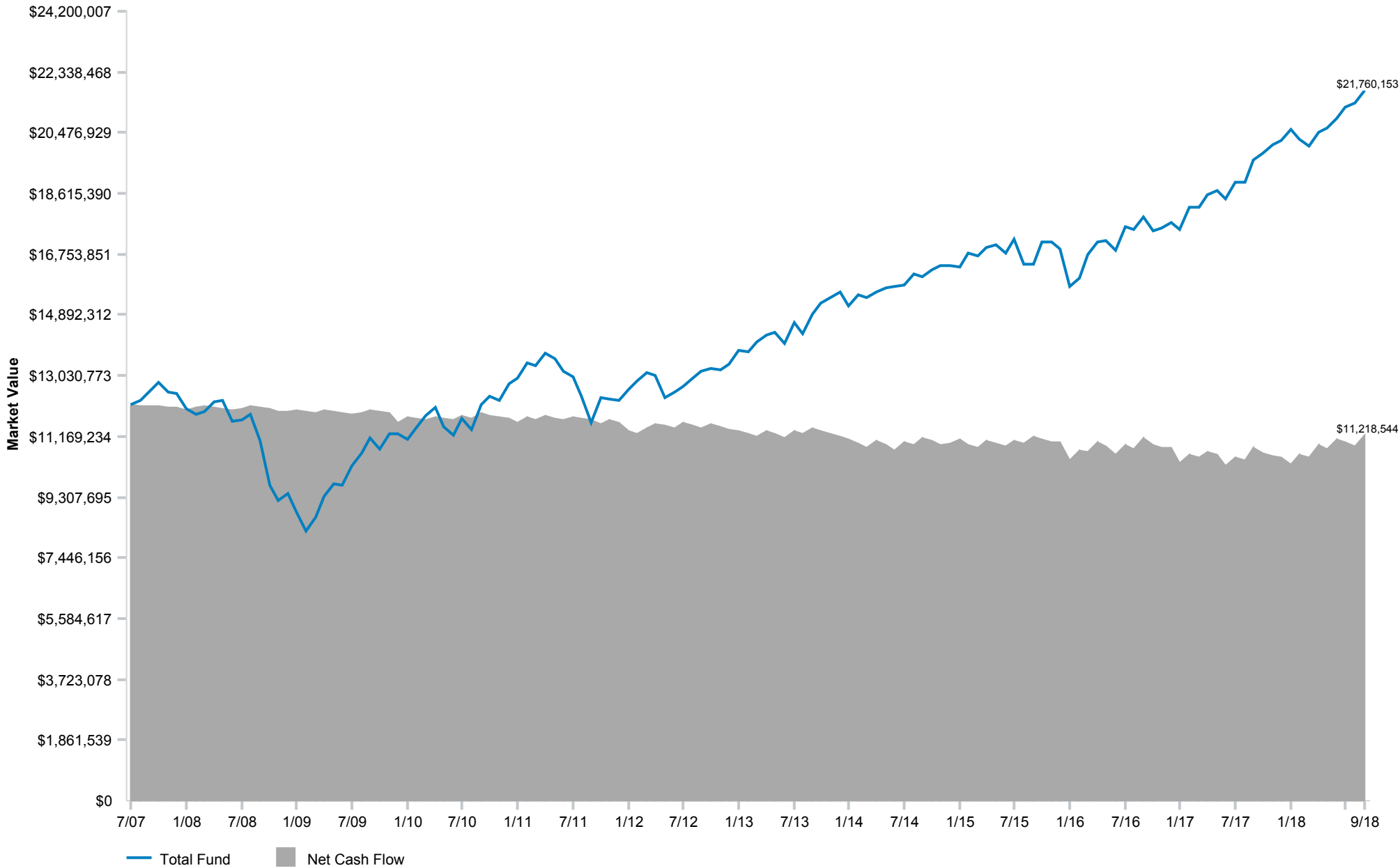


**Treasury Yield Curve**



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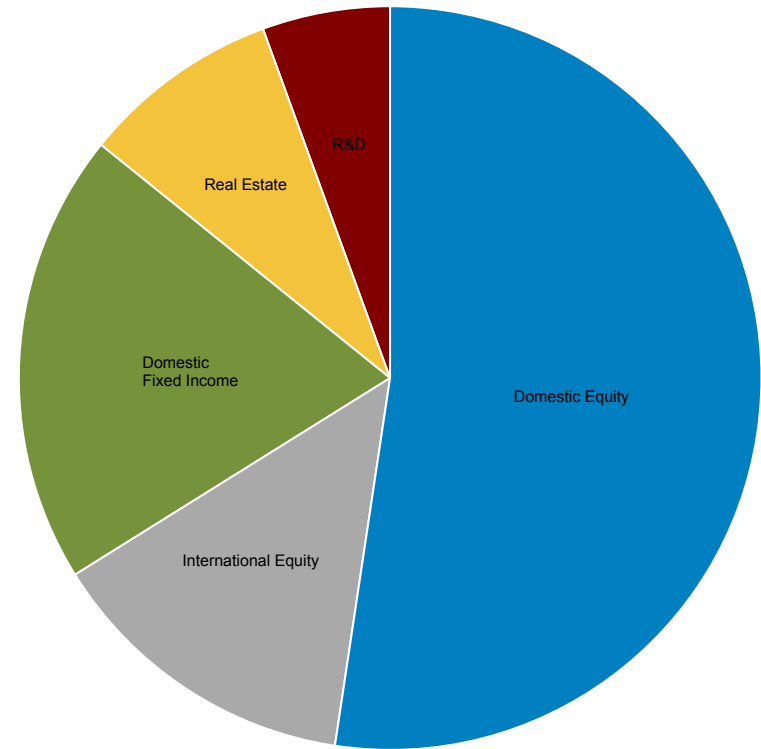
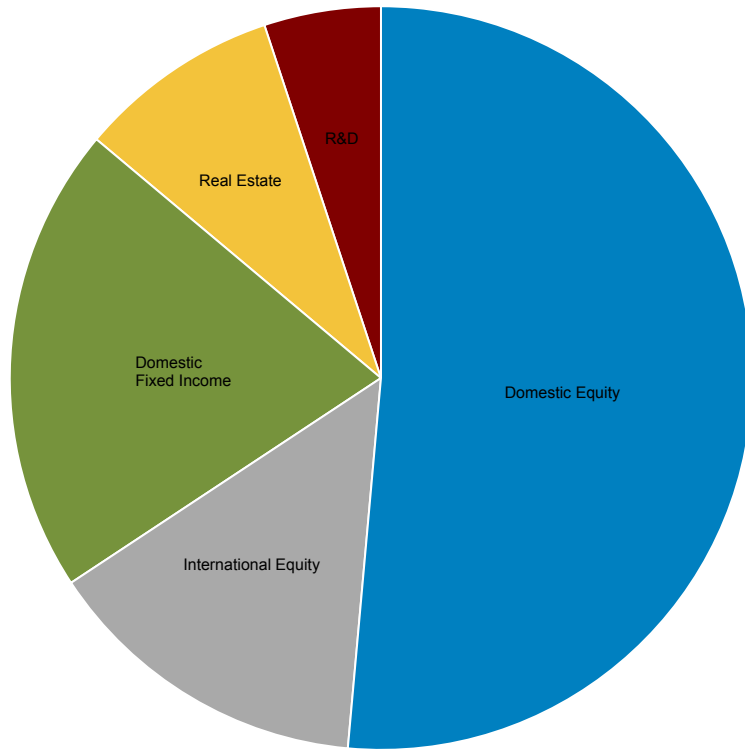
Schedule of Investable Assets



**Fernandina Beach General Employees' Retirement System**  
**Asset Allocation By Asset Class**  
As of September 30, 2018

June 30, 2018 : \$20,935,730

September 30, 2018 : \$21,760,153



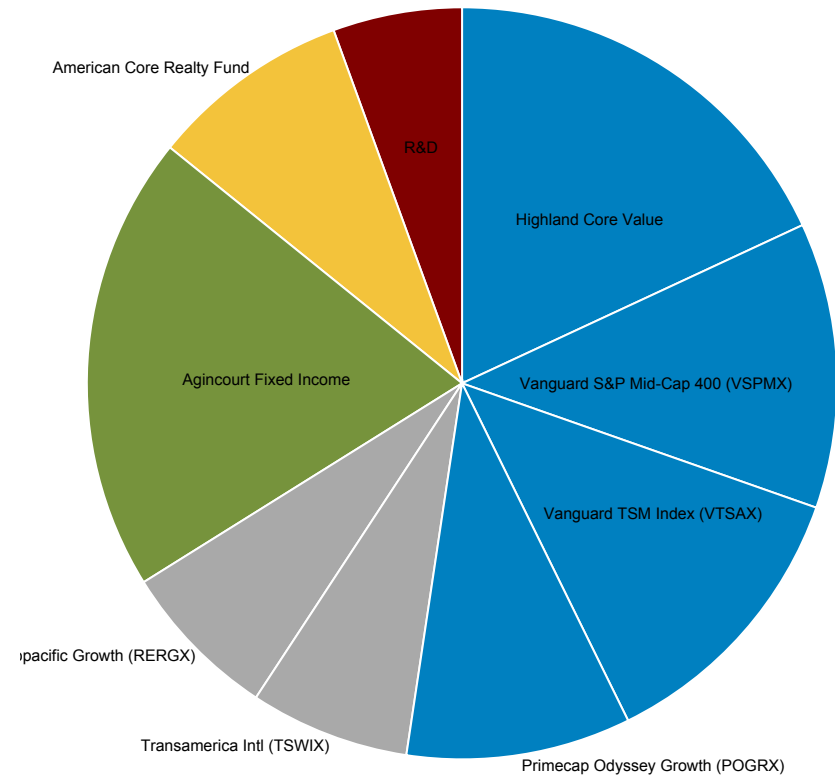
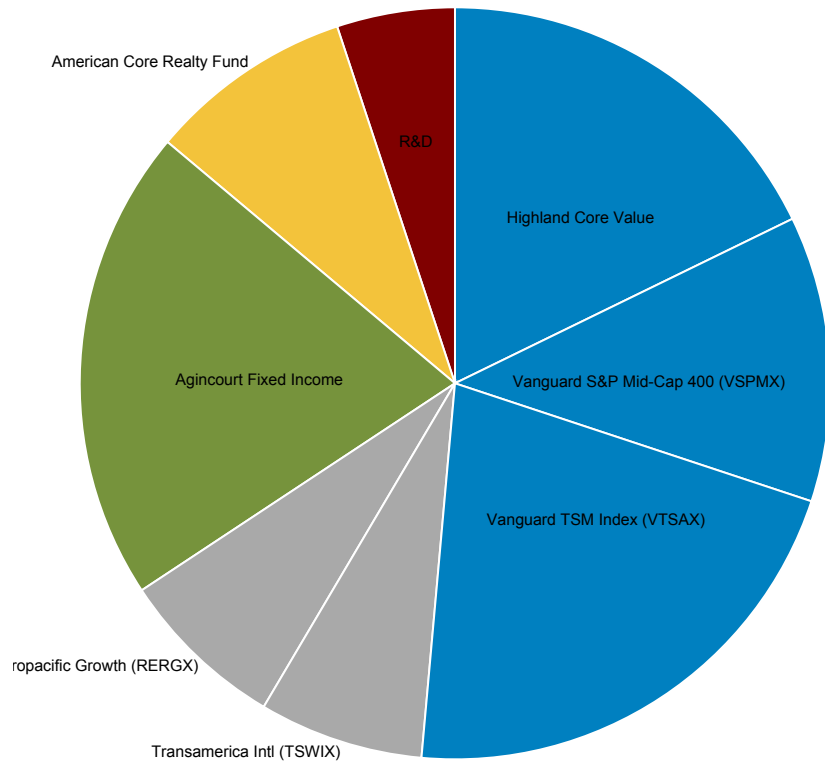
| Allocation              |              |            | Allocation              |              |            |
|-------------------------|--------------|------------|-------------------------|--------------|------------|
|                         | Market Value | Allocation |                         | Market Value | Allocation |
| ■ Domestic Equity       | 10,766,965   | 51.4       | ■ Domestic Equity       | 11,397,390   | 52.4       |
| ■ International Equity  | 2,992,287    | 14.3       | ■ International Equity  | 2,992,886    | 13.8       |
| ■ Domestic Fixed Income | 4,266,233    | 20.4       | ■ Domestic Fixed Income | 4,279,036    | 19.7       |
| ■ Real Estate           | 1,844,491    | 8.8        | ■ Real Estate           | 1,879,743    | 8.6        |
| ■ R&D                   | 1,065,753    | 5.1        | ■ R&D                   | 1,211,097    | 5.6        |



**Fernandina Beach General Employees' Retirement System**  
**Asset Allocation By Manager**  
As of September 30, 2018

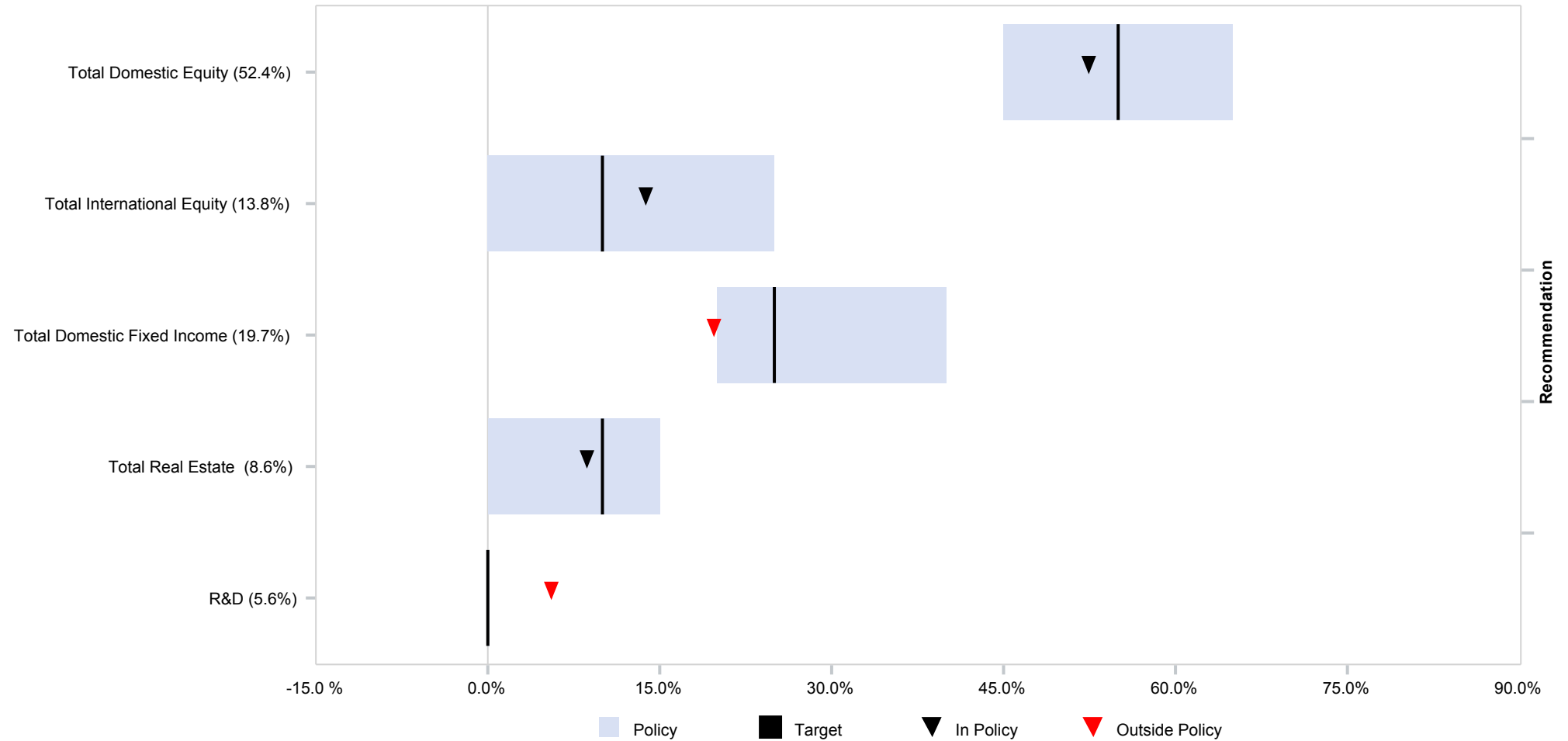
June 30, 2018 : \$20,935,730

September 30, 2018 : \$21,760,153



| Allocation                         |              |            | Allocation                         |              |            |
|------------------------------------|--------------|------------|------------------------------------|--------------|------------|
|                                    | Market Value | Allocation |                                    | Market Value | Allocation |
| ■ Highland Core Value              | 3,724,484    | 17.8       | ■ Highland Core Value              | 3,935,413    | 18.1       |
| ■ Vanguard S&P Mid-Cap 400 (VSPMX) | 2,572,228    | 12.3       | ■ Vanguard S&P Mid-Cap 400 (VSPMX) | 2,671,162    | 12.3       |
| ■ Vanguard TSM Index (VTSAX)       | 4,470,254    | 21.4       | ■ Vanguard TSM Index (VTSAX)       | 2,686,489    | 12.3       |
| ■ Primecap Odyssey Growth (POGRX)  | -            | 0.0        | ■ Primecap Odyssey Growth (POGRX)  | 2,104,327    | 9.7        |
| ■ Transamerica Intl (TSWIX)        | 1,483,929    | 7.1        | ■ Transamerica Intl (TSWIX)        | 1,497,213    | 6.9        |
| ■ Europacific Growth (RERGX)       | 1,508,358    | 7.2        | ■ Europacific Growth (RERGX)       | 1,495,673    | 6.9        |
| ■ Agincourt Fixed Income           | 4,266,233    | 20.4       | ■ Agincourt Fixed Income           | 4,279,036    | 19.7       |
| ■ American Core Realty Fund        | 1,844,491    | 8.8        | ■ American Core Realty Fund        | 1,879,743    | 8.6        |
| ■ R&D                              | 1,065,753    | 5.1        | ■ R&D                              | 1,211,097    | 5.6        |

Executive Summary



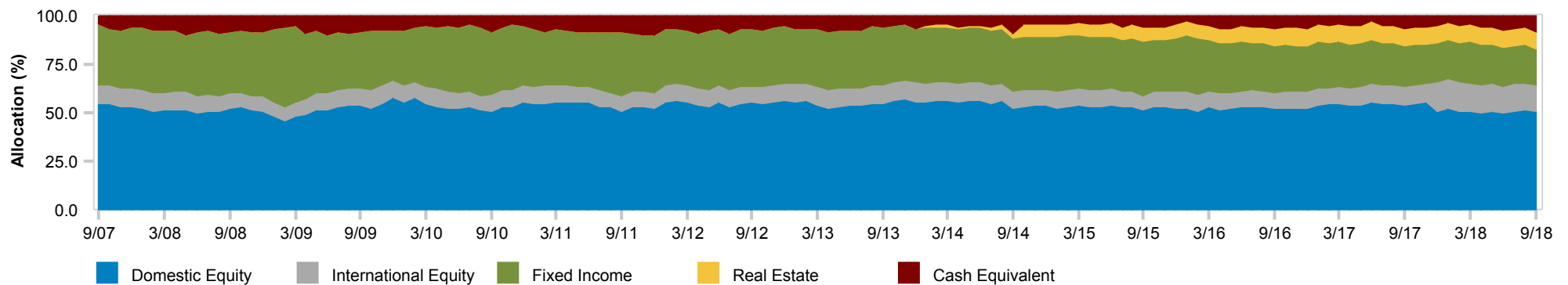
Asset Allocation Compliance

|                             | Minimum Allocation (%) | Maximum Allocation (%) | Current Allocation (%) | Target Allocation (%) |
|-----------------------------|------------------------|------------------------|------------------------|-----------------------|
| R&D                         | 0.0                    | 0.0                    | 5.6                    | 0.0                   |
| Total International Equity  | 0.0                    | 25.0                   | 13.8                   | 10.0                  |
| Total Real Estate           | 0.0                    | 15.0                   | 8.6                    | 10.0                  |
| Total Domestic Fixed Income | 20.0                   | 40.0                   | 19.7                   | 25.0                  |
| Total Domestic Equity       | 45.0                   | 65.0                   | 52.4                   | 55.0                  |
| Total Fund                  | N/A                    | N/A                    | 100.0                  | 100.0                 |

Asset Allocation Attributes

|                                           | Sep-2018          |              | Jun-2018          |              | Mar-2018          |              | Dec-2017          |              | Sep-2017          |              |
|-------------------------------------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|
|                                           | (\$)              | %            | (\$)              | %            | (\$)              | %            | (\$)              | %            | (\$)              | %            |
| <b>Total Equity</b>                       | <b>14,390,277</b> | <b>66.13</b> | <b>13,759,252</b> | <b>65.72</b> | <b>13,504,942</b> | <b>67.27</b> | <b>13,647,008</b> | <b>67.43</b> | <b>12,836,706</b> | <b>65.36</b> |
| <b>Total Domestic Equity</b>              | <b>11,397,390</b> | <b>52.38</b> | <b>10,766,965</b> | <b>51.43</b> | <b>10,435,216</b> | <b>51.98</b> | <b>10,585,341</b> | <b>52.30</b> | <b>11,004,337</b> | <b>56.03</b> |
| Highland Core Value                       | 3,935,413         | 18.09        | 3,724,484         | 17.79        | 3,664,613         | 18.26        | 3,770,079         | 18.63        | 3,546,727         | 18.06        |
| Vanguard S&P Mid-Cap 400 (VSPMX)          | 2,671,162         | 12.28        | 2,572,228         | 12.29        | 2,466,681         | 12.29        | 2,486,342         | 12.28        | -                 | 0.00         |
| Vanguard Total Stock Market Index (VTSAX) | 2,686,489         | 12.35        | 4,470,254         | 21.35        | 4,302,211         | 21.43        | 4,328,275         | 21.39        | 3,742,863         | 19.06        |
| Primecap Odyssey Growth (POGRX)           | 2,104,327         | 9.67         | -                 | 0.00         | -                 | 0.00         | -                 | 0.00         | -                 | 0.00         |
| Brown Growth Equity                       | -                 | 0.00         | -                 | 0.00         | 1,711             | 0.01         | 645               | 0.00         | 3,714,747         | 18.91        |
| <b>Total International Equity</b>         | <b>2,992,886</b>  | <b>13.75</b> | <b>2,992,287</b>  | <b>14.29</b> | <b>3,069,726</b>  | <b>15.29</b> | <b>3,061,668</b>  | <b>15.13</b> | <b>1,832,369</b>  | <b>9.33</b>  |
| Europacific Growth (RERGX)                | 1,495,673         | 6.87         | 1,508,358         | 7.20         | 1,552,196         | 7.73         | 1,536,323         | 7.59         | 945,664           | 4.82         |
| Transamerica Intl (TSWIX)                 | 1,497,213         | 6.88         | 1,483,929         | 7.09         | 1,517,530         | 7.56         | 1,525,345         | 7.54         | 886,705           | 4.51         |
| <b>Total Domestic Fixed Income</b>        | <b>4,279,036</b>  | <b>19.66</b> | <b>4,266,233</b>  | <b>20.38</b> | <b>4,264,556</b>  | <b>21.24</b> | <b>4,317,189</b>  | <b>21.33</b> | <b>4,314,810</b>  | <b>21.97</b> |
| Agincourt Fixed Income                    | 4,279,036         | 19.66        | 4,266,233         | 20.38        | 4,264,556         | 21.24        | 4,317,189         | 21.33        | 4,314,810         | 21.97        |
| <b>Total Real Estate</b>                  | <b>1,879,743</b>  | <b>8.64</b>  | <b>1,844,491</b>  | <b>8.81</b>  | <b>1,811,715</b>  | <b>9.03</b>  | <b>1,777,053</b>  | <b>8.78</b>  | <b>1,751,689</b>  | <b>8.92</b>  |
| American Core Realty Fund                 | 1,879,743         | 8.64         | 1,844,491         | 8.81         | 1,811,715         | 9.03         | 1,777,053         | 8.78         | 1,751,689         | 8.92         |
| <b>R&amp;D</b>                            | <b>1,211,097</b>  | <b>5.57</b>  | <b>1,065,753</b>  | <b>5.09</b>  | <b>493,046</b>    | <b>2.46</b>  | <b>498,450</b>    | <b>2.46</b>  | <b>736,465</b>    | <b>3.75</b>  |

Historical Asset Allocation by Segment



**Fernandina Beach General Employees' Retirement System**

**Financial Allocation**

**1 Quarter Ending September 30, 2018**

**Financial Reconciliation Quarter to Date**

|                                           | <b>Market Value<br/>07/01/2018</b> | <b>Net<br/>Transfers</b> | <b>Contributions</b> | <b>Distributions</b> | <b>Management<br/>Fees</b> | <b>Other<br/>Expenses</b> | <b>Income</b>  | <b>Apprec./<br/>Deprec.</b> | <b>Market Value<br/>09/30/2018</b> |
|-------------------------------------------|------------------------------------|--------------------------|----------------------|----------------------|----------------------------|---------------------------|----------------|-----------------------------|------------------------------------|
| <b>Total Equity</b>                       | <b>13,759,252</b>                  | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-</b>                   | <b>-512</b>               | <b>56,676</b>  | <b>574,859</b>              | <b>14,390,277</b>                  |
| <b>Total Domestic Equity</b>              | <b>10,766,965</b>                  | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-</b>                   | <b>-512</b>               | <b>56,676</b>  | <b>574,260</b>              | <b>11,397,390</b>                  |
| Highland Core Value                       | 3,724,484                          | -                        | -                    | -                    | -                          | -512                      | 22,866         | 188,574                     | 3,935,413                          |
| Primecap Odyssey Growth (POGRX)           | -                                  | 2,100,000                | -                    | -                    | -                          | -                         | -              | 4,327                       | 2,104,327                          |
| Vanguard S&P Mid-Cap 400 (VSPMX)          | 2,572,228                          | -                        | -                    | -                    | -                          | -                         | 11,073         | 87,861                      | 2,671,162                          |
| Vanguard Total Stock Market Index (VTSAX) | 4,470,254                          | -2,100,000               | -                    | -                    | -                          | -                         | 22,737         | 293,498                     | 2,686,489                          |
| <b>Total International Equity</b>         | <b>2,992,287</b>                   | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-</b>                   | <b>-</b>                  | <b>-</b>       | <b>600</b>                  | <b>2,992,886</b>                   |
| Europacific Growth (RERGX)                | 1,508,358                          | -                        | -                    | -                    | -                          | -                         | -              | -12,685                     | 1,495,673                          |
| Transamerica Intl (TSWIX)                 | 1,483,929                          | -                        | -                    | -                    | -                          | -                         | -              | 13,284                      | 1,497,213                          |
| <b>Total Domestic Fixed Income</b>        | <b>4,266,233</b>                   | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-2,666</b>              | <b>-582</b>               | <b>38,095</b>  | <b>-22,044</b>              | <b>4,279,036</b>                   |
| Agincourt Fixed Income                    | 4,266,233                          | -                        | -                    | -                    | -2,666                     | -582                      | 38,095         | -22,044                     | 4,279,036                          |
| <b>Total Real Estate</b>                  | <b>1,844,491</b>                   | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-5,184</b>              | <b>-</b>                  | <b>22,483</b>  | <b>17,952</b>               | <b>1,879,743</b>                   |
| American Core Realty Fund                 | 1,844,491                          | -                        | -                    | -                    | -5,184                     | -                         | 22,483         | 17,952                      | 1,879,743                          |
| <b>R&amp;D</b>                            | <b>1,065,753</b>                   | <b>-4,651</b>            | <b>547,451</b>       | <b>-388,035</b>      | <b>-</b>                   | <b>-13,166</b>            | <b>3,745</b>   | <b>-</b>                    | <b>1,211,097</b>                   |
| <b>Total Fund</b>                         | <b>20,935,730</b>                  | <b>-4,651</b>            | <b>547,451</b>       | <b>-388,035</b>      | <b>-7,850</b>              | <b>-14,260</b>            | <b>120,999</b> | <b>570,768</b>              | <b>21,760,153</b>                  |



**Fernandina Beach General Employees' Retirement System**

**Financial Reconciliation**

October 1, 2017 To September 30, 2018

**Financial Reconciliation Fiscal Year to Date**

|                                           | <b>Market Value<br/>10/01/2017</b> | <b>Net<br/>Transfers</b> | <b>Contributions</b> | <b>Distributions</b> | <b>Management<br/>Fees</b> | <b>Other<br/>Expenses</b> | <b>Income</b>  | <b>Apprec./<br/>Deprec.</b> | <b>Market Value<br/>09/30/2018</b> |
|-------------------------------------------|------------------------------------|--------------------------|----------------------|----------------------|----------------------------|---------------------------|----------------|-----------------------------|------------------------------------|
| <b>Total Equity</b>                       | <b>12,836,706</b>                  | <b>2,633</b>             | <b>-</b>             | <b>-</b>             | <b>-26,175</b>             | <b>-3,058</b>             | <b>297,633</b> | <b>1,282,538</b>            | <b>14,390,277</b>                  |
| <b>Total Domestic Equity</b>              | <b>11,004,337</b>                  | <b>-1,147,367</b>        | <b>-</b>             | <b>-</b>             | <b>-26,175</b>             | <b>-3,058</b>             | <b>195,768</b> | <b>1,373,886</b>            | <b>11,397,390</b>                  |
| Highland Core Value                       | 3,546,727                          | 13,715                   | -                    | -                    | -13,715                    | -2,020                    | 86,766         | 303,940                     | 3,935,413                          |
| Primecap Odyssey Growth (POGRX)           | -                                  | 2,100,000                | -                    | -                    | -                          | -                         | -              | 4,327                       | 2,104,327                          |
| Vanguard S&P Mid-Cap 400 (VSPMX)          | -                                  | 2,500,000                | -                    | -                    | -                          | -                         | 25,383         | 145,779                     | 2,671,162                          |
| Vanguard Total Stock Market Index (VTSAX) | 3,742,863                          | -1,750,000               | -                    | -                    | -                          | -                         | 79,187         | 614,439                     | 2,686,489                          |
| Brown Growth Equity                       | 3,714,747                          | -4,011,082               | -                    | -                    | -12,460                    | -1,038                    | 4,432          | 305,401                     | -                                  |
| <b>Total International Equity</b>         | <b>1,832,369</b>                   | <b>1,150,000</b>         | <b>-</b>             | <b>-</b>             | <b>-</b>                   | <b>-</b>                  | <b>101,866</b> | <b>-91,348</b>              | <b>2,992,886</b>                   |
| Europacific Growth (RERGX)                | 945,664                            | 550,000                  | -                    | -                    | -                          | -                         | 74,232         | -74,223                     | 1,495,673                          |
| Transamerica Intl (TSWIX)                 | 886,705                            | 600,000                  | -                    | -                    | -                          | -                         | 27,634         | -17,125                     | 1,497,213                          |
| <b>Total Domestic Fixed Income</b>        | <b>4,314,810</b>                   | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-10,727</b>             | <b>-2,343</b>             | <b>152,739</b> | <b>-175,443</b>             | <b>4,279,036</b>                   |
| Agincourt Fixed Income                    | 4,314,810                          | -                        | -                    | -                    | -10,727                    | -2,343                    | 152,739        | -175,443                    | 4,279,036                          |
| <b>Total Real Estate</b>                  | <b>1,751,689</b>                   | <b>-</b>                 | <b>-</b>             | <b>-</b>             | <b>-20,167</b>             | <b>-</b>                  | <b>102,590</b> | <b>45,630</b>               | <b>1,879,743</b>                   |
| American Core Realty Fund                 | 1,751,689                          | -                        | -                    | -                    | -20,167                    | -                         | 102,590        | 45,630                      | 1,879,743                          |
| <b>R&amp;D</b>                            | <b>736,465</b>                     | <b>-7,284</b>            | <b>2,023,734</b>     | <b>-1,495,840</b>    | <b>-</b>                   | <b>-54,586</b>            | <b>8,608</b>   | <b>-</b>                    | <b>1,211,097</b>                   |
| <b>Total Fund</b>                         | <b>19,639,670</b>                  | <b>-4,651</b>            | <b>2,023,734</b>     | <b>-1,495,840</b>    | <b>-57,068</b>             | <b>-59,988</b>            | <b>561,570</b> | <b>1,152,726</b>            | <b>21,760,153</b>                  |



**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

**Comparative Performance Trailing Returns**

|                                                     | QTR         |             | FYTD         |             | 1 YR         |             | 3 YR         |             | 5 YR         |             | 7 YR         |             | Inception    |             | Inception Date    |
|-----------------------------------------------------|-------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|--------------|-------------|-------------------|
| <b>Total Fund (Gross)</b>                           | <b>3.31</b> | <b>(38)</b> | <b>8.73</b>  | <b>(37)</b> | <b>8.73</b>  | <b>(37)</b> | <b>9.92</b>  | <b>(52)</b> | <b>8.27</b>  | <b>(31)</b> | <b>10.09</b> | <b>(43)</b> | <b>7.82</b>  | <b>(53)</b> | <b>07/01/1995</b> |
| Total Fund Policy                                   | 4.23        | (7)         | 10.36        | (12)        | 10.36        | (12)        | 11.31        | (12)        | 9.13         | (9)         | 11.16        | (10)        | 7.78         | (58)        |                   |
| Difference                                          | -0.92       |             | -1.63        |             | -1.63        |             | -1.39        |             | -0.86        |             | -1.07        |             | 0.04         |             |                   |
| All Public Plans-Total Fund Median                  | 3.12        |             | 8.15         |             | 8.15         |             | 10.00        |             | 7.84         |             | 9.86         |             | 7.82         |             |                   |
| <b>Total Fund (Net)</b>                             | <b>3.27</b> |             | <b>8.43</b>  |             | <b>8.43</b>  |             | <b>9.53</b>  |             | <b>7.87</b>  |             | <b>9.68</b>  |             | <b>7.33</b>  |             | <b>07/01/1995</b> |
|                                                     |             |             |              |             |              |             |              |             |              |             |              |             |              |             |                   |
| <b>Total Equity</b>                                 | <b>4.59</b> |             | <b>12.32</b> |             | <b>12.32</b> |             | <b>13.86</b> |             | <b>10.82</b> |             | <b>13.78</b> |             | <b>12.96</b> |             | <b>07/01/2009</b> |
| Total Equity Policy                                 | 6.17        |             | 15.19        |             | 15.19        |             | 15.99        |             | 12.17        |             | 15.76        |             | 14.71        |             |                   |
| Difference                                          | -1.58       |             | -2.87        |             | -2.87        |             | -2.13        |             | -1.35        |             | -1.98        |             | -1.75        |             |                   |
|                                                     |             |             |              |             |              |             |              |             |              |             |              |             |              |             |                   |
| <b>Total Domestic Equity</b>                        | <b>5.86</b> | <b>(78)</b> | <b>15.10</b> | <b>(69)</b> | <b>15.10</b> | <b>(69)</b> | <b>14.92</b> | <b>(76)</b> | <b>12.16</b> | <b>(79)</b> | <b>14.82</b> | <b>(84)</b> | <b>9.88</b>  | <b>(57)</b> | <b>07/01/1995</b> |
| Total Domestic Equity Policy                        | 7.12        | (51)        | 17.58        | (46)        | 17.58        | (46)        | 17.07        | (35)        | 13.46        | (54)        | 16.86        | (50)        | 9.55         | (83)        |                   |
| Difference                                          | -1.26       |             | -2.48        |             | -2.48        |             | -2.15        |             | -1.30        |             | -2.04        |             | 0.33         |             |                   |
| IM U.S. Large Cap Core Equity (SA+CF) Median        | 7.13        |             | 17.25        |             | 17.25        |             | 16.23        |             | 13.55        |             | 16.86        |             | 9.93         |             |                   |
|                                                     |             |             |              |             |              |             |              |             |              |             |              |             |              |             |                   |
| <b>Total International Equity</b>                   | <b>0.02</b> | <b>(47)</b> | <b>1.90</b>  | <b>(36)</b> | <b>1.90</b>  | <b>(36)</b> | <b>9.39</b>  | <b>(54)</b> | <b>4.26</b>  | <b>(55)</b> | <b>8.54</b>  | <b>(44)</b> | <b>4.42</b>  | <b>(41)</b> | <b>05/01/2006</b> |
| Total International Equity Policy                   | 0.80        | (31)        | 2.25         | (33)        | 2.25         | (33)        | 9.74         | (51)        | 4.88         | (43)        | 8.79         | (40)        | 3.60         | (58)        |                   |
| Difference                                          | -0.78       |             | -0.35        |             | -0.35        |             | -0.35        |             | -0.62        |             | -0.25        |             | 0.82         |             |                   |
| IM International Equity (SA+CF+MF) Median           | -0.17       |             | 0.39         |             | 0.39         |             | 9.75         |             | 4.48         |             | 8.16         |             | 3.94         |             |                   |
|                                                     |             |             |              |             |              |             |              |             |              |             |              |             |              |             |                   |
| <b>Total Domestic Fixed Income</b>                  | <b>0.38</b> | <b>(49)</b> | <b>-0.53</b> | <b>(62)</b> | <b>-0.53</b> | <b>(62)</b> | <b>1.46</b>  | <b>(37)</b> | <b>2.09</b>  | <b>(33)</b> | <b>2.21</b>  | <b>(40)</b> | <b>4.86</b>  | <b>(66)</b> | <b>07/01/1995</b> |
| Total Domestic Fixed Income Policy                  | 0.11        | (96)        | -0.93        | (96)        | -0.93        | (96)        | 0.95         | (92)        | 1.70         | (76)        | 1.72         | (85)        | 4.83         | (67)        |                   |
| Difference                                          | 0.27        |             | 0.40         |             | 0.40         |             | 0.51         |             | 0.39         |             | 0.49         |             | 0.03         |             |                   |
| IM U.S. Intermediate Duration (SA+CF) Median        | 0.37        |             | -0.38        |             | -0.38        |             | 1.37         |             | 1.91         |             | 2.09         |             | 4.99         |             |                   |
|                                                     |             |             |              |             |              |             |              |             |              |             |              |             |              |             |                   |
| <b>Total Real Estate</b>                            | <b>2.19</b> | <b>(50)</b> | <b>8.50</b>  | <b>(70)</b> | <b>8.50</b>  | <b>(70)</b> | <b>8.35</b>  | <b>(80)</b> | <b>N/A</b>   |             | <b>N/A</b>   |             | <b>10.28</b> | <b>(74)</b> | <b>01/01/2014</b> |
| Total Real Estate Policy                            | 2.09        | (61)        | 8.82         | (65)        | 8.82         | (65)        | 9.08         | (60)        | 10.84        | (63)        | 11.21        | (77)        | 10.73        | (62)        |                   |
| Difference                                          | 0.10        |             | -0.32        |             | -0.32        |             | -0.73        |             | N/A          |             | N/A          |             | -0.45        |             |                   |
| IM U.S. Open End Private Real Estate (SA+CF) Median | 2.19        |             | 9.63         |             | 9.63         |             | 9.72         |             | 11.25        |             | 11.80        |             | 11.24        |             |                   |

Returns for periods greater than one year are annualized.  
Returns are expressed as percentages.



**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

|                                                    | QTR   |      | FYTD  |      | 1 YR  |      | 3 YR  |      | 5 YR  |      | 7 YR  |      | Inception |      | Inception Date |
|----------------------------------------------------|-------|------|-------|------|-------|------|-------|------|-------|------|-------|------|-----------|------|----------------|
| Total Domestic Equity                              |       |      |       |      |       |      |       |      |       |      |       |      |           |      |                |
| Highland Core Value                                | 5.68  | (81) | 11.02 | (89) | 11.02 | (89) | 13.51 | (88) | 11.35 | (86) | 15.38 | (80) | 12.38     | (91) | 08/01/2009     |
| Russell 1000 Value Index                           | 5.70  | (80) | 9.45  | (93) | 9.45  | (93) | 13.55 | (87) | 10.72 | (89) | 15.02 | (83) | 13.18     | (84) |                |
| Difference                                         | -0.02 |      | 1.57  |      | 1.57  |      | -0.04 |      | 0.63  |      | 0.36  |      | -0.80     |      |                |
| IM U.S. Large Cap Core Equity (SA+CF) Median       | 7.13  |      | 17.25 |      | 17.25 |      | 16.23 |      | 13.55 |      | 16.86 |      | 14.87     |      |                |
| Primecap Odyssey Growth (POGRX)                    | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A       |      | 10/01/2018     |
| Russell 1000 Growth Index                          | 9.17  | (11) | 26.30 | (39) | 26.30 | (39) | 20.55 | (16) | 16.58 | (16) | 18.69 | (17) | N/A       |      |                |
| Difference                                         | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A       |      |                |
| IM U.S. Large Cap Growth Equity (MF) Median        | 7.78  |      | 25.12 |      | 25.12 |      | 18.77 |      | 15.12 |      | 17.57 |      | N/A       |      |                |
| Vanguard S&P Mid-Cap 400 (VSPMX)                   | 3.85  | (60) | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | 7.43      | (46) | 01/01/2018     |
| S&P MidCap 400 Index                               | 3.86  | (60) | 14.21 | (44) | 14.21 | (44) | 15.68 | (27) | 11.91 | (26) | 16.31 | (24) | 7.49      | (46) |                |
| Difference                                         | -0.01 |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | N/A   |      | -0.06     |      |                |
| IM U.S. Mid Cap Equity (MF) Median                 | 4.54  |      | 13.30 |      | 13.30 |      | 13.92 |      | 10.54 |      | 15.01 |      | 7.10      |      |                |
| Vanguard Total Stock Market Index (VTSAX)          | 7.09  | (22) | 17.62 | (19) | 17.62 | (19) | 17.07 | (12) | 13.45 | (11) | N/A   |      | 15.02     | (19) | 09/01/2012     |
| Russell 3000 Index                                 | 7.12  | (19) | 17.58 | (19) | 17.58 | (19) | 17.07 | (11) | 13.46 | (11) | 16.86 | (15) | 15.05     | (19) |                |
| Difference                                         | -0.03 |      | 0.04  |      | 0.04  |      | 0.00  |      | -0.01 |      | N/A   |      | -0.03     |      |                |
| IM U.S. Multi-Cap Core Equity (MF) Median          | 5.83  |      | 14.51 |      | 14.51 |      | 14.53 |      | 11.56 |      | 15.25 |      | 13.76     |      |                |
| Total International Equity                         |       |      |       |      |       |      |       |      |       |      |       |      |           |      |                |
| Europacific Growth (RERGX)                         | -0.84 | (98) | 1.47  | (45) | 1.47  | (45) | N/A   |      | N/A   |      | N/A   |      | 9.70      | (9)  | 01/01/2016     |
| MSCI AC World ex USA                               | 0.80  | (32) | 2.25  | (20) | 2.25  | (20) | 10.49 | (2)  | 4.60  | (15) | 7.74  | (61) | 10.19     | (3)  |                |
| Difference                                         | -1.64 |      | -0.78 |      | -0.78 |      | N/A   |      | N/A   |      | N/A   |      | -0.49     |      |                |
| IM International Large Cap Core Equity (MF) Median | 0.52  |      | 1.34  |      | 1.34  |      | 8.17  |      | 3.55  |      | 8.07  |      | 7.36      |      |                |
| Transamerica Intl (TSWIX)                          | 0.90  | (30) | 2.26  | (19) | 2.26  | (19) | N/A   |      | N/A   |      | N/A   |      | 7.18      | (55) | 01/01/2016     |
| MSCI AC World ex USA                               | 0.80  | (32) | 2.25  | (20) | 2.25  | (20) | 10.49 | (2)  | 4.60  | (15) | 7.74  | (61) | 10.19     | (3)  |                |
| Difference                                         | 0.10  |      | 0.01  |      | 0.01  |      | N/A   |      | N/A   |      | N/A   |      | -3.01     |      |                |
| IM International Large Cap Core Equity (MF) Median | 0.52  |      | 1.34  |      | 1.34  |      | 8.17  |      | 3.55  |      | 8.07  |      | 7.36      |      |                |
| Total Domestic Fixed Income                        |       |      |       |      |       |      |       |      |       |      |       |      |           |      |                |
| Agincourt Fixed Income                             | 0.38  | (49) | -0.53 | (62) | -0.53 | (62) | 1.46  | (37) | 2.09  | (33) | N/A   |      | 1.95      | (43) | 02/01/2012     |
| Bloomberg Barclays Intermed Aggregate Index        | 0.11  | (96) | -0.93 | (96) | -0.93 | (96) | 0.95  | (92) | 1.70  | (76) | 1.72  | (85) | 1.54      | (85) |                |
| Difference                                         | 0.27  |      | 0.40  |      | 0.40  |      | 0.51  |      | 0.39  |      | N/A   |      | 0.41      |      |                |
| IM U.S. Intermediate Duration (SA+CF) Median       | 0.37  |      | -0.38 |      | -0.38 |      | 1.37  |      | 1.91  |      | 2.09  |      | 1.86      |      |                |

Returns for periods greater than one year are annualized.  
Returns are expressed as percentages.



**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

|                                                     | QTR  |      | FYTD  |      | 1 YR  |      | 3 YR  |      | 5 YR  |      | 7 YR  |      | Inception |      | Inception Date |
|-----------------------------------------------------|------|------|-------|------|-------|------|-------|------|-------|------|-------|------|-----------|------|----------------|
| Total Real Estate                                   |      |      |       |      |       |      |       |      |       |      |       |      |           |      |                |
| American Core Realty Fund                           | 2.19 | (50) | 8.50  | (70) | 8.50  | (70) | 8.35  | (80) | N/A   |      | N/A   |      | 10.28     | (74) | 01/01/2014     |
| NCREIF Fund Index-Open End Diversified Core (EW)    | 2.09 | (61) | 8.82  | (65) | 8.82  | (65) | 9.08  | (60) | 10.84 | (63) | 11.21 | (77) | 10.73     | (62) |                |
| Difference                                          | 0.10 |      | -0.32 |      | -0.32 |      | -0.73 |      | N/A   |      | N/A   |      | -0.45     |      |                |
| IM U.S. Open End Private Real Estate (SA+CF) Median | 2.19 |      | 9.63  |      | 9.63  |      | 9.72  |      | 11.25 |      | 11.80 |      | 11.24     |      |                |



**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

**Comparative Performance Fiscal Year Returns**

|                                                     | FYTD         |             | Oct-2016<br>To<br>Sep-2017 |             | Oct-2015<br>To<br>Sep-2016 |             | Oct-2014<br>To<br>Sep-2015 |             | Oct-2013<br>To<br>Sep-2014 |             | Oct-2012<br>To<br>Sep-2013 |             | Oct-2011<br>To<br>Sep-2012 |             | Oct-2010<br>To<br>Sep-2011 |             |
|-----------------------------------------------------|--------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|----------------------------|-------------|
| <b>Total Fund (Gross)</b>                           | <b>8.73</b>  | <b>(37)</b> | <b>11.67</b>               | <b>(63)</b> | <b>9.38</b>                | <b>(60)</b> | <b>1.92</b>                | <b>(8)</b>  | <b>9.91</b>                | <b>(56)</b> | <b>13.78</b>               | <b>(27)</b> | <b>15.76</b>               | <b>(83)</b> | <b>-2.61</b>               | <b>(97)</b> |
| Total Fund Policy                                   | 10.36        | (12)        | 12.95                      | (34)        | 10.66                      | (19)        | 0.58                       | (26)        | 11.59                      | (18)        | 13.69                      | (30)        | 19.16                      | (24)        | 1.80                       | (18)        |
| Difference                                          | -1.63        |             | -1.28                      |             | -1.28                      |             | 1.34                       |             | -1.68                      |             | 0.09                       |             | -3.40                      |             | -4.41                      |             |
| All Public Plans-Total Fund Median                  | 8.15         |             | 12.20                      |             | 9.66                       |             | -0.50                      |             | 10.17                      |             | 12.49                      |             | 17.99                      |             | 0.29                       |             |
| <b>Total Fund (Net)</b>                             | <b>8.43</b>  |             | <b>11.25</b>               |             | <b>8.93</b>                |             | <b>1.49</b>                |             | <b>9.52</b>                |             | <b>13.41</b>               |             | <b>15.26</b>               |             | <b>-3.07</b>               |             |
| <b>Total Equity</b>                                 | <b>12.32</b> |             | <b>17.04</b>               |             | <b>12.26</b>               |             | <b>0.15</b>                |             | <b>13.09</b>               |             | <b>21.41</b>               |             | <b>21.62</b>               |             | <b>-5.63</b>               |             |
| Total Equity Policy                                 | 15.19        |             | 18.97                      |             | 13.85                      |             | -1.66                      |             | 15.73                      |             | 22.06                      |             | 28.47                      |             | -0.22                      |             |
| Difference                                          | -2.87        |             | -1.93                      |             | -1.59                      |             | 1.81                       |             | -2.64                      |             | -0.65                      |             | -6.85                      |             | -5.41                      |             |
| <b>Total Domestic Equity</b>                        | <b>15.10</b> | <b>(69)</b> | <b>16.97</b>               | <b>(69)</b> | <b>12.72</b>               | <b>(55)</b> | <b>1.82</b>                | <b>(30)</b> | <b>14.88</b>               | <b>(88)</b> | <b>21.11</b>               | <b>(44)</b> | <b>22.40</b>               | <b>(90)</b> | <b>-5.38</b>               | <b>(95)</b> |
| Total Domestic Equity Policy                        | 17.58        | (46)        | 18.71                      | (50)        | 14.96                      | (29)        | -0.49                      | (61)        | 17.76                      | (67)        | 21.60                      | (37)        | 30.20                      | (44)        | 0.55                       | (58)        |
| Difference                                          | -2.48        |             | -1.74                      |             | -2.24                      |             | 2.31                       |             | -2.88                      |             | -0.49                      |             | -7.80                      |             | -5.93                      |             |
| IM U.S. Large Cap Core Equity (SA+CF) Median        | 17.25        |             | 18.68                      |             | 13.30                      |             | 0.05                       |             | 19.21                      |             | 20.71                      |             | 29.63                      |             | 1.16                       |             |
| <b>Total International Equity</b>                   | <b>1.90</b>  | <b>(36)</b> | <b>17.32</b>               | <b>(71)</b> | <b>9.50</b>                | <b>(53)</b> | <b>-9.01</b>               | <b>(53)</b> | <b>3.42</b>                | <b>(65)</b> | <b>23.08</b>               | <b>(30)</b> | <b>17.08</b>               | <b>(46)</b> | <b>-7.07</b>               | <b>(21)</b> |
| Total International Equity Policy                   | 2.25         | (33)        | 20.15                      | (47)        | 7.56                       | (66)        | -8.27                      | (48)        | 4.70                       | (50)        | 24.29                      | (24)        | 14.33                      | (68)        | -8.94                      | (31)        |
| Difference                                          | -0.35        |             | -2.83                      |             | 1.94                       |             | -0.74                      |             | -1.28                      |             | -1.21                      |             | 2.75                       |             | 1.87                       |             |
| IM International Equity (SA+CF+MF) Median           | 0.39         |             | 19.75                      |             | 9.93                       |             | -8.64                      |             | 4.65                       |             | 18.41                      |             | 16.58                      |             | -11.31                     |             |
| <b>Total Domestic Fixed Income</b>                  | <b>-0.53</b> | <b>(62)</b> | <b>0.65</b>                | <b>(56)</b> | <b>4.31</b>                | <b>(27)</b> | <b>3.05</b>                | <b>(25)</b> | <b>3.05</b>                | <b>(41)</b> | <b>-0.51</b>               | <b>(66)</b> | <b>5.59</b>                | <b>(47)</b> | <b>2.86</b>                | <b>(78)</b> |
| Total Domestic Fixed Income Policy                  | -0.93        | (96)        | 0.25                       | (87)        | 3.57                       | (73)        | 2.95                       | (32)        | 2.74                       | (58)        | -0.71                      | (77)        | 4.31                       | (84)        | 4.22                       | (23)        |
| Difference                                          | 0.40         |             | 0.40                       |             | 0.74                       |             | 0.10                       |             | 0.31                       |             | 0.20                       |             | 1.28                       |             | -1.36                      |             |
| IM U.S. Intermediate Duration (SA+CF) Median        | -0.38        |             | 0.69                       |             | 3.90                       |             | 2.70                       |             | 2.88                       |             | -0.27                      |             | 5.56                       |             | 3.60                       |             |
| <b>Total Real Estate</b>                            | <b>8.50</b>  | <b>(70)</b> | <b>7.52</b>                | <b>(67)</b> | <b>9.04</b>                | <b>(97)</b> | <b>13.95</b>               | <b>(69)</b> | <b>N/A</b>                 |             | <b>N/A</b>                 |             | <b>N/A</b>                 |             | <b>N/A</b>                 |             |
| Total Real Estate Policy                            | 8.82         | (65)        | 7.81                       | (60)        | 10.62                      | (69)        | 14.71                      | (62)        | 12.39                      | (68)        | 12.47                      | (67)        | 11.77                      | (66)        | 18.03                      | (44)        |
| Difference                                          | -0.32        |             | -0.29                      |             | -1.58                      |             | -0.76                      |             | N/A                        |             | N/A                        |             | N/A                        |             | N/A                        |             |
| IM U.S. Open End Private Real Estate (SA+CF) Median | 9.63         |             | 8.29                       |             | 11.32                      |             | 15.45                      |             | 12.78                      |             | 13.18                      |             | 12.90                      |             | 16.96                      |             |

Returns for periods greater than one year are annualized.  
Returns are expressed as percentages.



**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

|                                                    | FYTD  |      | Oct-2016<br>To<br>Sep-2017 |      | Oct-2015<br>To<br>Sep-2016 |      | Oct-2014<br>To<br>Sep-2015 |      | Oct-2013<br>To<br>Sep-2014 |      | Oct-2012<br>To<br>Sep-2013 |      | Oct-2011<br>To<br>Sep-2012 |      | Oct-2010<br>To<br>Sep-2011 |      |
|----------------------------------------------------|-------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|
| Total Domestic Equity                              |       |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |
| Highland Core Value                                | 11.02 | (89) | 16.41                      | (76) | 13.15                      | (51) | 0.74                       | (42) | 16.22                      | (82) | 25.66                      | (11) | 26.56                      | (69) | -7.44                      | (99) |
| Russell 1000 Value Index                           | 9.45  | (93) | 15.12                      | (83) | 16.19                      | (16) | -4.42                      | (91) | 18.89                      | (54) | 22.30                      | (29) | 30.92                      | (32) | -1.89                      | (82) |
| Difference                                         | 1.57  |      | 1.29                       |      | -3.04                      |      | 5.16                       |      | -2.67                      |      | 3.36                       |      | -4.36                      |      | -5.55                      |      |
| IM U.S. Large Cap Core Equity (SA+CF) Median       | 17.25 |      | 18.68                      |      | 13.30                      |      | 0.05                       |      | 19.21                      |      | 20.71                      |      | 29.63                      |      | 1.16                       |      |
| Primecap Odyssey Growth (POGRX)                    | N/A   |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| Russell 1000 Growth Index                          | 26.30 | (39) | 21.94                      | (27) | 13.76                      | (18) | 3.17                       | (45) | 19.15                      | (22) | 19.27                      | (52) | 29.19                      | (35) | 3.78                       | (17) |
| Difference                                         | N/A   |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM U.S. Large Cap Growth Equity (MF) Median        | 25.12 |      | 20.12                      |      | 10.94                      |      | 2.88                       |      | 16.88                      |      | 19.37                      |      | 27.35                      |      | 0.48                       |      |
| Vanguard S&P Mid-Cap 400 (VSPMX)                   | N/A   |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| S&P MidCap 400 Index                               | 14.21 | (44) | 17.52                      | (39) | 15.33                      | (15) | 1.40                       | (36) | 11.82                      | (48) | 27.68                      | (42) | 28.54                      | (26) | -1.28                      | (39) |
| Difference                                         | N/A   |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM U.S. Mid Cap Equity (MF) Median                 | 13.30 |      | 16.58                      |      | 10.85                      |      | -0.20                      |      | 11.60                      |      | 27.14                      |      | 25.56                      |      | -2.35                      |      |
| Vanguard Total Stock Market Index (VTSAX)          | 17.62 | (19) | 18.63                      | (38) | 14.98                      | (17) | -0.56                      | (33) | 17.78                      | (31) | 21.51                      | (61) | N/A                        |      | N/A                        |      |
| Russell 3000 Index                                 | 17.58 | (19) | 18.71                      | (36) | 14.96                      | (17) | -0.49                      | (32) | 17.76                      | (31) | 21.60                      | (59) | 30.20                      | (18) | 0.55                       | (30) |
| Difference                                         | 0.04  |      | -0.08                      |      | 0.02                       |      | -0.07                      |      | 0.02                       |      | -0.09                      |      | N/A                        |      | N/A                        |      |
| IM U.S. Multi-Cap Core Equity (MF) Median          | 14.51 |      | 17.51                      |      | 11.85                      |      | -1.88                      |      | 16.33                      |      | 22.79                      |      | 26.86                      |      | -1.52                      |      |
| Brown Growth Equity                                | N/A   |      | 15.95                      | (88) | 10.26                      | (68) | 5.09                       | (31) | 10.38                      | (98) | N/A                        |      | N/A                        |      | N/A                        |      |
| Russell 1000 Growth Index                          | 26.30 | (37) | 21.94                      | (36) | 13.76                      | (23) | 3.17                       | (55) | 19.15                      | (40) | 19.27                      | (63) | 29.19                      | (38) | 3.78                       | (30) |
| Difference                                         | N/A   |      | -5.99                      |      | -3.50                      |      | 1.92                       |      | -8.77                      |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM U.S. Large Cap Growth Equity (SA+CF) Median     | 24.42 |      | 20.79                      |      | 11.62                      |      | 3.60                       |      | 18.13                      |      | 20.24                      |      | 27.63                      |      | 1.38                       |      |
| Total International Equity                         |       |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |
| Europacific Growth (RERGX)                         | 1.47  | (45) | 20.63                      | (21) | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| MSCI AC World ex USA                               | 2.25  | (20) | 20.15                      | (22) | 9.80                       | (4)  | -11.78                     | (78) | 5.22                       | (32) | 16.98                      | (75) | 15.04                      | (47) | -10.42                     | (29) |
| Difference                                         | -0.78 |      | 0.48                       |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM International Large Cap Core Equity (MF) Median | 1.34  |      | 18.41                      |      | 5.55                       |      | -7.83                      |      | 4.19                       |      | 21.59                      |      | 14.76                      |      | -11.30                     |      |
| Transamerica Intl (TSWIX)                          | 2.26  | (19) | 16.16                      | (88) | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| MSCI AC World ex USA                               | 2.25  | (20) | 20.15                      | (22) | 9.80                       | (4)  | -11.78                     | (78) | 5.22                       | (32) | 16.98                      | (75) | 15.04                      | (47) | -10.42                     | (29) |
| Difference                                         | 0.01  |      | -3.99                      |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM International Large Cap Core Equity (MF) Median | 1.34  |      | 18.41                      |      | 5.55                       |      | -7.83                      |      | 4.19                       |      | 21.59                      |      | 14.76                      |      | -11.30                     |      |
| Highland International                             | N/A   |      | N/A                        |      | N/A                        |      | -9.01                      | (76) | 3.42                       | (78) | 23.08                      | (53) | 17.08                      | (54) | -7.07                      | (29) |
| MSCI EAFE Index                                    | 3.25  | (40) | 19.65                      | (64) | 7.06                       | (68) | -8.27                      | (69) | 4.70                       | (65) | 24.29                      | (46) | 14.33                      | (84) | -8.94                      | (53) |
| Difference                                         | N/A   |      | N/A                        |      | N/A                        |      | -0.74                      |      | -1.28                      |      | -1.21                      |      | 2.75                       |      | 1.87                       |      |
| IM International Core Equity (SA+CF) Median        | 2.40  |      | 20.93                      |      | 8.61                       |      | -6.22                      |      | 6.14                       |      | 23.45                      |      | 17.28                      |      | -8.85                      |      |

Returns for periods greater than one year are annualized.  
Returns are expressed as percentages.



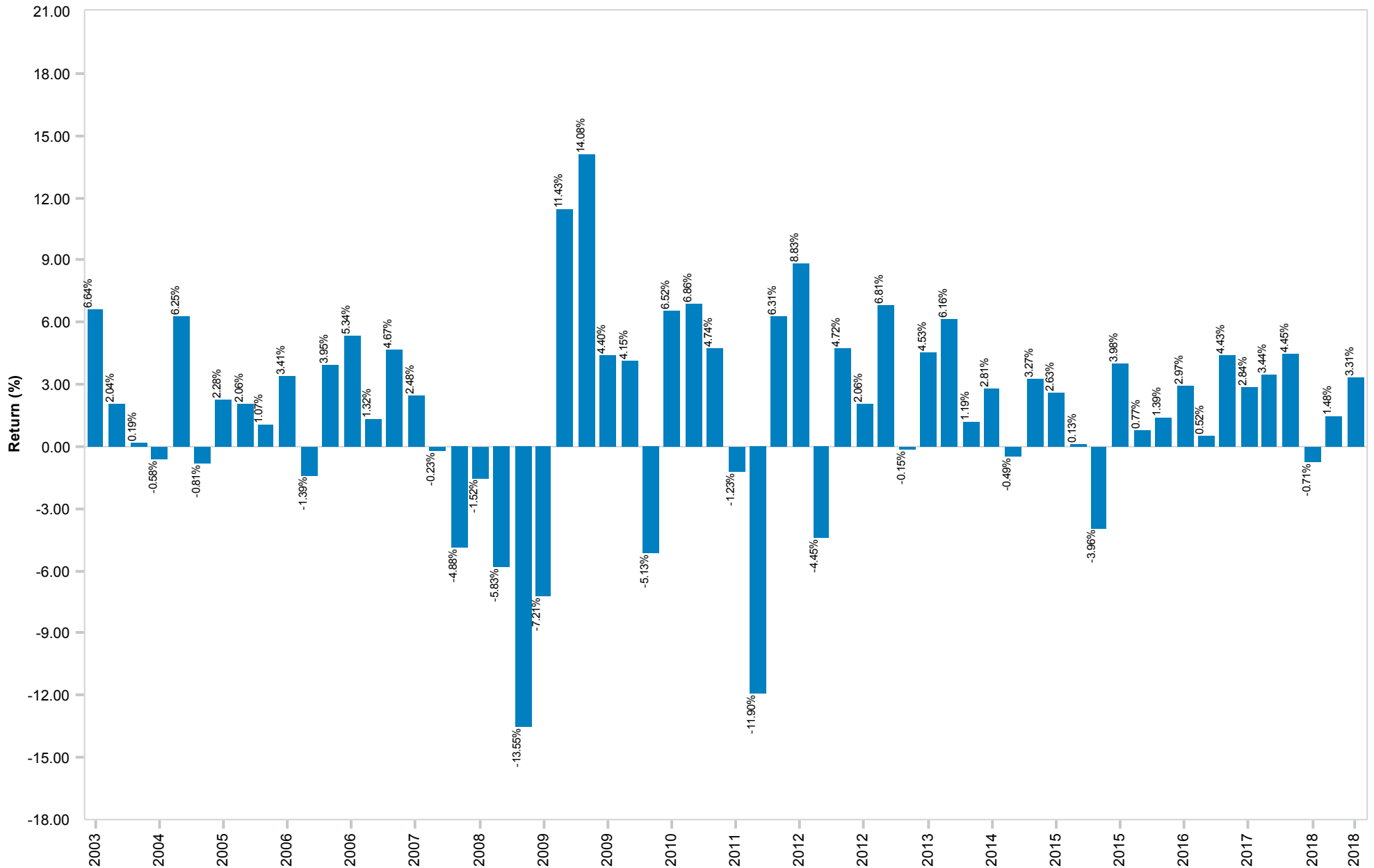
**Fernandina Beach General Employees' Retirement System**  
**Comparative Performance**  
As of September 30, 2018

|                                                     | FYTD  |      | Oct-2016<br>To<br>Sep-2017 |      | Oct-2015<br>To<br>Sep-2016 |      | Oct-2014<br>To<br>Sep-2015 |      | Oct-2013<br>To<br>Sep-2014 |      | Oct-2012<br>To<br>Sep-2013 |      | Oct-2011<br>To<br>Sep-2012 |      | Oct-2010<br>To<br>Sep-2011 |      |
|-----------------------------------------------------|-------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|----------------------------|------|
| Total Domestic Fixed Income                         |       |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |
| Agincourt Fixed Income                              | -0.53 | (62) | 0.65                       | (56) | 4.31                       | (27) | 3.05                       | (25) | 3.05                       | (41) | -0.51                      | (66) | N/A                        |      | N/A                        |      |
| Bloomberg Barclays Intermed Aggregate Index         | -0.93 | (96) | 0.25                       | (87) | 3.57                       | (73) | 2.95                       | (32) | 2.74                       | (58) | -0.71                      | (77) | 4.31                       | (84) | 4.22                       | (23) |
| Difference                                          | 0.40  |      | 0.40                       |      | 0.74                       |      | 0.10                       |      | 0.31                       |      | 0.20                       |      | N/A                        |      | N/A                        |      |
| IM U.S. Intermediate Duration (SA+CF) Median        | -0.38 |      | 0.69                       |      | 3.90                       |      | 2.70                       |      | 2.88                       |      | -0.27                      |      | 5.56                       |      | 3.60                       |      |
| Total Real Estate                                   |       |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |                            |      |
| American Core Realty Fund                           | 8.50  | (70) | 7.52                       | (67) | 9.04                       | (97) | 13.95                      | (69) | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| NCREIF Fund Index-Open End Diversified Core (EW)    | 8.82  | (65) | 7.81                       | (60) | 10.62                      | (69) | 14.71                      | (62) | 12.39                      | (68) | 12.47                      | (67) | 11.77                      | (66) | 18.03                      | (44) |
| Difference                                          | -0.32 |      | -0.29                      |      | -1.58                      |      | -0.76                      |      | N/A                        |      | N/A                        |      | N/A                        |      | N/A                        |      |
| IM U.S. Open End Private Real Estate (SA+CF) Median | 9.63  |      | 8.29                       |      | 11.32                      |      | 15.45                      |      | 12.78                      |      | 13.18                      |      | 12.90                      |      | 16.96                      |      |

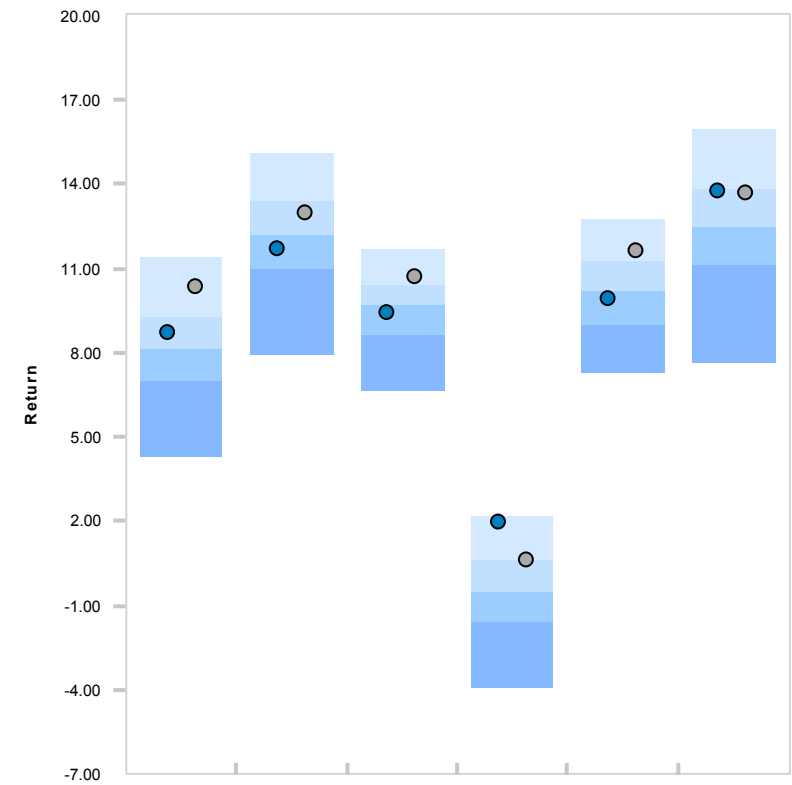
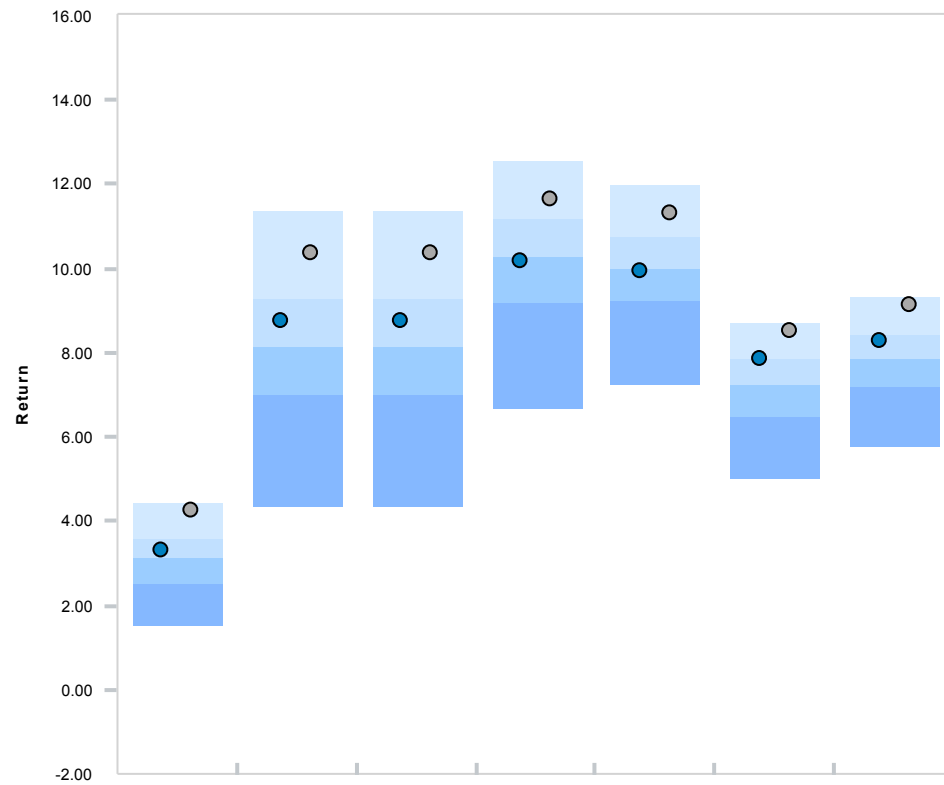
Returns for periods greater than one year are annualized.  
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Absolute Return



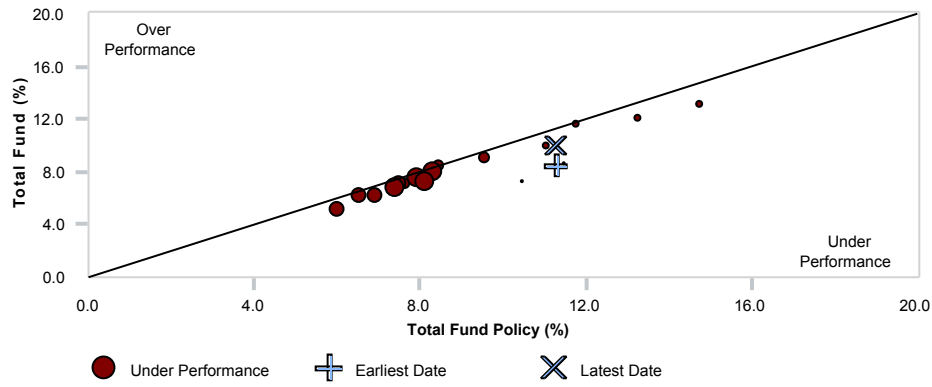
Plan Sponsor Peer Group Analysis - All Public Plans-Total Fund



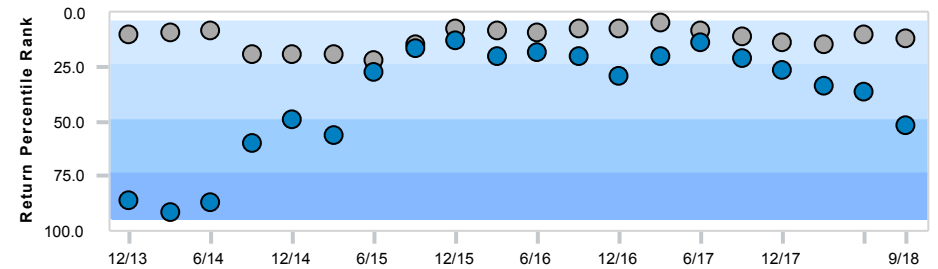
Comparative Performance

|                                    | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Total Fund                         | 1.48 (47)             | -0.71 (82)            | 4.45 (10)             | 3.44 (51)             | 2.84 (60)             | 4.43 (48)             |
| Total Fund Policy                  | 2.13 (17)             | -0.51 (68)            | 4.19 (20)             | 3.51 (45)             | 2.66 (71)             | 4.31 (56)             |
| All Public Plans-Total Fund Median | 1.42                  | -0.28                 | 3.74                  | 3.44                  | 2.97                  | 4.39                  |

### 3 Yr Rolling Under/Over Performance - 5 Years

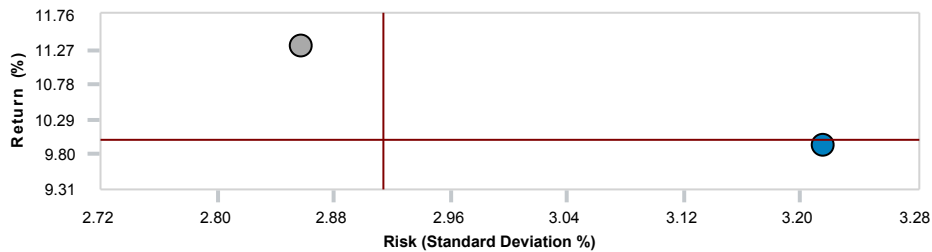


### 3 Yr Rolling Percentile Ranking - 5 Years



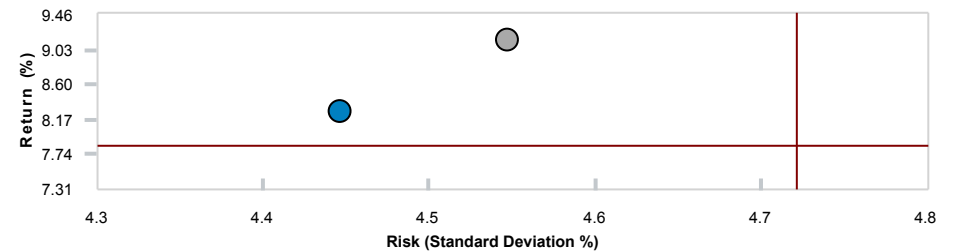
|                     | Total Period | 5-25 Count | 25-Median Count | Median-75 Count | 75-95 Count |
|---------------------|--------------|------------|-----------------|-----------------|-------------|
| ● Total Fund        | 20           | 8 (40%)    | 6 (30%)         | 3 (15%)         | 3 (15%)     |
| ● Total Fund Policy | 20           | 20 (100%)  | 0 (0%)          | 0 (0%)          | 0 (0%)      |

### Peer Group Scattergram - 3 Years



|                     | Return | Standard Deviation |
|---------------------|--------|--------------------|
| ● Total Fund        | 9.92   | 3.22               |
| ● Total Fund Policy | 11.31  | 2.86               |
| — Median            | 10.00  | 2.91               |

### Peer Group Scattergram - 5 Years



|                     | Return | Standard Deviation |
|---------------------|--------|--------------------|
| ● Total Fund        | 8.27   | 4.45               |
| ● Total Fund Policy | 9.13   | 4.55               |
| — Median            | 7.84   | 4.72               |

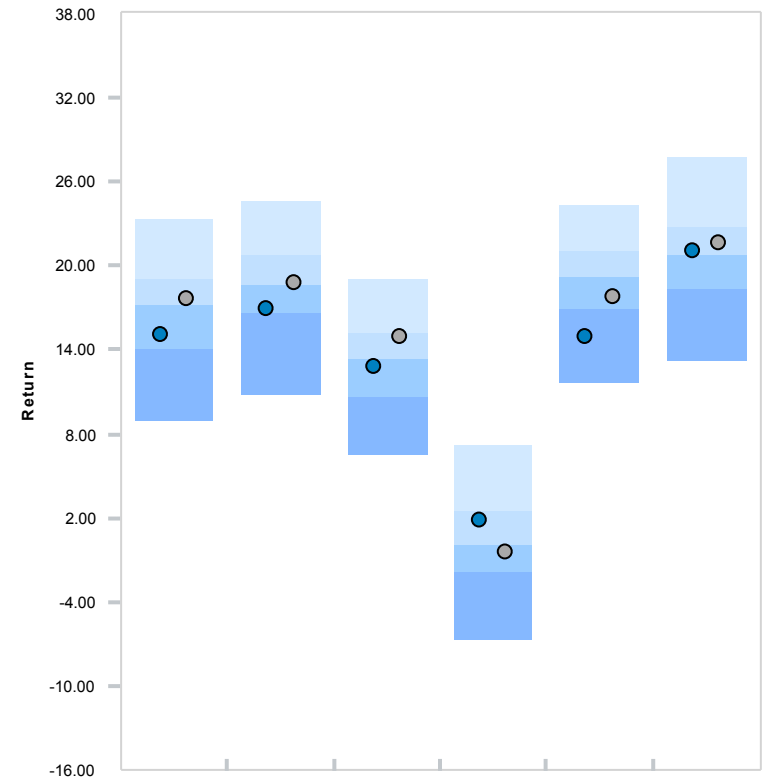
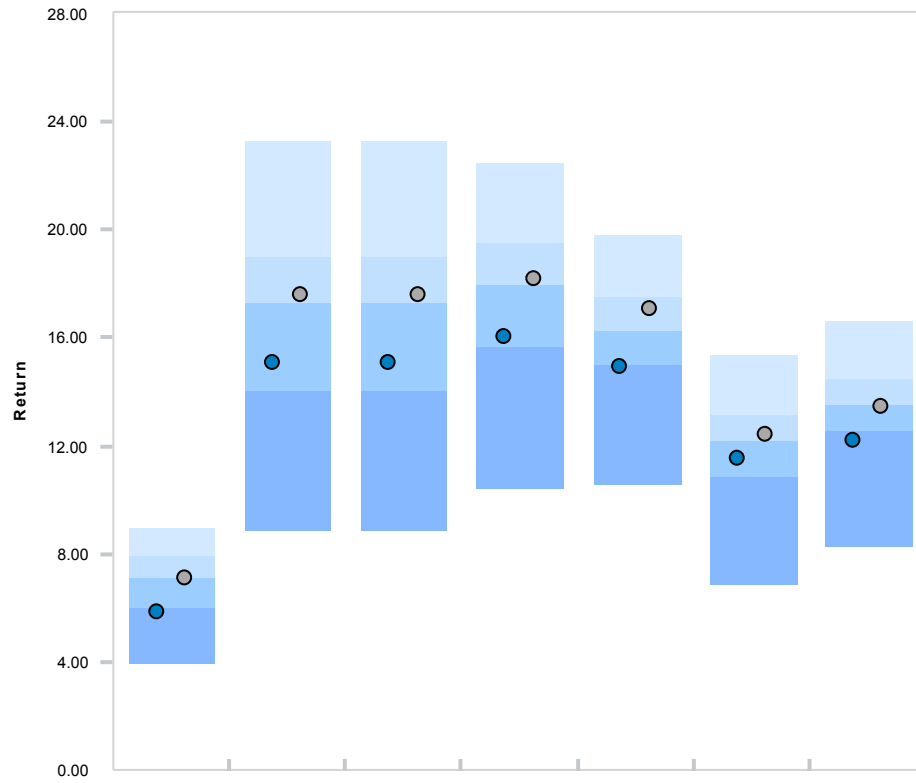
### Historical Statistics - 3 Years

|                   | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|-------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Fund        | 0.94           | 89.05             | 140.49              | -2.13 | -1.36             | 2.71         | 1.08 | 0.41          |
| Total Fund Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 3.50         | 1.00 | 0.29          |

### Historical Statistics - 5 Years

|                   | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|-------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Fund        | 0.98           | 91.37             | 95.59               | -0.41 | -0.83             | 1.72         | 0.95 | 1.81          |
| Total Fund Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.87         | 1.00 | 2.03          |

**Peer Group Analysis - IM U.S. Large Cap Core Equity (SA+CF)**



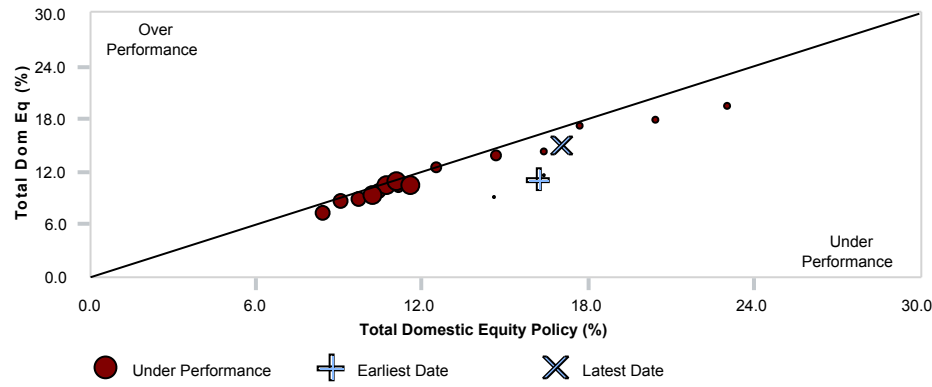
|                       | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR       | 4 YR       | 5 YR       |                       | Oct-2017 To Sep-2018 | Oct-2016 To Sep-2017 | Oct-2015 To Sep-2016 | Oct-2014 To Sep-2015 | Oct-2013 To Sep-2014 | Oct-2012 To Sep-2013 |
|-----------------------|-----------|------------|------------|------------|------------|------------|------------|-----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| ● Total Dom Eq        | 5.86 (78) | 15.10 (69) | 15.10 (69) | 16.03 (74) | 14.92 (76) | 11.49 (65) | 12.16 (79) | ● Total Dom Eq        | 15.10 (69)           | 16.97 (69)           | 12.72 (55)           | 1.82 (30)            | 14.88 (88)           | 21.11 (44)           |
| ● Total Dom Eq Policy | 7.12 (51) | 17.58 (46) | 17.58 (46) | 18.14 (47) | 17.07 (35) | 12.41 (46) | 13.46 (54) | ● Total Dom Eq Policy | 17.58 (46)           | 18.71 (50)           | 14.96 (29)           | -0.49 (61)           | 17.76 (67)           | 21.60 (37)           |
| Median                | 7.13      | 17.25      | 17.25      | 17.93      | 16.23      | 12.23      | 13.55      | Median                | 17.25                | 18.68                | 13.30                | 0.05                 | 19.21                | 20.71                |

**Comparative Performance**

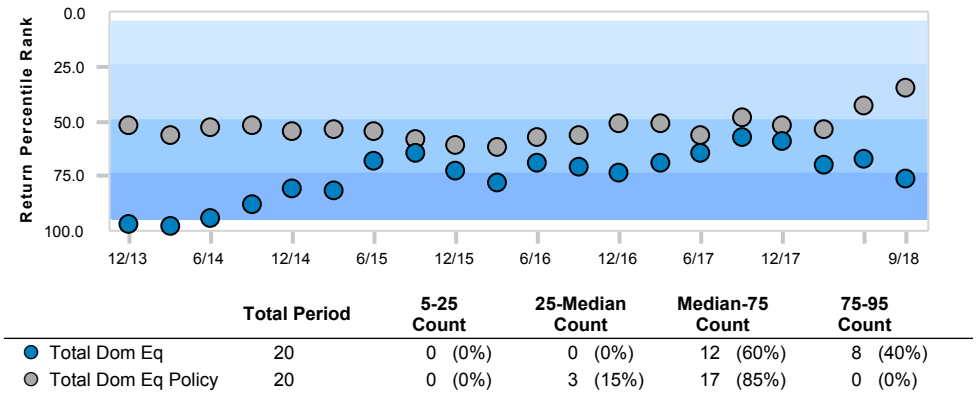
|                                              | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|----------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Total Dom Eq                                 | 3.20 (41)             | -1.41 (78)            | 6.86 (44)             | 4.55 (55)             | 3.22 (40)             | 6.00 (48)             |
| Total Domestic Equity Policy                 | 3.89 (19)             | -0.64 (58)            | 6.34 (63)             | 4.57 (53)             | 3.02 (48)             | 5.74 (56)             |
| IM U.S. Large Cap Core Equity (SA+CF) Median | 2.90                  | -0.43                 | 6.65                  | 4.61                  | 2.96                  | 5.92                  |



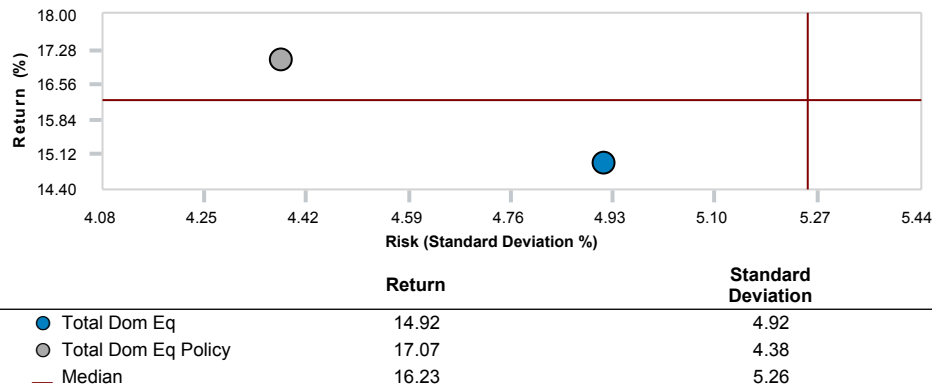
### 3 Yr Rolling Under/Over Performance - 5 Years



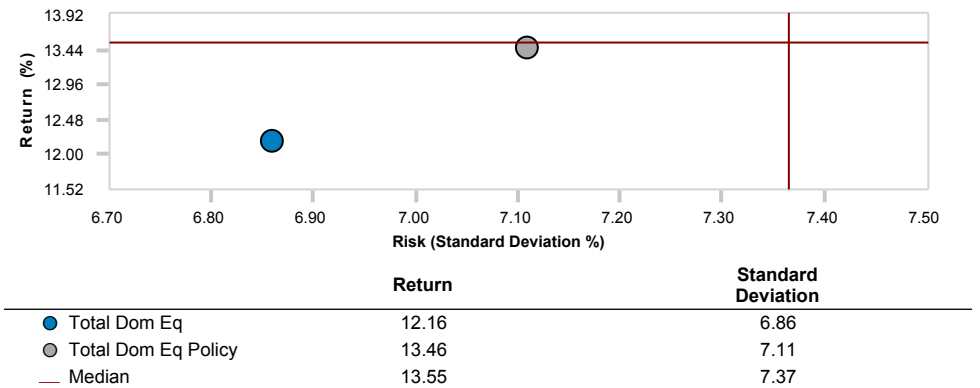
### 3 Yr Rolling Percentile Ranking - 5 Years



### Peer Group Scattergram - 3 Years



### Peer Group Scattergram - 5 Years



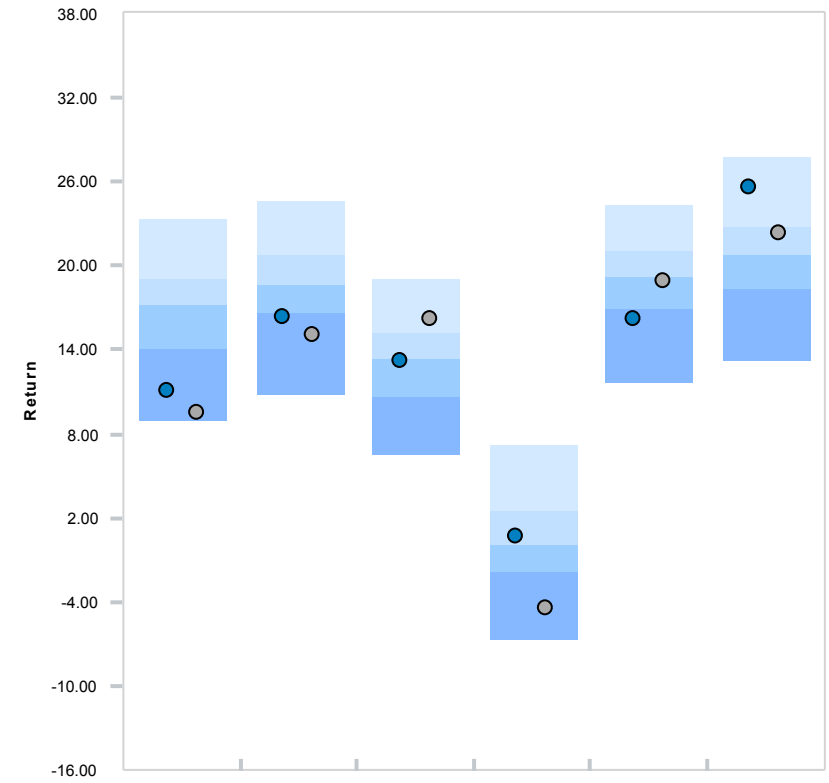
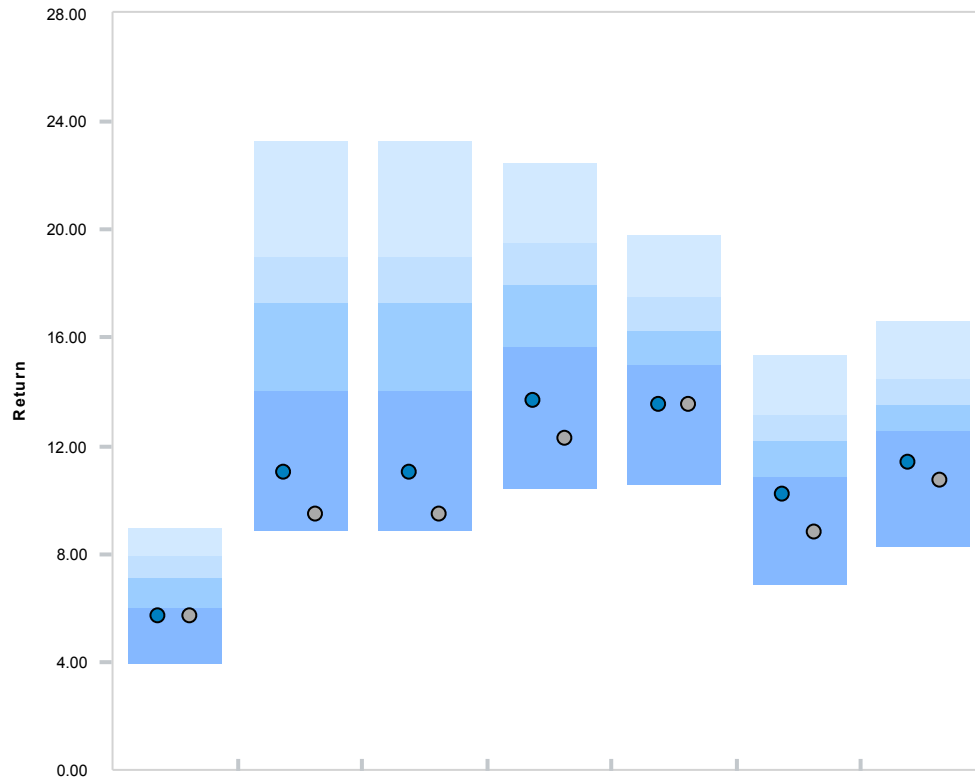
### Historical Statistics - 3 Years

|                              | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Dom Eq                 | 1.67           | 90.58             | 97.95               | -0.94 | -1.15             | 1.55         | 0.94 | 4.50          |
| Total Domestic Equity Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.69         | 1.00 | 4.41          |

### Historical Statistics - 5 Years

|                              | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Dom Eq                 | 1.55           | 92.40             | 94.96               | -0.57 | -0.77             | 1.24         | 0.95 | 5.13          |
| Total Domestic Equity Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.32         | 1.00 | 5.16          |

**Peer Group Analysis - IM U.S. Large Cap Core Equity (SA+CF)**



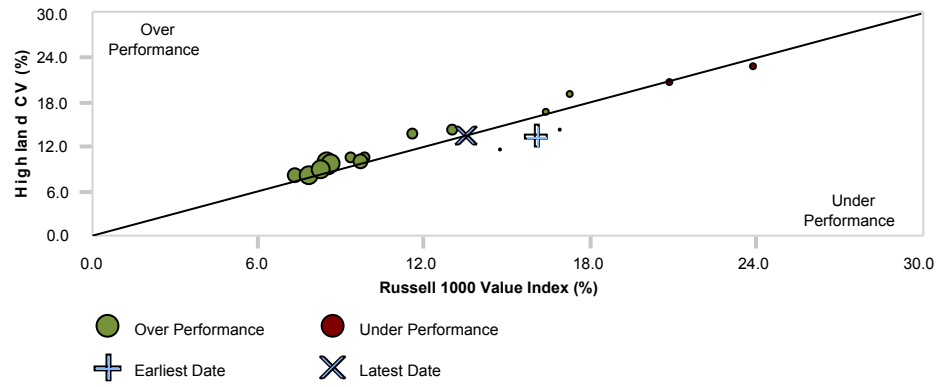
|               | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR       | 4 YR       | 5 YR       |               | Oct-2017<br>To<br>Sep-2018 | Oct-2016<br>To<br>Sep-2017 | Oct-2015<br>To<br>Sep-2016 | Oct-2014<br>To<br>Sep-2015 | Oct-2013<br>To<br>Sep-2014 | Oct-2012<br>To<br>Sep-2013 |
|---------------|-----------|------------|------------|------------|------------|------------|------------|---------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| ● Highland CV | 5.68 (81) | 11.02 (89) | 11.02 (89) | 13.68 (87) | 13.51 (88) | 10.17 (84) | 11.35 (86) | ● Highland CV | 11.02 (89)                 | 16.41 (76)                 | 13.15 (51)                 | 0.74 (42)                  | 16.22 (82)                 | 25.66 (11)                 |
| ● R1000 Value | 5.70 (80) | 9.45 (93)  | 9.45 (93)  | 12.25 (92) | 13.55 (87) | 8.76 (92)  | 10.72 (89) | ● R1000 Value | 9.45 (93)                  | 15.12 (83)                 | 16.19 (16)                 | -4.42 (91)                 | 18.89 (54)                 | 22.30 (29)                 |
| Median        | 7.13      | 17.25      | 17.25      | 17.93      | 16.23      | 12.23      | 13.55      | Median        | 17.25                      | 18.68                      | 13.30                      | 0.05                       | 19.21                      | 20.71                      |

**Comparative Performance**

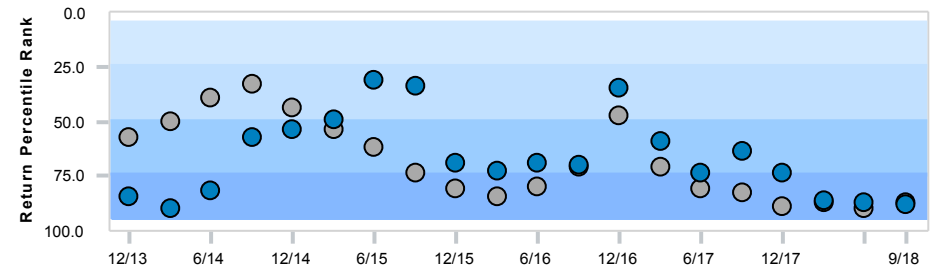
|                                              | 1 Qtr<br>Ending<br>Jun-2018 | 1 Qtr<br>Ending<br>Mar-2018 | 1 Qtr<br>Ending<br>Dec-2017 | 1 Qtr<br>Ending<br>Sep-2017 | 1 Qtr<br>Ending<br>Jun-2017 | 1 Qtr<br>Ending<br>Mar-2017 |
|----------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Highland CV                                  | 1.65 (82)                   | -2.78 (95)                  | 6.31 (65)                   | 4.16 (69)                   | 0.98 (95)                   | 2.89 (98)                   |
| Russell 1000 Value Index                     | 1.18 (89)                   | -2.83 (95)                  | 5.33 (83)                   | 3.11 (87)                   | 1.34 (91)                   | 3.27 (96)                   |
| IM U.S. Large Cap Core Equity (SA+CF) Median | 2.90                        | -0.43                       | 6.65                        | 4.61                        | 2.96                        | 5.92                        |



### 3 Yr Rolling Under/Over Performance - 5 Years

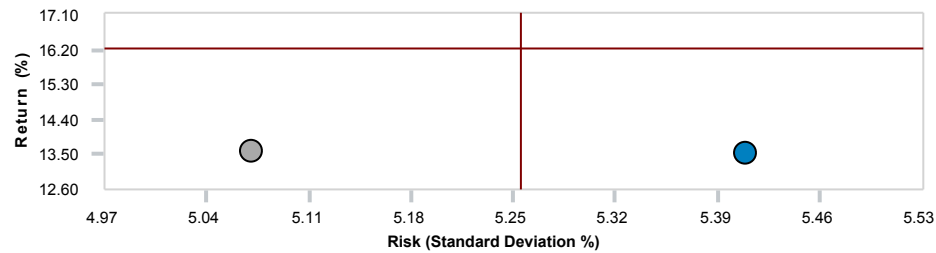


### 3 Yr Rolling Percentile Ranking - 5 Years



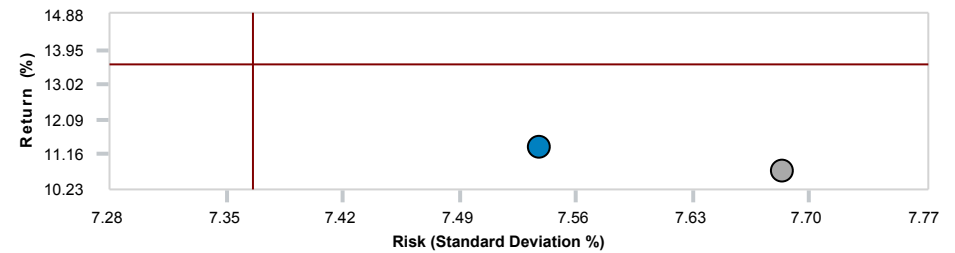
|             | Total Period | 5-25 Count | 25-Median Count | Median-75 Count | 75-95 Count |
|-------------|--------------|------------|-----------------|-----------------|-------------|
| Highland CV | 20           | 0 (0%)     | 4 (20%)         | 10 (50%)        | 6 (30%)     |
| R1000 Value | 20           | 0 (0%)     | 5 (25%)         | 6 (30%)         | 9 (45%)     |

### Peer Group Scattergram - 3 Years



|             | Return | Standard Deviation |
|-------------|--------|--------------------|
| Highland CV | 13.51  | 5.41               |
| R1000 Value | 13.55  | 5.07               |
| Median      | 16.23  | 5.26               |

### Peer Group Scattergram - 5 Years



|             | Return | Standard Deviation |
|-------------|--------|--------------------|
| Highland CV | 11.35  | 7.54               |
| R1000 Value | 10.72  | 7.68               |
| Median      | 13.55  | 7.37               |

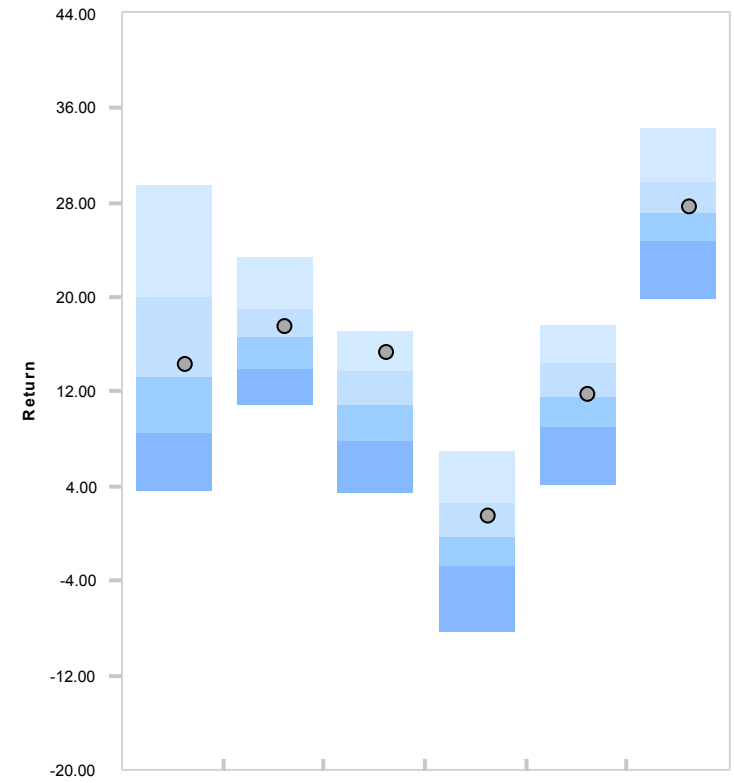
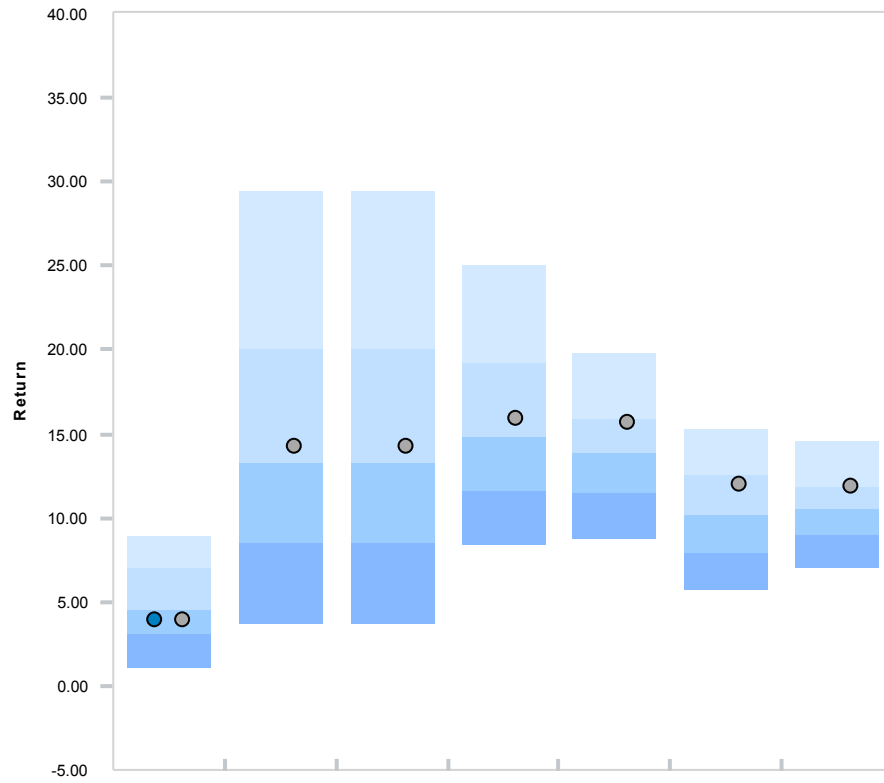
### Historical Statistics - 3 Years

|                          | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|--------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Highland CV              | 1.58           | 99.64             | 99.83               | 0.44  | -0.04             | 1.37         | 0.96 | 4.35          |
| Russell 1000 Value Index | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.34         | 1.00 | 4.55          |

### Historical Statistics - 5 Years

|                          | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|--------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Highland CV              | 1.96           | 101.41            | 96.30               | 0.84  | 0.29              | 1.13         | 0.98 | 5.27          |
| Russell 1000 Value Index | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.07         | 1.00 | 5.45          |

**Peer Group Analysis - IM U.S. Mid Cap Equity (MF)**



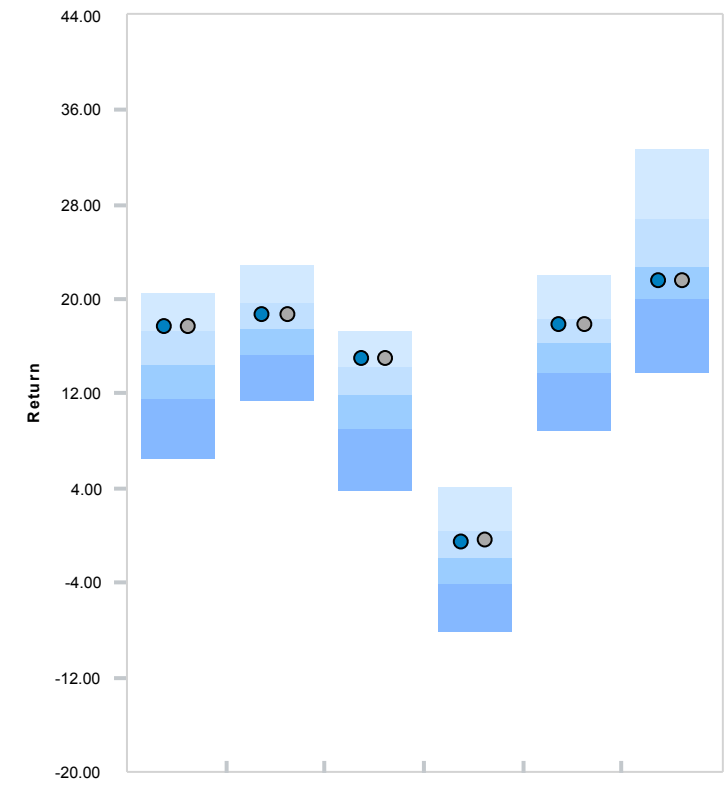
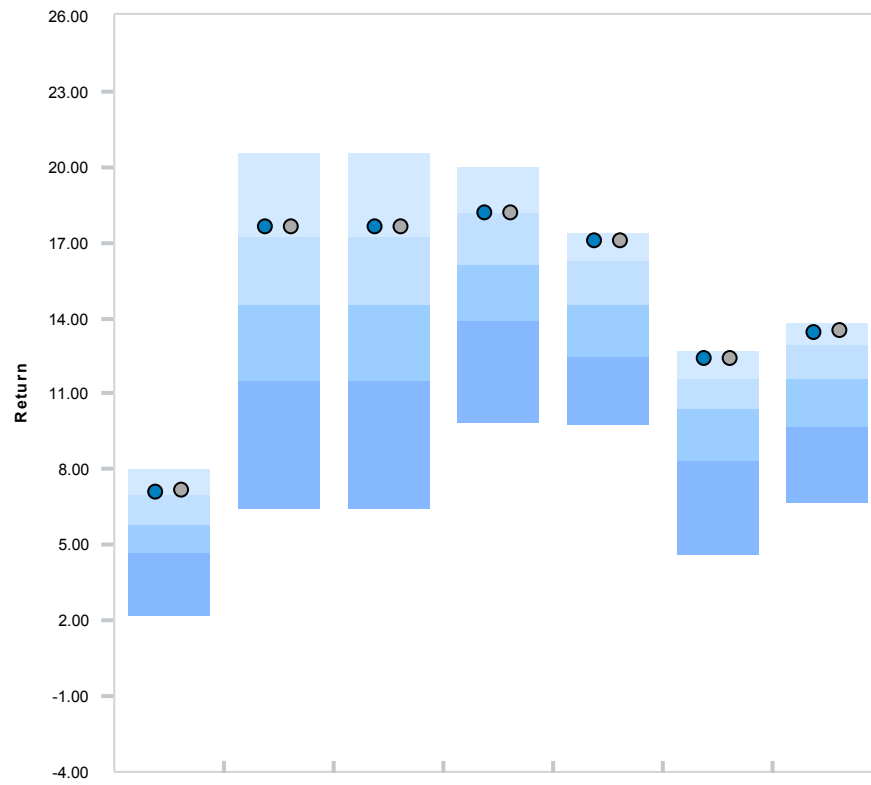
|                        | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR       | 4 YR       | 5 YR       |                        | Oct-2017 To Sep-2018 | Oct-2016 To Sep-2017 | Oct-2015 To Sep-2016 | Oct-2014 To Sep-2015 | Oct-2013 To Sep-2014 | Oct-2012 To Sep-2013 |
|------------------------|-----------|------------|------------|------------|------------|------------|------------|------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| ● Vanguard 400 (VSPMX) | 3.85 (60) | N/A        | N/A        | N/A        | N/A        | N/A        | N/A        | ● Vanguard 400 (VSPMX) | N/A                  | N/A                  | N/A                  | N/A                  | N/A                  | N/A                  |
| ● S&P MidCap 400 Index | 3.86 (60) | 14.21 (44) | 14.21 (44) | 15.85 (42) | 15.68 (27) | 11.93 (30) | 11.91 (26) | ● S&P MidCap 400 Index | 14.21 (44)           | 17.52 (39)           | 15.33 (15)           | 1.40 (36)            | 11.82 (48)           | 27.68 (42)           |
| Median                 | 4.54      | 13.30      | 13.30      | 14.79      | 13.92      | 10.18      | 10.54      | Median                 | 13.30                | 16.58                | 10.85                | -0.20                | 11.60                | 27.14                |

**Comparative Performance**

|                                    | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Vanguard 400 (VSPMX)               | 4.28 (24)             | -0.79 (53)            | N/A                   | N/A                   | N/A                   | N/A                   |
| S&P MidCap 400 Index               | 4.29 (24)             | -0.77 (53)            | 6.25 (30)             | 3.22 (62)             | 1.97 (60)             | 3.94 (68)             |
| IM U.S. Mid Cap Equity (MF) Median | 2.63                  | -0.63                 | 5.58                  | 3.66                  | 2.57                  | 5.09                  |

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**Peer Group Analysis - IM U.S. Multi-Cap Core Equity (MF)**

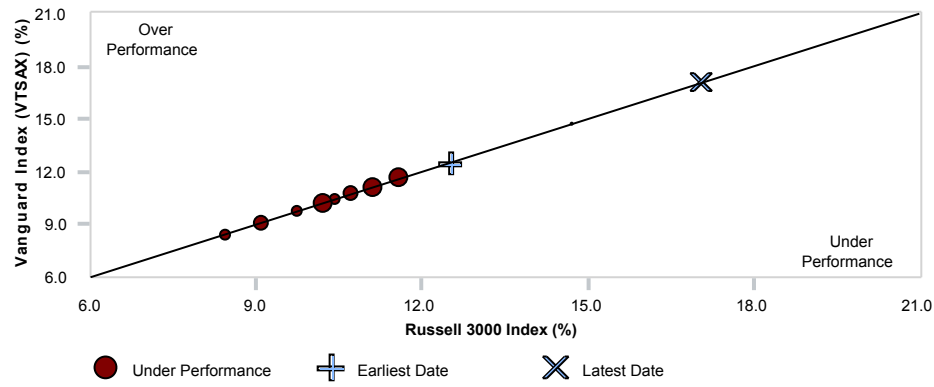


|                          | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR       | 4 YR       | 5 YR       |                          | Oct-2017 To Sep-2018 | Oct-2016 To Sep-2017 | Oct-2015 To Sep-2016 | Oct-2014 To Sep-2015 | Oct-2013 To Sep-2014 | Oct-2012 To Sep-2013 |
|--------------------------|-----------|------------|------------|------------|------------|------------|------------|--------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| ● Vanguard Index (VTSAX) | 7.09 (22) | 17.62 (19) | 17.62 (19) | 18.13 (26) | 17.07 (12) | 12.39 (11) | 13.45 (11) | ● Vanguard Index (VTSAX) | 17.62 (19)           | 18.63 (38)           | 14.98 (17)           | -0.56 (33)           | 17.78 (31)           | 21.51 (61)           |
| ● Russell 3000           | 7.12 (19) | 17.58 (19) | 17.58 (19) | 18.14 (25) | 17.07 (11) | 12.41 (10) | 13.46 (11) | ● Russell 3000           | 17.58 (19)           | 18.71 (36)           | 14.96 (17)           | -0.49 (32)           | 17.76 (31)           | 21.60 (59)           |
| Median                   | 5.83      | 14.51      | 14.51      | 16.10      | 14.53      | 10.39      | 11.56      | Median                   | 14.51                | 17.51                | 11.85                | -1.88                | 16.33                | 22.79                |

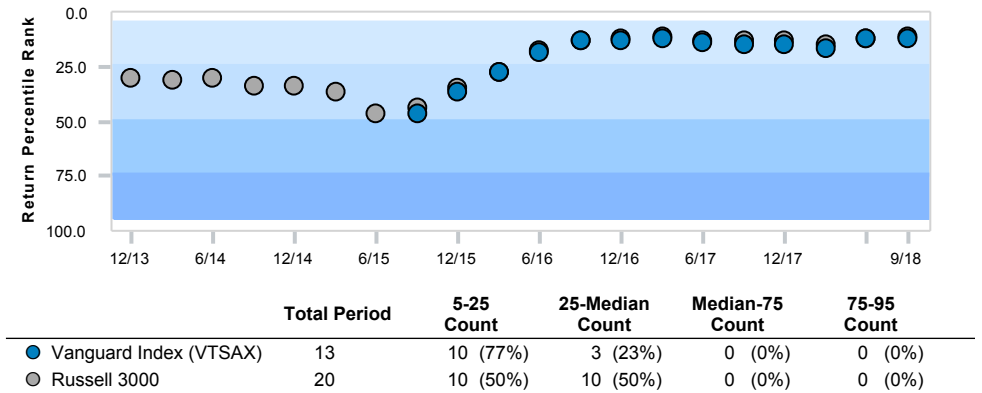
**Comparative Performance**

|                                           | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|-------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Vanguard Index (VTSAX)                    | 3.91 (19)             | -0.60 (49)            | 6.34 (43)             | 4.54 (44)             | 3.03 (42)             | 5.79 (39)             |
| Russell 3000 Index                        | 3.89 (20)             | -0.64 (52)            | 6.34 (43)             | 4.57 (42)             | 3.02 (44)             | 5.74 (41)             |
| IM U.S. Multi-Cap Core Equity (MF) Median | 2.64                  | -0.61                 | 6.13                  | 4.36                  | 2.90                  | 5.47                  |

### 3 Yr Rolling Under/Over Performance - 5 Years



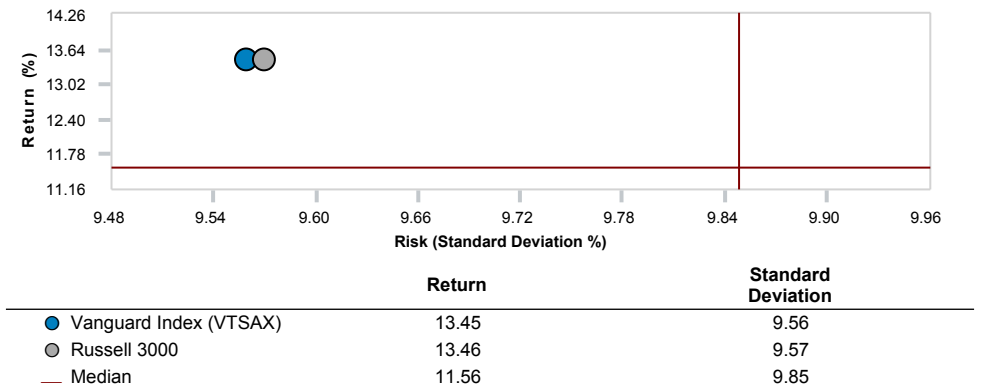
### 3 Yr Rolling Percentile Ranking - 5 Years



### Peer Group Scattergram - 3 Years



### Peer Group Scattergram - 5 Years



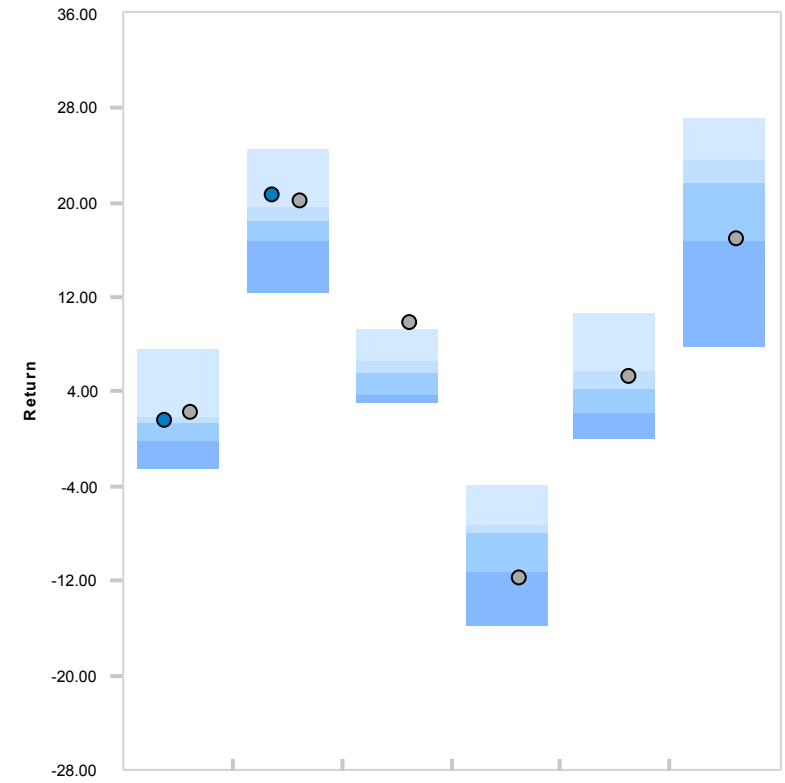
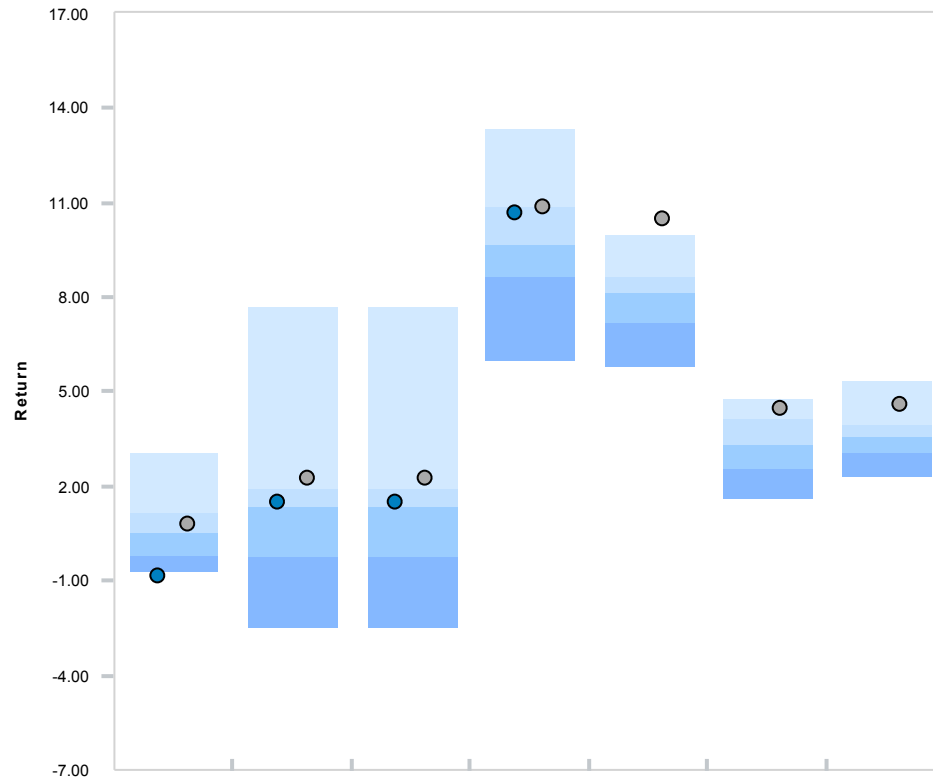
### Historical Statistics - 3 Years

|                        | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Vanguard Index (VTSAX) | 0.09           | 100.07            | 100.36              | 0.00  | -0.05             | 1.69         | 1.00 | 4.42          |
| Russell 3000 Index     | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.69         | 1.00 | 4.41          |

### Historical Statistics - 5 Years

|                        | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Vanguard Index (VTSAX) | 0.09           | 99.94             | 100.00              | 0.00  | -0.14             | 1.32         | 1.00 | 5.16          |
| Russell 3000 Index     | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 1.32         | 1.00 | 5.16          |

**Peer Group Analysis - IM International Large Cap Core Equity (MF)**



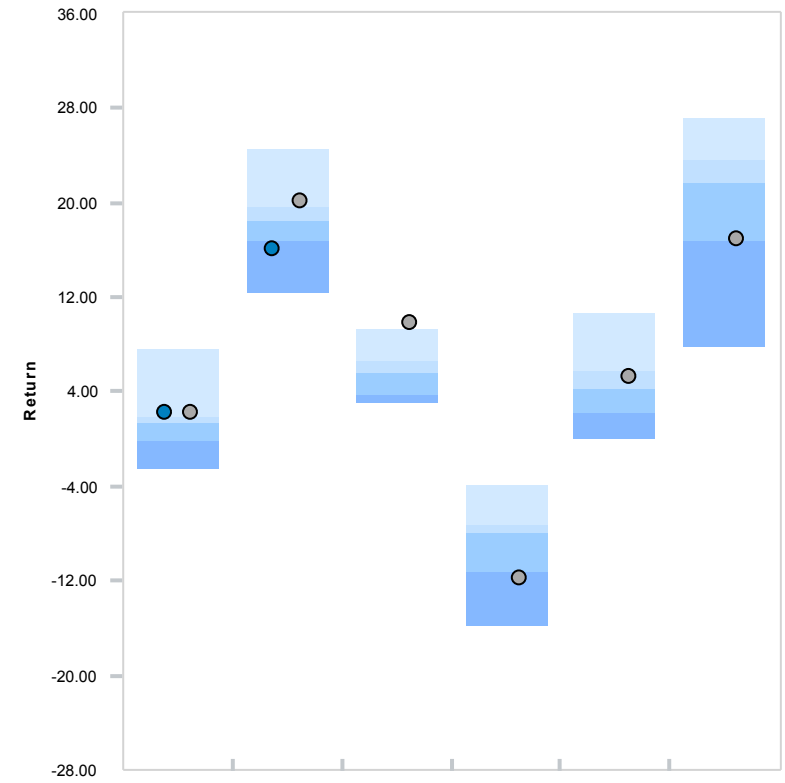
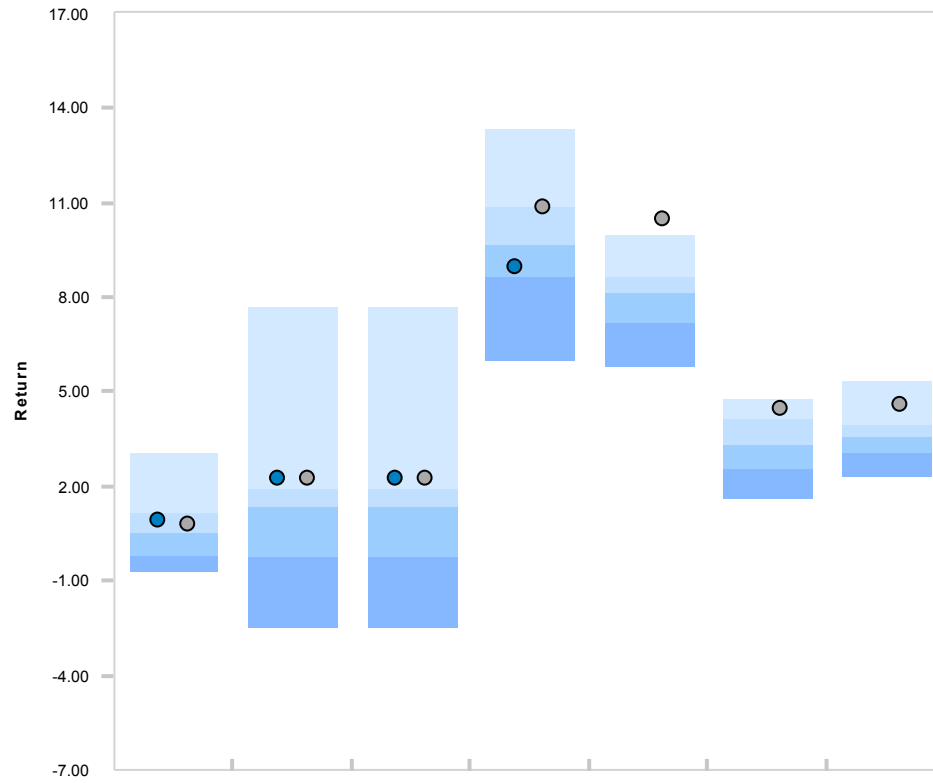
|                  | QTR        | FYTD      | 1 YR      | 2 YR       | 3 YR      | 4 YR      | 5 YR      |                  | Oct-2017 To Sep-2018 | Oct-2016 To Sep-2017 | Oct-2015 To Sep-2016 | Oct-2014 To Sep-2015 | Oct-2013 To Sep-2014 | Oct-2012 To Sep-2013 |
|------------------|------------|-----------|-----------|------------|-----------|-----------|-----------|------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| ● (RERGX)        | -0.84 (98) | 1.47 (45) | 1.47 (45) | 10.64 (29) | N/A       | N/A       | N/A       | ● (RERGX)        | 1.47 (45)            | 20.63 (21)           | N/A                  | N/A                  | N/A                  | N/A                  |
| ● MSCI AC W exUS | 0.80 (32)  | 2.25 (20) | 2.25 (20) | 10.84 (27) | 10.49 (2) | 4.45 (17) | 4.60 (15) | ● MSCI AC W exUS | 2.25 (20)            | 20.15 (22)           | 9.80 (4)             | -11.78 (78)          | 5.22 (32)            | 16.98 (75)           |
| Median           | 0.52       | 1.34      | 1.34      | 9.65       | 8.17      | 3.35      | 3.55      | Median           | 1.34                 | 18.41                | 5.55                 | -7.83                | 4.19                 | 21.59                |

**Comparative Performance**

|                                                    | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|----------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| (RERGX)                                            | -2.82 (87)            | 1.03 (8)              | 4.23 (45)             | 6.86 (19)             | 7.69 (17)             | 9.37 (2)              |
| MSCI AC W exUS                                     | -2.39 (79)            | -1.08 (46)            | 5.06 (13)             | 6.25 (27)             | 5.99 (44)             | 7.98 (37)             |
| IM International Large Cap Core Equity (MF) Median | -1.78                 | -1.18                 | 4.01                  | 5.39                  | 5.80                  | 7.71                  |



**Peer Group Analysis - IM International Large Cap Core Equity (MF)**



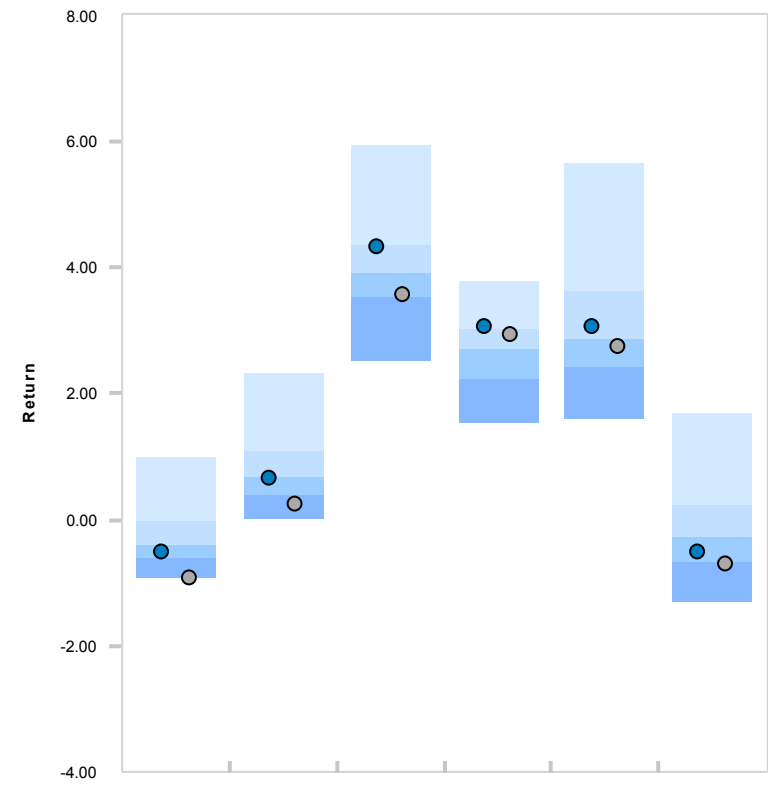
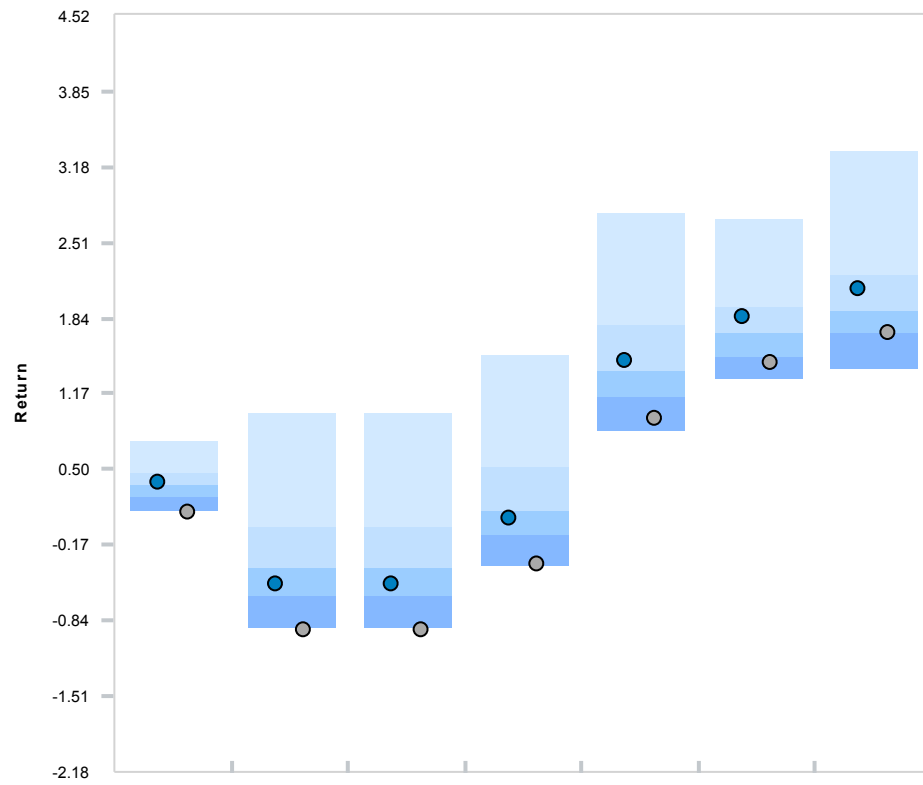
|                  | QTR       | FYTD      | 1 YR      | 2 YR       | 3 YR      | 4 YR      | 5 YR      |                  | Oct-2017 To Sep-2018 | Oct-2016 To Sep-2017 | Oct-2015 To Sep-2016 | Oct-2014 To Sep-2015 | Oct-2013 To Sep-2014 | Oct-2012 To Sep-2013 |
|------------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| ● (TSWIX)        | 0.90 (30) | 2.26 (19) | 2.26 (19) | 8.99 (69)  | N/A       | N/A       | N/A       | ● (TSWIX)        | 2.26 (19)            | 16.16 (88)           | N/A                  | N/A                  | N/A                  | N/A                  |
| ● MSCI AC W exUS | 0.80 (32) | 2.25 (20) | 2.25 (20) | 10.84 (27) | 10.49 (2) | 4.45 (17) | 4.60 (15) | ● MSCI AC W exUS | 2.25 (20)            | 20.15 (22)           | 9.80 (4)             | -11.78 (78)          | 5.22 (32)            | 16.98 (75)           |
| Median           | 0.52      | 1.34      | 1.34      | 9.65       | 8.17      | 3.35      | 3.55      | Median           | 1.34                 | 18.41                | 5.55                 | -7.83                | 4.19                 | 21.59                |

**Comparative Performance**

|                                                    | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|----------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| (TSWIX)                                            | -2.21 (69)            | -0.51 (19)            | 4.18 (48)             | 3.65 (87)             | 5.91 (45)             | 7.19 (59)             |
| MSCI AC W exUS                                     | -2.39 (79)            | -1.08 (46)            | 5.06 (13)             | 6.25 (27)             | 5.99 (44)             | 7.98 (37)             |
| IM International Large Cap Core Equity (MF) Median | -1.78                 | -1.18                 | 4.01                  | 5.39                  | 5.80                  | 7.71                  |



Peer Group Analysis - IM U.S. Intermediate Duration (SA+CF)

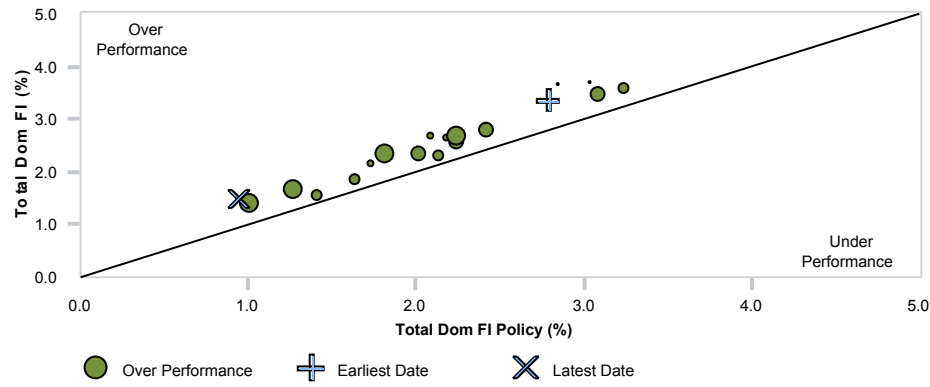


|                       | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR      | 4 YR      | 5 YR      |                       | Oct-2017<br>To<br>Sep-2018 | Oct-2016<br>To<br>Sep-2017 | Oct-2015<br>To<br>Sep-2016 | Oct-2014<br>To<br>Sep-2015 | Oct-2013<br>To<br>Sep-2014 | Oct-2012<br>To<br>Sep-2013 |
|-----------------------|-----------|------------|------------|------------|-----------|-----------|-----------|-----------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| ● Total Dom FI        | 0.38 (49) | -0.53 (62) | -0.53 (62) | 0.06 (58)  | 1.46 (37) | 1.85 (30) | 2.09 (33) | ● Total Dom FI        | -0.53 (62)                 | 0.65 (56)                  | 4.31 (27)                  | 3.05 (25)                  | 3.05 (41)                  | -0.51 (66)                 |
| ● Total Dom FI Policy | 0.11 (96) | -0.93 (96) | -0.93 (96) | -0.34 (94) | 0.95 (92) | 1.44 (82) | 1.70 (76) | ● Total Dom FI Policy | -0.93 (96)                 | 0.25 (87)                  | 3.57 (73)                  | 2.95 (32)                  | 2.74 (58)                  | -0.71 (77)                 |
| Median                | 0.37      | -0.38      | -0.38      | 0.13       | 1.37      | 1.70      | 1.91      | Median                | -0.38                      | 0.69                       | 3.90                       | 2.70                       | 2.88                       | -0.27                      |

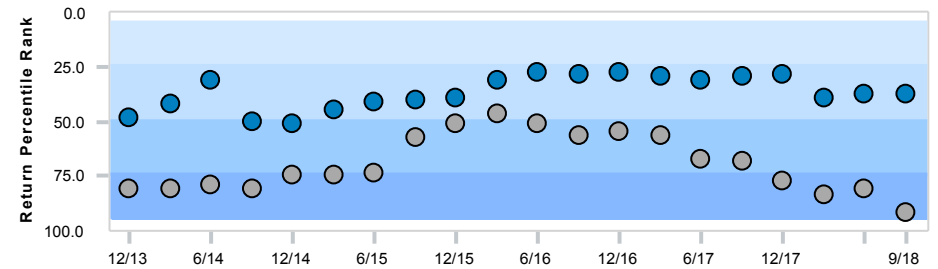
Comparative Performance

|                                              | 1 Qtr<br>Ending<br>Jun-2018 | 1 Qtr<br>Ending<br>Mar-2018 | 1 Qtr<br>Ending<br>Dec-2017 | 1 Qtr<br>Ending<br>Sep-2017 | 1 Qtr<br>Ending<br>Jun-2017 | 1 Qtr<br>Ending<br>Mar-2017 |
|----------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Total Dom FI                                 | 0.12 (54)                   | -1.14 (93)                  | 0.13 (27)                   | 0.88 (16)                   | 1.08 (32)                   | 0.79 (58)                   |
| Total Dom FI Policy                          | 0.09 (61)                   | -1.05 (82)                  | -0.07 (77)                  | 0.72 (48)                   | 0.92 (73)                   | 0.68 (81)                   |
| IM U.S. Intermediate Duration (SA+CF) Median | 0.12                        | -0.90                       | 0.01                        | 0.72                        | 1.01                        | 0.81                        |

### 3 Yr Rolling Under/Over Performance - 5 Years

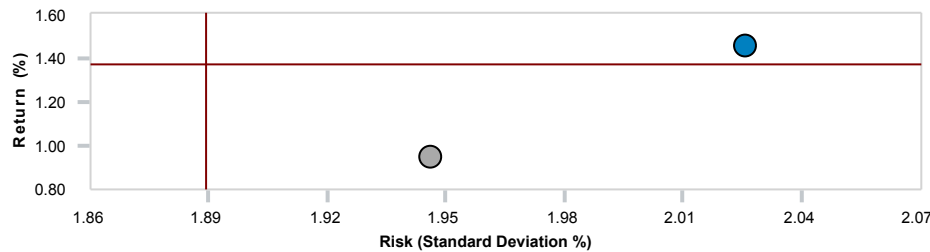


### 3 Yr Rolling Percentile Ranking - 5 Years



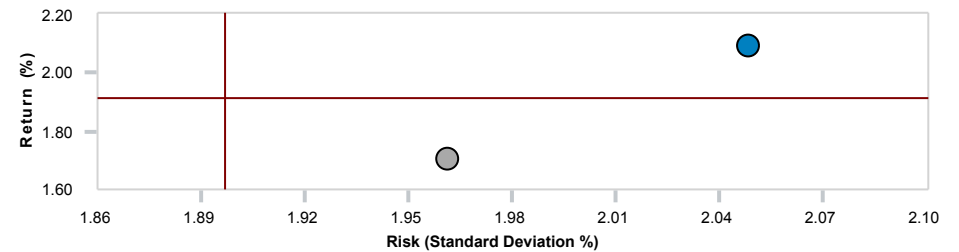
|                       | Total Period | 5-25 Count | 25-Median Count | Median-75 Count | 75-95 Count |
|-----------------------|--------------|------------|-----------------|-----------------|-------------|
| ● Total Dom FI        | 20           | 0 (0%)     | 19 (95%)        | 1 (5%)          | 0 (0%)      |
| ● Total Dom FI Policy | 20           | 0 (0%)     | 1 (5%)          | 11 (55%)        | 8 (40%)     |

### Peer Group Scattergram - 3 Years



|                       | Return | Standard Deviation |
|-----------------------|--------|--------------------|
| ● Total Dom FI        | 1.46   | 2.03               |
| ● Total Dom FI Policy | 0.95   | 1.95               |
| — Median              | 1.37   | 1.89               |

### Peer Group Scattergram - 5 Years



|                       | Return | Standard Deviation |
|-----------------------|--------|--------------------|
| ● Total Dom FI        | 2.09   | 2.05               |
| ● Total Dom FI Policy | 1.70   | 1.96               |
| — Median              | 1.91   | 1.90               |

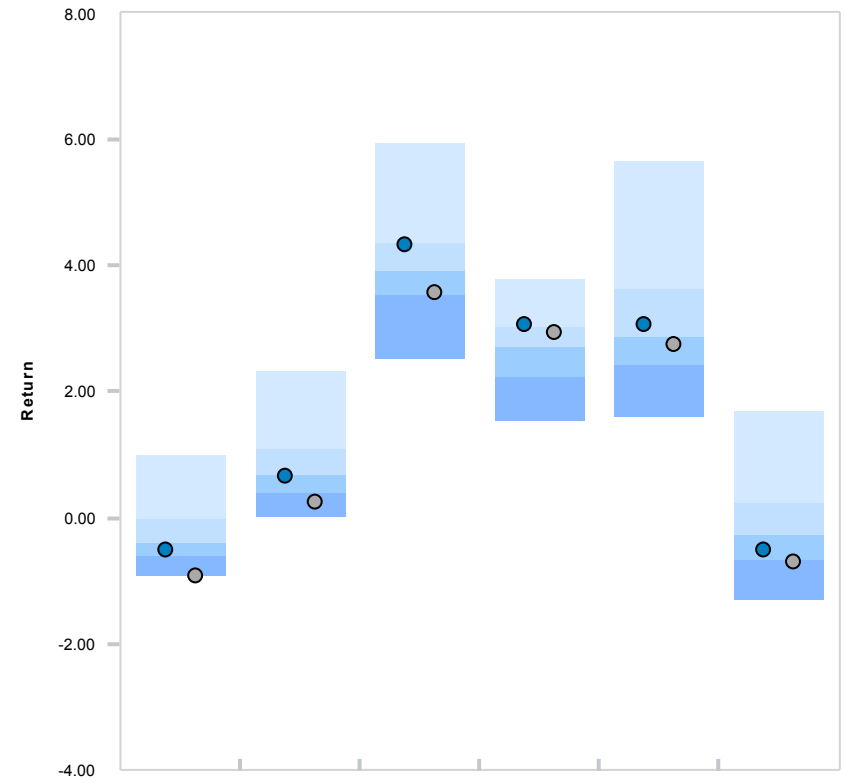
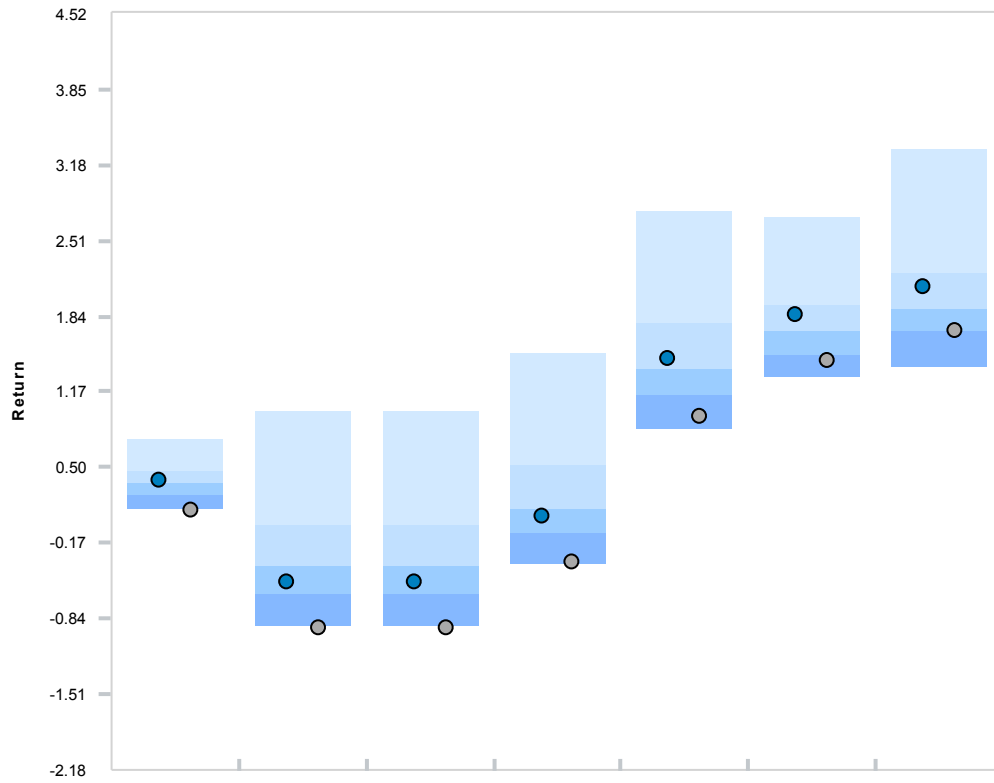
### Historical Statistics - 3 Years

|                     | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|---------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Dom FI        | 0.50           | 110.38            | 90.58               | 0.50  | 1.01              | 0.33         | 1.01 | 1.38          |
| Total Dom FI Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 0.08         | 1.00 | 1.32          |

### Historical Statistics - 5 Years

|                     | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|---------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Total Dom FI        | 0.42           | 108.44            | 95.53               | 0.35  | 0.92              | 0.77         | 1.02 | 1.20          |
| Total Dom FI Policy | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 0.61         | 1.00 | 1.16          |

**Peer Group Analysis - IM U.S. Intermediate Duration (SA+CF)**

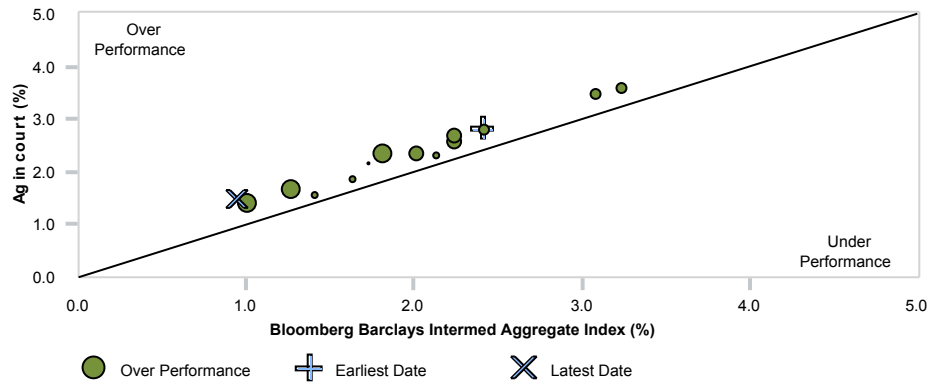


|              | QTR       | FYTD       | 1 YR       | 2 YR       | 3 YR      | 4 YR      | 5 YR      | Oct-2017<br>To<br>Sep-2018 | Oct-2016<br>To<br>Sep-2017 | Oct-2015<br>To<br>Sep-2016 | Oct-2014<br>To<br>Sep-2015 | Oct-2013<br>To<br>Sep-2014 | Oct-2012<br>To<br>Sep-2013 |
|--------------|-----------|------------|------------|------------|-----------|-----------|-----------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| ● Agincourt  | 0.38 (49) | -0.53 (62) | -0.53 (62) | 0.06 (58)  | 1.46 (37) | 1.85 (30) | 2.09 (33) | -0.53 (62)                 | 0.65 (56)                  | 4.31 (27)                  | 3.05 (25)                  | 3.05 (41)                  | -0.51 (66)                 |
| ● BC Int Agg | 0.11 (96) | -0.93 (96) | -0.93 (96) | -0.34 (94) | 0.95 (92) | 1.44 (82) | 1.70 (76) | -0.93 (96)                 | 0.25 (87)                  | 3.57 (73)                  | 2.95 (32)                  | 2.74 (58)                  | -0.71 (77)                 |
| Median       | 0.37      | -0.38      | -0.38      | 0.13       | 1.37      | 1.70      | 1.91      | -0.38                      | 0.69                       | 3.90                       | 2.70                       | 2.88                       | -0.27                      |

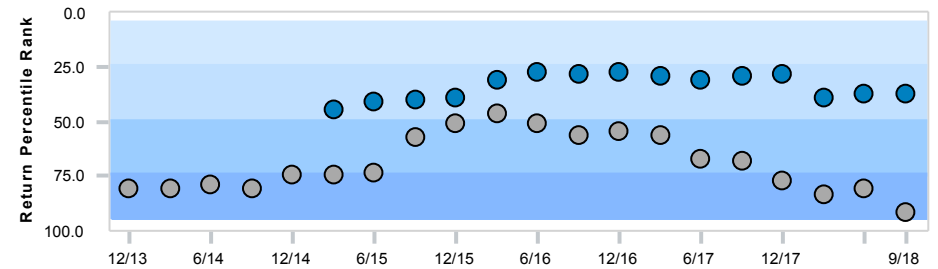
**Comparative Performance**

|                                              | 1 Qtr<br>Ending<br>Jun-2018 | 1 Qtr<br>Ending<br>Mar-2018 | 1 Qtr<br>Ending<br>Dec-2017 | 1 Qtr<br>Ending<br>Sep-2017 | 1 Qtr<br>Ending<br>Jun-2017 | 1 Qtr<br>Ending<br>Mar-2017 |
|----------------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
| Agincourt                                    | 0.12 (54)                   | -1.14 (93)                  | 0.13 (27)                   | 0.88 (16)                   | 1.08 (32)                   | 0.79 (58)                   |
| Bloomberg Barclays Intermed Aggregate Index  | 0.09 (61)                   | -1.05 (82)                  | -0.07 (77)                  | 0.72 (48)                   | 0.92 (73)                   | 0.68 (81)                   |
| IM U.S. Intermediate Duration (SA+CF) Median | 0.12                        | -0.90                       | 0.01                        | 0.72                        | 1.01                        | 0.81                        |

### 3 Yr Rolling Under/Over Performance - 5 Years

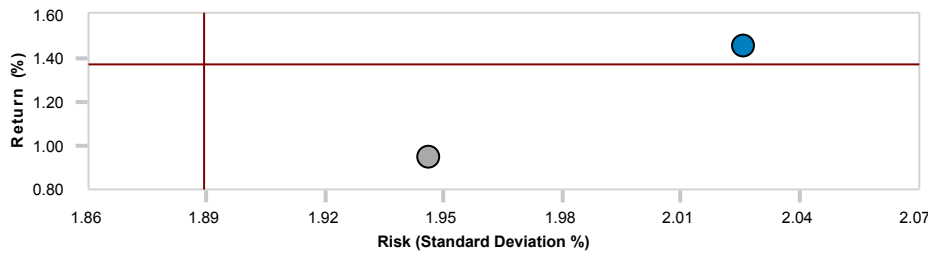


### 3 Yr Rolling Percentile Ranking - 5 Years



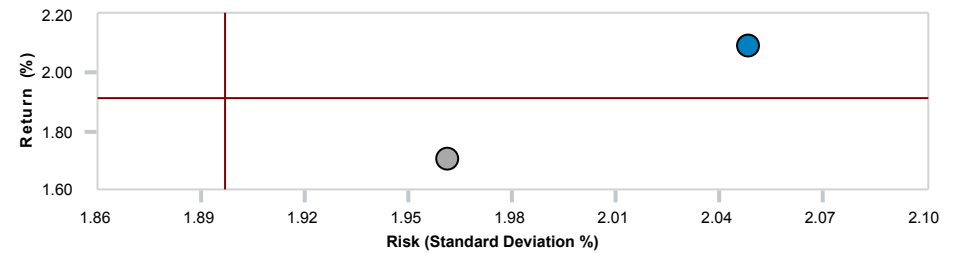
|              | Total Period | 5-25 Count | 25-Median Count | Median-75 Count | 75-95 Count |
|--------------|--------------|------------|-----------------|-----------------|-------------|
| ● Agincourt  | 15           | 0 (0%)     | 15 (100%)       | 0 (0%)          | 0 (0%)      |
| ● BC Int Agg | 20           | 0 (0%)     | 1 (5%)          | 11 (55%)        | 8 (40%)     |

### Peer Group Scattergram - 3 Years



|              | Return | Standard Deviation |
|--------------|--------|--------------------|
| ● Agincourt  | 1.46   | 2.03               |
| ● BC Int Agg | 0.95   | 1.95               |
| — Median     | 1.37   | 1.89               |

### Peer Group Scattergram - 5 Years



|              | Return | Standard Deviation |
|--------------|--------|--------------------|
| ● Agincourt  | 2.09   | 2.05               |
| ● BC Int Agg | 1.70   | 1.96               |
| — Median     | 1.91   | 1.90               |

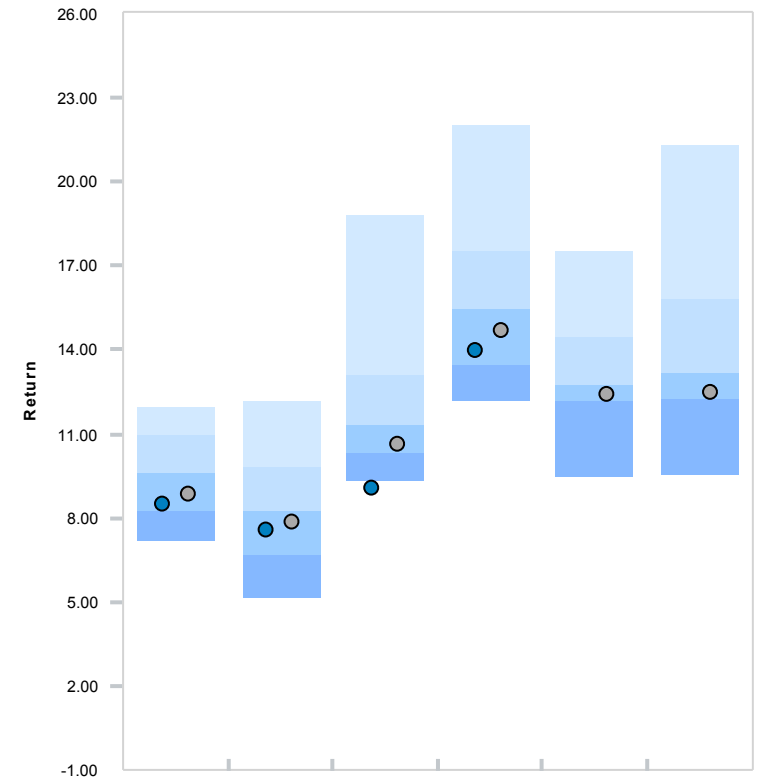
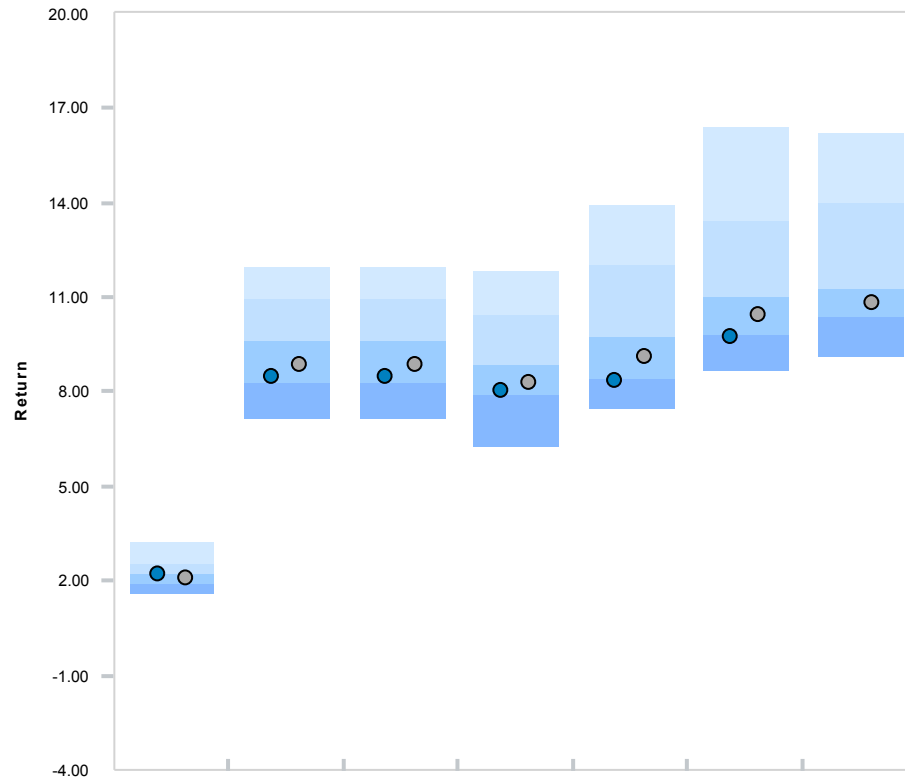
### Historical Statistics - 3 Years

|                                             | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|---------------------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Agincourt                                   | 0.50           | 110.38            | 90.58               | 0.50  | 1.01              | 0.33         | 1.01 | 1.38          |
| Bloomberg Barclays Intermed Aggregate Index | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 0.08         | 1.00 | 1.32          |

### Historical Statistics - 5 Years

|                                             | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|---------------------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| Agincourt                                   | 0.42           | 108.44            | 95.53               | 0.35  | 0.92              | 0.77         | 1.02 | 1.20          |
| Bloomberg Barclays Intermed Aggregate Index | 0.00           | 100.00            | 100.00              | 0.00  | N/A               | 0.61         | 1.00 | 1.16          |

**Peer Group Analysis - IM U.S. Open End Private Real Estate (SA+CF)**

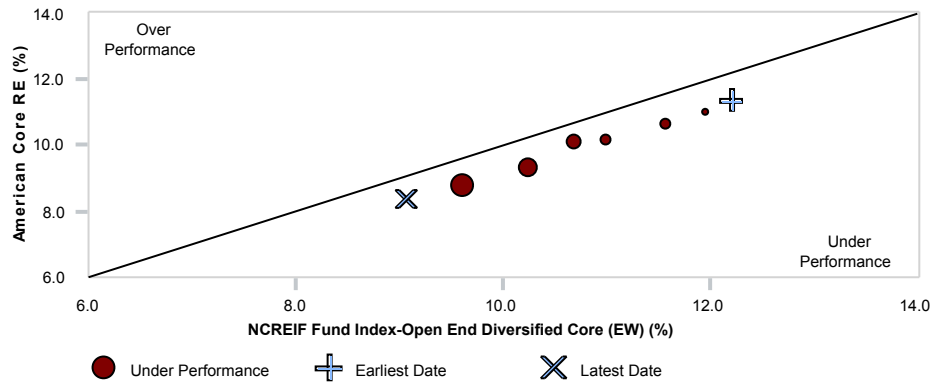


**Comparative Performance**

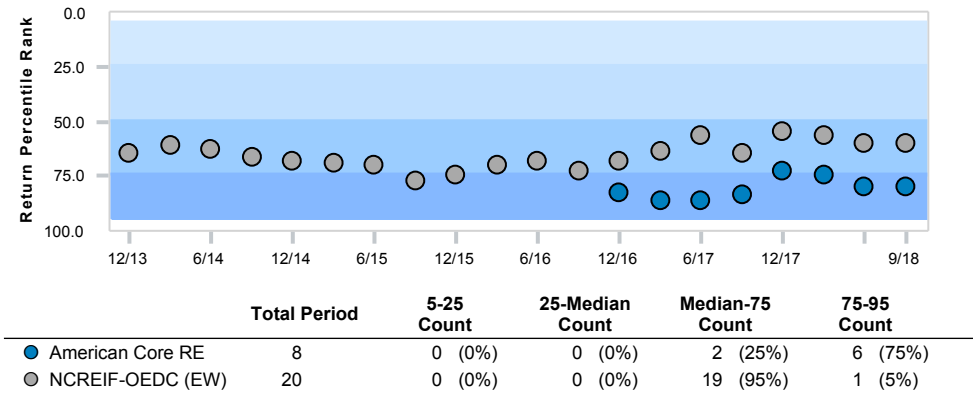
|                                                     | 1 Qtr Ending Jun-2018 | 1 Qtr Ending Mar-2018 | 1 Qtr Ending Dec-2017 | 1 Qtr Ending Sep-2017 | 1 Qtr Ending Jun-2017 | 1 Qtr Ending Mar-2017 |
|-----------------------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| American Core RE                                    | 2.09 (68)             | 2.23 (47)             | 1.73 (90)             | 1.88 (44)             | 1.97 (40)             | 2.27 (30)             |
| NCREIF Fund Index-Open End Diversified Core (EW)    | 2.13 (64)             | 2.17 (57)             | 2.15 (59)             | 1.89 (44)             | 1.71 (69)             | 1.83 (53)             |
| IM U.S. Open End Private Real Estate (SA+CF) Median | 2.25                  | 2.22                  | 2.26                  | 1.75                  | 1.91                  | 1.91                  |



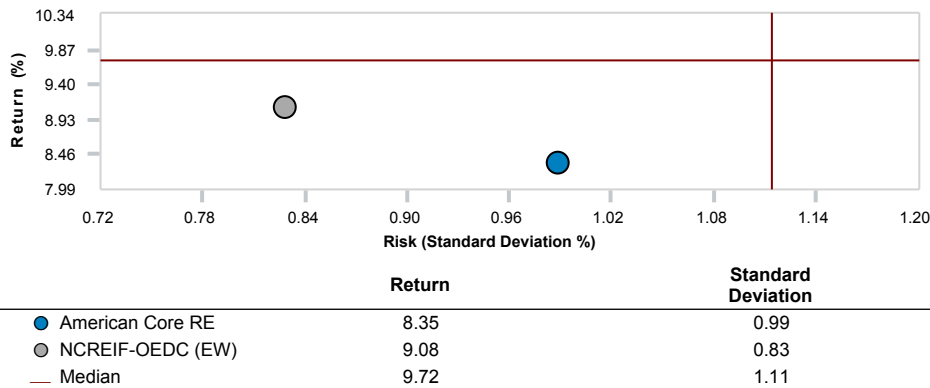
### 3 Yr Rolling Under/Over Performance - 5 Years



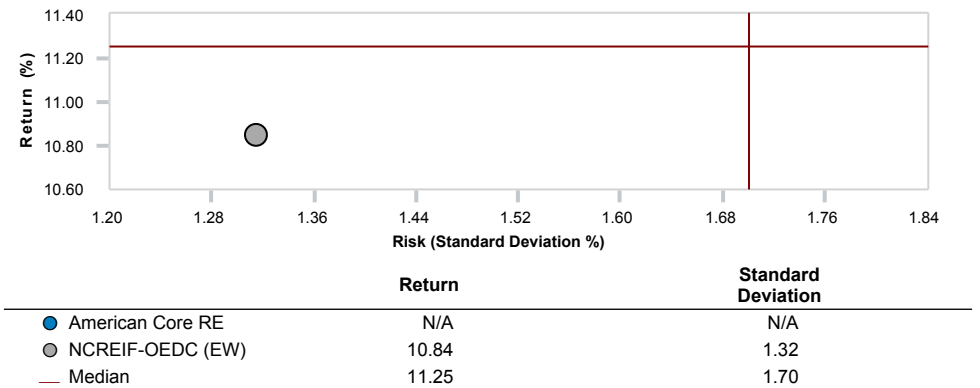
### 3 Yr Rolling Percentile Ranking - 5 Years



### Peer Group Scattergram - 3 Years



### Peer Group Scattergram - 5 Years



### Historical Statistics - 3 Years

|                                                  | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|--------------------------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| American Core RE                                 | 0.86           | 92.22             | N/A                 | 2.17  | -0.80             | 7.01         | 0.68 | 0.00          |
| NCREIF Fund Index-Open End Diversified Core (EW) | 0.00           | 100.00            | N/A                 | 0.00  | N/A               | 7.98         | 1.00 | 0.00          |

### Historical Statistics - 5 Years

|                                                  | Tracking Error | Up Market Capture | Down Market Capture | Alpha | Information Ratio | Sharpe Ratio | Beta | Downside Risk |
|--------------------------------------------------|----------------|-------------------|---------------------|-------|-------------------|--------------|------|---------------|
| American Core RE                                 | N/A            | N/A               | N/A                 | N/A   | N/A               | N/A          | N/A  | N/A           |
| NCREIF Fund Index-Open End Diversified Core (EW) | 0.00           | 100.00            | N/A                 | 0.00  | N/A               | 6.51         | 1.00 | 0.00          |

## Fernandina Beach General Employees

| Total Fund Compliance:                                                                                                                       |  |  |  | Yes         | No | N/A |       |    |     |             |    |     |             |    |     |
|----------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|-------------|----|-----|-------|----|-----|-------------|----|-----|-------------|----|-----|
| 1. The Total Plan return equaled or exceeded the Net 7.75% actuarial earnings assumption over the trailing three year period.                |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 2. The Total Plan return equaled or exceeded the Net 7.75% actuarial earnings assumption over the trailing five year period.                 |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 3. The Total Plan return equaled or exceeded the total plan benchmark over the trailing three year period.                                   |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 4. The Total Plan return equaled or exceeded the total plan benchmark over the trailing five year period.                                    |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 5. The Total Plan return ranked within the top 40th percentile of its peer group over the trailing three year period.                        |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 6. The Total Plan return ranked within the top 40th percentile of its peer group over the trailing five year period.                         |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 7. Total foreign securities were less than 25% of the total plan assets at market.                                                           |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| Equity Compliance:                                                                                                                           |  |  |  | Yes         | No | N/A |       |    |     |             |    |     |             |    |     |
| 1. Total domestic equity returns equaled or exceeded the benchmark over the trailing three year period.                                      |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 2. Total domestic equity returns equaled or exceeded the benchmark over the trailing five year period.                                       |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 3. Total domestic equity returns ranked within the top 40th percentile of its peer group over the trailing three year period.                |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 4. Total domestic equity returns ranked within the top 40th percentile of its peer group over the trailing five year period.                 |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 5. Total international equity returns equaled or exceeded the benchmark over the trailing three year period.                                 |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 6. Total international equity returns equaled or exceeded the benchmark over the trailing five year period.                                  |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 7. Total international equity returns ranked within the top 40th percentile of its peer group over the trailing three and five year periods. |  |  |  |             | ✓  |     |       |    |     |             |    |     |             |    |     |
| 8. The total equity allocation was less than 75% of the total plan assets at market.                                                         |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| Fixed Income Compliance:                                                                                                                     |  |  |  | Yes         | No | N/A |       |    |     |             |    |     |             |    |     |
| 1. Total domestic fixed income returns equaled or exceeded the benchmark over the trailing three and five year periods.                      |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 2. Total domestic fixed income returns ranked within the top 40th percentile of its peer group over the trailing three year period.          |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 3. Total domestic fixed income returns ranked within the top 40th percentile of its peer group over the trailing five year period.           |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| 4. All fixed income investments had a rating of investment grade or higher.                                                                  |  |  |  | ✓           |    |     |       |    |     |             |    |     |             |    |     |
| Manager Compliance:                                                                                                                          |  |  |  | Highland CV |    |     | POGRX |    |     | Index VSPMX |    |     | Index VTSAX |    |     |
|                                                                                                                                              |  |  |  | Yes         | No | N/A | Yes   | No | N/A | Yes         | No | N/A | Yes         | No | N/A |
| 1. Manager outperformed the index over the trailing three year period.                                                                       |  |  |  |             | ✓  |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| 2. Manager outperformed the index over the trailing five year period.                                                                        |  |  |  | ✓           |    |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| 3. Manager ranked within the top 40th percentile over trailing three year period.                                                            |  |  |  |             | ✓  |     |       |    | ✓   |             |    | ✓   | ✓           |    |     |
| 4. Manager ranked within the top 40th percentile over trailing five year period.                                                             |  |  |  |             | ✓  |     |       |    | ✓   |             |    | ✓   | ✓           |    |     |
| 5. Less than four consecutive quarters of under performance relative to the benchmark.                                                       |  |  |  | ✓           |    |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| 6. Three year down market capture ratio less than the index.                                                                                 |  |  |  | ✓           |    |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| 7. Five year down market capture ratio less than the index.                                                                                  |  |  |  | ✓           |    |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| 8. Manager reports compliance with PFIA.                                                                                                     |  |  |  | ✓           |    |     |       |    | ✓   |             |    | ✓   |             |    | ✓   |
| Manager Compliance:                                                                                                                          |  |  |  | RERGX       |    |     | TSWIX |    |     | Agincourt   |    |     | Amercian RE |    |     |
|                                                                                                                                              |  |  |  | Yes         | No | N/A | Yes   | No | N/A | Yes         | No | N/A | Yes         | No | N/A |
| 1. Manager outperformed the index over the trailing three year period.                                                                       |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     | ✓           |    |     |
| 2. Manager outperformed the index over the trailing five year period.                                                                        |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             |    | ✓   |
| 3. Manager ranked within the top 40th percentile over trailing three year period.                                                            |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             | ✓  |     |
| 4. Manager ranked within the top 40th percentile over trailing five year period.                                                             |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             |    | ✓   |
| 5. Less than four consecutive quarters of under performance relative to the benchmark.                                                       |  |  |  | ✓           |    |     | ✓     |    | ✓   | ✓           |    | ✓   |             |    |     |
| 6. Three year down market capture ratio less than the index.                                                                                 |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             |    | ✓   |
| 7. Five year down market capture ratio less than the index.                                                                                  |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             |    | ✓   |
| 8. Manager reports compliance with PFIA.                                                                                                     |  |  |  |             |    | ✓   |       |    | ✓   | ✓           |    |     |             |    | ✓   |

**Fernandina Beach General Employees' Retirement System**

**Fee Analysis**

**As of September 30, 2018**

|                                           | Estimated<br>Annual Fee<br>(%) | Market Value<br>(\$) | Estimated<br>Annual Fee<br>(\$) | Fee Schedule                                |
|-------------------------------------------|--------------------------------|----------------------|---------------------------------|---------------------------------------------|
| <b>Total Equity</b>                       | <b>0.40</b>                    | <b>14,390,277</b>    | <b>57,791</b>                   |                                             |
| Total Domestic Equity                     | 0.32                           | 11,397,390           | 36,988                          |                                             |
| Highland Core Value                       | 0.50                           | 3,935,413            | 19,677                          | 0.50 % of First \$10 M<br>0.38 % Thereafter |
| Primecap Odyssey Growth (POGRX)           | 0.67                           | 2,104,327            | 14,099                          | 0.67 % of Assets                            |
| Vanguard S&P Mid-Cap 400 (VSPMX)          | 0.08                           | 2,671,162            | 2,137                           | 0.08 % of Assets                            |
| Vanguard Total Stock Market Index (VTSAX) | 0.04                           | 2,686,489            | 1,075                           | 0.04 % of Assets                            |
| <b>Total International Equity</b>         | <b>0.70</b>                    | <b>2,992,886</b>     | <b>20,804</b>                   |                                             |
| Europacific Growth (REGRX)                | 0.49                           | 1,495,673            | 7,329                           | 0.49 % of Assets                            |
| Transamerica Intl (TSWIX)                 | 0.90                           | 1,497,213            | 13,475                          | 0.90 % of Assets                            |
| <b>Total Domestic Fixed Income</b>        | <b>0.25</b>                    | <b>4,279,036</b>     | <b>10,698</b>                   |                                             |
| Agincourt Fixed Income                    | 0.25                           | 4,279,036            | 10,698                          | 0.25 % of Assets                            |
| <b>Total Real Estate</b>                  | <b>1.10</b>                    | <b>1,879,743</b>     | <b>20,677</b>                   |                                             |
| American Core Realty Fund                 | 1.10                           | 1,879,743            | 20,677                          | 1.10 % of Assets                            |
| R&D                                       | 0.00                           | 1,211,097            | -                               | 0.00 % of Assets                            |
| <b>Total Fund</b>                         | <b>0.41</b>                    | <b>21,760,153</b>    | <b>89,166</b>                   |                                             |



| Total Fund Policy                                |            | Total Equity Policy                      |            |
|--------------------------------------------------|------------|------------------------------------------|------------|
| Allocation Mandate                               | Weight (%) | Allocation Mandate                       | Weight (%) |
| <b>Jan-1978</b>                                  |            | <b>Jan-1926</b>                          |            |
| Blmbg. Barc. U.S. Gov't/Credit                   | 50.00      | S&P 500 Index                            | 100.00     |
| S&P 500 Index                                    | 45.00      |                                          |            |
| FTSE 3 Month T-Bill                              | 5.00       |                                          |            |
| <b>Jan-2004</b>                                  |            | <b>Jul-2006</b>                          |            |
| S&P 500 Index                                    | 60.00      | S&P 500 Index                            | 85.00      |
| Blmbg. Barc. U.S. Gov't/Credit                   | 35.00      | MSCI EAFE Index                          | 15.00      |
| FTSE 3 Month T-Bill                              | 5.00       |                                          |            |
| <b>Feb-2010</b>                                  |            | <b>Feb-2010</b>                          |            |
| Russell 3000 Index                               | 55.00      | Russell 3000 Index                       | 92.00      |
| MSCI EAFE Index                                  | 5.00       | MSCI EAFE Index                          | 8.00       |
| Bloomberg Barclays Intermed Aggregate Index      | 40.00      |                                          |            |
| <b>Jan-2012</b>                                  |            | <b>Jan-2012</b>                          |            |
| Russell 3000 Index                               | 55.00      | Russell 3000 Index                       | 85.00      |
| MSCI EAFE Index                                  | 10.00      | MSCI EAFE Index                          | 15.00      |
| Bloomberg Barclays Intermed Aggregate Index      | 35.00      |                                          |            |
| <b>Dec-2013</b>                                  |            | <b>Jul-2016</b>                          |            |
| Russell 3000 Index                               | 55.00      | Russell 3000 Index                       | 85.00      |
| MSCI EAFE Index                                  | 10.00      | MSCI AC World ex USA                     | 15.00      |
| Bloomberg Barclays Intermed Aggregate Index      | 30.00      |                                          |            |
| NCREIF Fund Index-Open End Diversified Core (EW) | 5.00       |                                          |            |
| <b>Jul-2016</b>                                  |            | <b>Total Domestic Equity Policy</b>      |            |
| Russell 3000 Index                               | 55.00      | Allocation Mandate                       | Weight (%) |
| MSCI AC World ex USA                             | 10.00      | <b>Jan-1926</b>                          |            |
| Bloomberg Barclays Intermed Aggregate Index      | 25.00      | S&P 500 Index                            | 100.00     |
| NCREIF Fund Index-Open End Diversified Core (EW) | 10.00      |                                          |            |
|                                                  |            | <b>Feb-2010</b>                          |            |
|                                                  |            | Russell 3000 Index                       | 100.00     |
|                                                  |            |                                          |            |
|                                                  |            | <b>Total International Equity Policy</b> |            |
|                                                  |            | Allocation Mandate                       | Weight (%) |
|                                                  |            | <b>May-2006</b>                          |            |
|                                                  |            | MSCI EAFE Index                          | 100.00     |
|                                                  |            |                                          |            |
|                                                  |            | <b>Jul-2016</b>                          |            |
|                                                  |            | MSCI AC World ex USA                     | 100.00     |

| Total Domestic Fixed Income Policy          |            |
|---------------------------------------------|------------|
| Allocation Mandate                          | Weight (%) |
| <b>Jan-1973</b>                             |            |
| Blmbg. Barc. U.S. Gov't/Credit              | 100.00     |
| <b>Feb-2010</b>                             |            |
| Bloomberg Barclays Intermed Aggregate Index | 100.00     |

| Total Real Estate Policy                         |            |
|--------------------------------------------------|------------|
| Allocation Mandate                               | Weight (%) |
| <b>Jan-1978</b>                                  |            |
| NCREIF Fund Index-Open End Diversified Core (EW) | 100.00     |

|                                       |                                                                                                                                                                                                                                                                                                                                                             |
|---------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Active Return</b>                  | - Arithmetic difference between the manager's performance and the designated benchmark return over a specified time period.                                                                                                                                                                                                                                 |
| <b>Alpha</b>                          | - A measure of the difference between a portfolio's actual performance and its expected return based on its level of risk as determined by beta. It determines the portfolio's non-systemic return, or its historical performance not explained by movements of the market.                                                                                 |
| <b>Beta</b>                           | - A measure of the sensitivity of a portfolio to the movements in the market. It is a measure of the portfolio's systematic risk.                                                                                                                                                                                                                           |
| <b>Consistency</b>                    | - The percentage of quarters that a product achieved a rate of return higher than that of its benchmark. Higher consistency indicates the manager has contributed more to the product's performance.                                                                                                                                                        |
| <b>Distributed to Paid In (DPI)</b>   | - The ratio of money distributed to Limited Partners by the fund, relative to contributions. It is calculated by dividing cumulative distributions by paid in capital. This multiple shows the investor how much money they got back. It is a good measure for evaluating a fund later in its life because there are more distributions to measure against. |
| <b>Down Market Capture</b>            | - The ratio of average portfolio performance over the designated benchmark during periods of negative returns. A lower value indicates better product performance                                                                                                                                                                                           |
| <b>Downside Risk</b>                  | - A measure similar to standard deviation that utilizes only the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. A higher factor is indicative of a riskier product.                                                                                                   |
| <b>Excess Return</b>                  | - Arithmetic difference between the manager's performance and the risk-free return over a specified time period.                                                                                                                                                                                                                                            |
| <b>Excess Risk</b>                    | - A measure of the standard deviation of a portfolio's performance relative to the risk free return.                                                                                                                                                                                                                                                        |
| <b>Information Ratio</b>              | - This calculates the value-added contribution of the manager and is derived by dividing the active rate of return of the portfolio by the tracking error. The higher the Information Ratio, the more the manager has added value to the portfolio.                                                                                                         |
| <b>Public Market Equivalent (PME)</b> | - Designs a set of analyses used in the Private Equity Industry to evaluate the performance of a Private Equity Fund against a public benchmark or index.                                                                                                                                                                                                   |
| <b>R-Squared</b>                      | - The percentage of a portfolio's performance that can be explained by the behavior of the appropriate benchmark. A high R-Squared means the portfolio's performance has historically moved in the same direction as the appropriate benchmark.                                                                                                             |
| <b>Return</b>                         | - Compounded rate of return for the period.                                                                                                                                                                                                                                                                                                                 |
| <b>Sharpe Ratio</b>                   | - Represents the excess rate of return over the risk free return divided by the standard deviation of the excess return. The result is an absolute rate of return per unit of risk. A higher value demonstrates better historical risk-adjusted performance.                                                                                                |
| <b>Standard Deviation</b>             | - A statistical measure of the range of a portfolio's performance. It represents the variability of returns around the average return over a specified time period.                                                                                                                                                                                         |
| <b>Total Value to Paid In (TVPI)</b>  | - The ratio of the current value of remaining investments within a fund, plus the total value of all distributions to date, relative to the total amount of capital paid into the fund to date. It is a good measure of performance before the end of a fund's life                                                                                         |
| <b>Tracking Error</b>                 | - This is a measure of the standard deviation of a portfolio's returns in relation to the performance of its designated market benchmark.                                                                                                                                                                                                                   |
| <b>Treynor Ratio</b>                  | - Similar to Sharpe ratio but utilizes beta rather than excess risk as determined by standard deviation. It is calculated by taking the excess rate of return above the risk free rate divided by beta to derive the absolute rate of return per unit of risk. A higher value indicates a product has achieved better historical risk-adjusted performance. |
| <b>Up Market Capture</b>              | - The ratio of average portfolio performance over the designated benchmark during periods of positive returns. A higher value indicates better product performance.                                                                                                                                                                                         |

AndCo compiled this report for the sole use of the client for which it was prepared. AndCo is responsible for evaluating the performance results of the Total Fund along with the investment advisors by comparing their performance with indices and other related peer universe data that is deemed appropriate. AndCo uses the results from this evaluation to make observations and recommendations to the client.

AndCo uses time-weighted calculations which are founded on standards recommended by the CFA Institute. The calculations and values shown are based on information that is received from custodians. AndCo analyzes transactions as indicated on the custodian statements and reviews the custodial market values of the portfolio. As a result, this provides AndCo with a reasonable basis that the investment information presented is free from material misstatement. This methodology of evaluating and measuring performance provides AndCo with a practical foundation for our observations and recommendations. Nothing came to our attention that would cause AndCo to believe that the information presented is significantly misstated.

This performance report is based on data obtained by the client's custodian(s), investment fund administrator, or other sources believed to be reliable. While these sources are believed to be reliable, the data providers are responsible for the accuracy and completeness of their statements. Clients are encouraged to compare the records of their custodian(s) to ensure this report fairly and accurately reflects their various asset positions.

The strategies listed may not be suitable for all investors. We believe the information provided here is reliable, but do not warrant its accuracy or completeness. Past performance is not an indication of future performance. Any information contained in this report is for informational purposes only and should not be construed to be an offer to buy or sell any securities, investment consulting, or investment management services.

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**Putting clients first.**



CHICAGO | CLEVELAND | DALLAS | DETROIT | ORLANDO | PITTSBURGH | RENO | TULSA

**AndCo Consulting** | (844) 44-ANDCO | *AndCoConsulting.com*



AndCo  
4901 Vineland Road, Ste 600  
Orlando, FL 32811

| Date      | Invoice # |
|-----------|-----------|
| 9/28/2018 | 26126     |

Bill To:

Fernandina Beach General  
Employees' Retirement System

| Description                                                                                    | Amount            |
|------------------------------------------------------------------------------------------------|-------------------|
| Consulting services and performance evaluation billed quarterly (July, 2018)                   | 1,458.33          |
| Consulting services and performance evaluation billed quarterly (August, 2018)                 | 1,458.33          |
| Consulting services and performance evaluation billed quarterly (September, 2018)              | 1,458.34          |
| It is our pleasure to provide 100% independent consulting advice ALWAYS putting clients first! |                   |
| <b>Balance Due</b>                                                                             | <b>\$4,375.00</b> |

# SUGARMAN & SUSSKIND

PROFESSIONAL ASSOCIATION  
ATTORNEYS AT LAW

Robert A. Sugarman  
Howard S. Susskind  
Kenneth R. Harrison, Sr.  
D. Marcus Braswell, Jr.  
Pedro A. Herrera  
Ivelisse Berio-LeBeau  
David E. Robinson

100 Miracle Mile  
Suite 300  
Coral Gables, Florida 33134  
(305) 529-2801  
Broward 763-2566  
Toll Free 1-800-329-2122  
Facsimile (305) 447-8115

September 18, 2018

Fernandina Beach General Employees' Pension Plan  
Attn: Ms. Teresa Bryan  
204 Ash Street  
Fernandina Beach, FL 32034

---

|                    |                     |
|--------------------|---------------------|
| CURRENT FEES:      | 2,337.50            |
| CURRENT COSTS:     | 66.81               |
| PREVIOUS BALANCE:  | 1,190.00            |
| PAYMENTS RECEIVED: | 1,190.00-ck#1078076 |
|                    | -----               |
| TOTAL AMOUNT DUE:  | 2,404.31            |

# SUGARMAN & SUSSKIND

100 Miracle Mile  
Suite 300  
Coral Gables, Florida 33134  
Telephone: 305-529-2801  
Fax: 305-447-8115  
www.sugarmansusskind.com

Fernandina Beach General Employees' Pension Plan  
Attn: Ms. Teresa Bryan  
204 Ash Street  
Fernandina Beach, FL 32034

September 18, 2018  
Invoice #131733

---

Client:Matter     CD-FBGE:INVM

In Reference To: Investment Management Agreement

---

|                                                  | <u>Amount</u>        |
|--------------------------------------------------|----------------------|
| Previous balance                                 | \$1,190.00           |
| 9/17/2018 Payment - Thank You. Check No. 1078076 | <u>(\$1,190.00)</u>  |
| Total payments and adjustments                   | <u>(\$1,190.00)</u>  |
| Balance due                                      | <u><u>\$0.00</u></u> |

---

Client:Matter     CD-FBGE:MEET

In Reference To: Meeting

---

## Professional Services

|                                               | <u>Hrs/Rate</u>     | <u>Amount</u>     |
|-----------------------------------------------|---------------------|-------------------|
| 8/8/2018 Prepare for meeting. Travel.         | 2.40<br>\$212.50/hr | \$510.00          |
| 8/9/2018 Attend meeting. Prepare for meeting. | 4.00<br>\$425.00/hr | \$1,700.00        |
| For professional services rendered            | <u>6.40</u>         | <u>\$2,210.00</u> |

## Additional Charges :

|                                                                                                                                              | <u>Amount</u>            |
|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|
| 8/8/2018 Travel Expense - Airfare \$110.20, Hotel \$178.17, \$132.36, Auto Rental \$113.77 = \$534.50<br>split with 8 clients = \$66.81 each | \$66.81                  |
| Total costs                                                                                                                                  | <u>\$66.81</u>           |
| Total amount of this bill                                                                                                                    | <u>\$2,276.81</u>        |
| Balance due                                                                                                                                  | <u><u>\$2,276.81</u></u> |

---

Client:Matter CD-FBGE:MISCIn Reference To: Miscellaneous

---

## Professional Services

|                                                                        | <u>Hrs/Rate</u>     | <u>Amount</u>          |
|------------------------------------------------------------------------|---------------------|------------------------|
| 8/3/2018 Receipt and review of letter from DOR regarding state report. | 0.30<br>\$425.00/hr | \$127.50               |
| For professional services rendered                                     | <u>0.30</u>         | <u>\$127.50</u>        |
| Balance due                                                            |                     | <u><u>\$127.50</u></u> |

**Adria Deleon**

---

**From:** Jessica De la Torre Vila  
**Sent:** Wednesday, July 18, 2018 5:18 PM  
**To:** Pedro Herrera  
**Cc:** Adria Deleon  
**Subject:** For 8/8 C&D Client Trips // FW: Your trip confirmation-VHSIVH 08AUG

**From:** American Airlines <no-reply@notify.email.aa.com>  
**Sent:** Wednesday, July 18, 2018 5:05 PM  
**To:** Jessica De la Torre Vila <jess@sugarmansusskind.com>  
**Subject:** Your trip confirmation-VHSIVH 08AUG

American Airlines



Hello Pedro Herrera!

Issued: Jul 18, 2018



Record locator: VHSIVH

[View your trip](#)

Wednesday, August 8, 2018

MIA

JAX

Seats: 4B

8:10 AM

9:25 AM

Class: Economy (S)

Meals:

Miami

Jacksonville

American Airlines 3552

OPERATED BY ENVOY AIR AS AMERICAN EAGLE.

Free entertainment with the American app »

Pedro Herrera



Earn up to a \$200 statement credit + 50,000 bonus miles after qualifying purchases [Learn more »](#)

AAdvantage # 6Y9E400 GLD

Ticket # 0012100591323

## Your trip receipt



American Express XXXXXXXXXXXXX080

### ***Pedro Herrera***

|                                |                  |
|--------------------------------|------------------|
| FARE-USD                       | \$ 89.30         |
| TAXES AND CARRIER-IMPOSED FEES | \$ 20.90         |
| TICKET TOTAL                   | <b>\$ 110.20</b> |



Hotel offers



Car rental offers



Buy trip insurance



SuperShuttle



HILTON GARDEN INN JACKSONVILLE/ ORANGE  
PARK  
145 PARK AVE.  
ORANGE PARK, FL 32073  
United States of America  
TELEPHONE 904-458-1577 • FAX 904-458-1570  
Reservations  
www.hilton.com or 1 800 HILTONS

HERRERA, PEDRO

Room No: 405/K1RZ  
Arrival Date: 8/8/2018 4:17:00 PM  
Departure Date: 8/9/2018 11:26:00 AM  
Adult/Child: 1/0  
Cashier ID: GESTRADA  
Room Rate: 159.08  
AL:  
HH # 272741131 SILVER  
VAT #  
Folio No/Che 287497 A

Confirmation Number: 3464352439

HILTON GARDEN INN JACKSONVILLE/ ORANGE PARK 8/9/2018 11:25:00  
AM

| DATE        | DESCRIPTION    | ID           | REF NO | CHARGES  | CREDIT     | BALANCE |
|-------------|----------------|--------------|--------|----------|------------|---------|
| 8/8/2018    | GUEST ROOM     | VTHOMAS      | 992118 | \$159.08 |            |         |
| 8/8/2018    | RM-LODGING TAX | VTHOMAS      | 992118 | \$7.95   |            |         |
| 8/8/2018    | RM-STATE TAX   | VTHOMAS      | 992118 | \$11.14  |            |         |
| 8/9/2018    | AX *2080       | GESTRAD<br>A | 992296 |          | (\$178.17) |         |
| **BALANCE** |                |              |        |          |            | \$0.00  |

Hilton Honors(R) stays are posted within 72 hours of checkout. To check your earnings or book your next stay at more than 5,000 hotels and resorts in 100 countries, please visit [Honors.com](http://Honors.com)

CREDIT CARD DETAIL

|                |          |             |            |
|----------------|----------|-------------|------------|
| APPR CODE      | 520930   | MERCHANT ID | 1093487155 |
| CARD NUMBER    | AX *2080 | EXP DATE    | 04/20      |
| TRANSACTION ID | 992296   | TRANS TYPE  | Sale       |



HAMPTON INN - ORMOND BEACH  
155 INTERCHANGE BLVD.  
ORMOND BEACH, FL 32174  
United States of America  
TELEPHONE 386-677-9999 - FAX 386-677-0663  
Reservations  
www.hamptoninn.com or 1 800 HAMPTON

HERRERA, PEDRO

Room No: 424/KXTH  
Arrival Date: 8/9/2018 10:18:00 PM  
Departure Date: 8/10/2018 11:49:00 AM  
Adult/Child: 2/0  
Cashier ID: PAULM1  
Room Rate: 115.43  
AL:  
HH # 272741131 SILVER  
VAT #  
Folio No/Che 305608 A

Confirmation Number: 80135013

HAMPTON INN - ORMOND BEACH 8/10/2018 11:49:00 AM

| DATE        | REF NO  | DESCRIPTION  | CHARGES    |
|-------------|---------|--------------|------------|
| 8/9/2018    | 1034404 | GUEST ROOM   | \$115.43   |
| 8/9/2018    | 1034404 | STATE TAX    | \$7.50     |
| 8/9/2018    | 1034404 | COUNTY TAX   | \$6.93     |
| 8/10/2018   | 1034435 | M&M's PEANUT | \$2.50     |
| 8/10/2018   | 1034473 | AX *2080     | (\$132.36) |
| **BALANCE** |         |              | \$0.00     |

EXPENSE REPORT SUMMARY

|               | 8/9/2018 | 8/10/2018 | STAY TOTAL |
|---------------|----------|-----------|------------|
| ROOM AND TAX  | \$129.86 | \$0.00    | \$129.86   |
| MISCELLANEOUS | \$0.00   | \$2.50    | \$2.50     |
| DAILY TOTAL   | \$129.86 | \$2.50    | \$132.36   |

Hilton Honors(R) stays are posted within 72 hours of checkout. To check your earnings or book your next stay at more than 5,000 hotels and resorts in 100 countries, please visit Honors.com

Hampton hotels are all over the world. Find us in Canada, Costa Rica, Ecuador, Germany, India, Mexico, Poland, Turkey, United Kingdom, and United States of America. Coming soon in Italy and Romania.

THANK YOU FOR STAYING WITH US! WE HOPE YOU WERE 100% HAPPY!

CREDIT CARD DETAIL

|                |          |             |            |
|----------------|----------|-------------|------------|
| APPR CODE      | 163880   | MERCHANT ID | 2096214671 |
| CARD NUMBER    | AX *2080 | EXP DATE    | 04/20      |
| TRANSACTION ID | 1034473  | TRANS TYPE  | Sale       |

**Adria Deleon**

---

**To:** Jessica De la Torre Vila  
**Subject:** RE: Confirmed: Enterprise Rent-A-Car Reservation 1268879444 at Jacksonville International Airport(JAX)

**From:** Jessica De la Torre Vila  
**Sent:** Monday, July 30, 2018 1:42 PM  
**To:** Adria Deleon <ad@sugarmansusskind.com>  
**Subject:** PFW: Confirmed: Enterprise Rent-A-Car Reservation 1268879444 at Jacksonville International Airport(JAX)

PH's monthly meetings for 8/8-8/10

**From:** Jessica De la Torre Vila  
**Sent:** Wednesday, July 18, 2018 5:41 PM  
**To:** Pedro Herrera <PHerrera@sugarmansusskind.com>  
**Subject:** FW: Confirmed: Enterprise Rent-A-Car Reservation 1268879444 at Jacksonville International Airport(JAX)

**From:** Enterprise Rent-A-Car <No-Reply@enterprise.com>  
**Sent:** Wednesday, July 18, 2018 5:37 PM  
**To:** Jessica De la Torre Vila <jess@sugarmansusskind.com>  
**Subject:** Confirmed: Enterprise Rent-A-Car Reservation 1268879444 at Jacksonville International Airport(JAX)



Visit [enterprise.com](http://enterprise.com)

## YOUR RESERVATION IS CONFIRMED

Thank you for your reservation.  
Your confirmation number is 1268879444.

### Pick-Up Details

|                        |                                                  |
|------------------------|--------------------------------------------------|
| <b>Location</b>        | <b>Jacksonville International Airport(JAX)</b>   |
| <b>Date &amp; Time</b> | <b>Wednesday, August 08, 2018 @ 9:30 AM</b>      |
| <b>Address</b>         | 2400 Yankee Clipper Dr<br>Jacksonville, FL 32218 |
| <b>Phone</b>           | 9047416390                                       |
| <b>Hours</b>           | Wednesday: 6:00 AM - 11:59 PM                    |

### Return Details

|                        |                                            |
|------------------------|--------------------------------------------|
| <b>Location</b>        | <b>Miami International Airport(MIA)</b>    |
| <b>Date &amp; Time</b> | <b>Saturday, August 11, 2018 @ 9:30 AM</b> |
| <b>Address</b>         | 3900 Nw 25th St<br>Miami, FL 33142         |
| <b>Phone</b>           | 3056330377                                 |

**Renter Details**

**Name** PEDRO HERRERA  
**E-mail Address** j.....s@sugarmansusskind.com  
**Phone** .....0801

**Membership**

**Membership Number** 2T4TMWJ  
**Loyalty Program** Enterprise Plus

**Corporate Account Details**

**Contract Name** POMPANO BEACH POLICE AND FIRE FIGHT

**Pricing Details**

**Vehicle Class** Full Size  
Toyota Camry or Similar  
**Transmission Type** Automatic

**Rates****Vehicle**

---

|                 |                   |         |
|-----------------|-------------------|---------|
| TIME & DISTANCE | 3 DAILY @ \$29.50 | \$88.50 |
|-----------------|-------------------|---------|

**Extras**

---

|                      |          |
|----------------------|----------|
| Unlimited Mileage    | Included |
| 9 Additional Drivers | Included |
| Roadside Protection  | Included |
| Damage Waiver        | Included |
| Damage Waiver        | Included |
| Roadside Protection  | Included |

**Taxes & Fees**

---

|                                             |          |
|---------------------------------------------|----------|
| AIRPORT SECURITY FEE 2.00/RNTL              | \$2.00   |
| CONCESSION RECOUP FEE 11.11 PCT<br>(11.11%) | \$9.83   |
| FLORIDA SURCHARGE 2.00/DAY                  | \$6.00   |
| TIRE BATTERY FEE .02 DAY                    | Included |
| VEHICLE LICENSE FEE .75/DAY                 | Included |
| SALES TAX (7.0%)                            | \$7.44   |

---

**Estimated Total****\$113.77**

**Follow these directions to get to the counter**

The Enterprise counter is located by the baggage claim area.

# SUGARMAN & SUSSKIND

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100 Miracle Mile  
Suite 300  
Coral Gables, Florida 33134  
(305) 529-2801  
Broward 763-2566  
Toll Free 1-800-329-2122  
Facsimile (305) 447-8115

October 17, 2018

Fernandina Beach General Employees' Pension Plan  
Attn: Ms. Teresa Bryan  
204 Ash Street  
Fernandina Beach, FL 32034

---

|                    |                     |
|--------------------|---------------------|
| CURRENT FEES:      | 340.00              |
| CURRENT COSTS:     | 0.00                |
| PREVIOUS BALANCE:  | 2,404.31            |
| PAYMENTS RECEIVED: | 2,404.31-ck#1082767 |
|                    | -----               |
| TOTAL AMOUNT DUE:  | 340.00              |

# SUGARMAN & SUSSKIND

100 Miracle Mile  
Suite 300  
Coral Gables, Florida 33134  
Telephone: 305-529-2801  
Fax: 305-447-8115  
www.sugarmansusskind.com

Fernandina Beach General Employees' Pension Plan  
Attn: Ms. Teresa Bryan  
204 Ash Street  
Fernandina Beach, FL 32034

October 17, 2018  
Invoice #132615

---

Client:Matter     CD-FBGE:INVM

In Reference To: Investment Management Agreement

---

## Professional Services

|                                                                                                                           | <u>Hrs/Rate</u>     | <u>Amount</u>   |
|---------------------------------------------------------------------------------------------------------------------------|---------------------|-----------------|
| 9/20/2018 Receipt and review of Incremental Adoption Agreement. Email to CONS and ADMIN regarding same. (American Realty) | 0.80<br>\$425.00/hr | \$340.00        |
| For professional services rendered                                                                                        | 0.80                | \$340.00        |
| Balance due                                                                                                               |                     | <u>\$340.00</u> |

---

Client:Matter     CD-FBGE:MEET

In Reference To: Meeting

---

|                                                  | <u>Amount</u> |
|--------------------------------------------------|---------------|
| Previous balance                                 | \$2,276.81    |
| 10/9/2018 Payment - Thank You. Check No. 1082767 | (\$2,276.81)  |
| Total payments and adjustments                   | (\$2,276.81)  |
| Balance due                                      | <u>\$0.00</u> |

---

Client:Matter     CD-FBGE:MISC

In Reference To: Miscellaneous

|                                                  | <u>Amount</u>        |
|--------------------------------------------------|----------------------|
| Previous balance                                 | \$127.50             |
| 10/9/2018 Payment - Thank You. Check No. 1082767 | <u>(\$127.50)</u>    |
| Total payments and adjustments                   | <u>(\$127.50)</u>    |
| Balance due                                      | <u><u>\$0.00</u></u> |



October 2, 2018

Invoice Number: 19278

MANAGEMENT FEE:

FERNANDINA BEACH GENERAL EMPLOYEES VALUE

|                            |                   |
|----------------------------|-------------------|
| 9/30/2018 Portfolio Value: | \$ 3,934,182.26   |
| Exclude Dividend Accrual   | <u>- 2,389.78</u> |
| Billable Value             | \$ 3,931,792.48   |

Quarterly Fee Based On:

|                                |             |
|--------------------------------|-------------|
| \$ 3,931,792 @ 0.50% per annum | \$ 4,914.74 |
|--------------------------------|-------------|

|                         |         |
|-------------------------|---------|
| \$ 0 @ 0.375% per annum | \$ 0.00 |
|-------------------------|---------|

|                |                    |
|----------------|--------------------|
| Quarterly Fee: | <u>\$ 4,914.74</u> |
|----------------|--------------------|

For the Period 7/1/2018 through 9/30/2018

|                      |           |
|----------------------|-----------|
| Paid by Debit Direct | (\$ 0.00) |
|----------------------|-----------|

|                     |                           |
|---------------------|---------------------------|
| <b>Please Remit</b> | <u><b>\$ 4,914.74</b></u> |
|---------------------|---------------------------|

Wiring Instructions:

First Tennessee Bank

ABA# 084000026

Acct# 31-0251313

For Credit to: Highland Capital Management, LLC.

Mailing Check:

Highland Capital Management, LLC

6075 Poplar Ave, Suite 703

Memphis, TN 38119



# INVOICE

#9459

10/10/2018

## INVOICE FOR PAYMENT

**Ms. Teresa Bryan**

City of Fernandina Beach General Employees' Pension Plan  
204 Ash Street  
Fernandina Beach, FL 32034

## COPY SENT TO

Amed Avila

## FERNANDINA BEACH GENERAL EMPLOYEES' PENSION PLAN

Per Our Investment Management Agreement, the fees to Agincourt Capital Management in payment for investment services rendered from 7/1/2018 - 9/30/2018

## MONTHLY MARKET VALUE

|                                                                    |           |                |
|--------------------------------------------------------------------|-----------|----------------|
| FGE - Fernandina Beach General Employees' Pension Plan \ 450079940 | 9/30/2018 | \$4,279,036.00 |
|--------------------------------------------------------------------|-----------|----------------|

|                |   |          |   |             |
|----------------|---|----------|---|-------------|
| \$4,279,036.00 | x | 0.2500 % | = | \$10,697.59 |
|----------------|---|----------|---|-------------|

|                         |                    |
|-------------------------|--------------------|
| <b>Total Annual Fee</b> | <b>\$10,697.59</b> |
|-------------------------|--------------------|

|                                |                   |
|--------------------------------|-------------------|
| <b>Total Quarterly Fee Due</b> | <b>\$2,674.40</b> |
|--------------------------------|-------------------|

PLEASE MAKE PAYMENT TO AGINCOURT CAPITAL MANAGEMENT, WITHIN 30 DAYS:

### IF BY ACH

Branch Banking Trust (BBT) 901 East Byrd Street, Richmond, VA 23219  
ABA# 021052053 | Account# 72169911 | FBO: Agincourt Capital Management

### IF BY WIRE

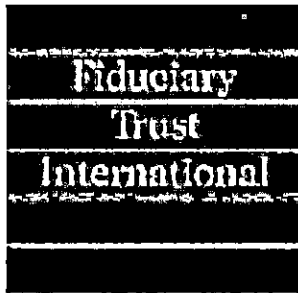
Previous wire instructions are valid. Please send wire to account ending with #1778. If you need instructions, please call 804-915-1308.

### IF BY CHECK

Agincourt Capital Management, LLC  
ATTN: Elsie Rose  
200 South 10th Street, Suite 800  
Richmond, VA 23219

**Agincourt's Federal Tax ID: 54-1947440**

Please let us know if you would like a copy of our latest SEC Form ADV Part 2, our Code of Ethics or our Privacy Statement.



**General Employees:**

| Account # | Fee period              | Fee               |
|-----------|-------------------------|-------------------|
| 450079900 | 07.01.2018 - 09.30.2018 | 1,603.78          |
| 450079930 | 07.01.2018 - 09.30.2018 | 540.62            |
| 450079940 | 07.01.2018 - 09.30.2018 | 584.84            |
|           |                         | Total: \$2,729.24 |



# Investor Summary as of September 30, 2018

## AMERICAN CORE REALTY FUND

### City of Fernandina Beach General Employees' Pension Plan Account No. 1321

| For the Quarter Ended September 30, 2018 |                 |                   |                        |                |                        |
|------------------------------------------|-----------------|-------------------|------------------------|----------------|------------------------|
|                                          | Date            | Transaction       | Unit Value             | Units          | Total                  |
| <b>Beginning Net Asset Value</b>         | <b>06/30/18</b> |                   | <b>\$ 124,081.8217</b> | <b>14.8651</b> | <b>\$ 1,844,491.46</b> |
| Contributions                            | -               | \$ -              | -                      | -              | -                      |
| Withdrawals                              | -               | -                 | -                      | -              | -                      |
| Net Income Before Fees                   |                 | 17,083.72         |                        |                | 17,083.72              |
| Distributions Declared                   | 09/30/18        | 27,666.73         |                        |                |                        |
| <b>Asset Management Fees</b>             |                 | <b>(5,183.83)</b> |                        |                | <b>(5,183.83)</b>      |
| Available for Reinvestment/Distribution  |                 | 22,482.90         |                        |                | (22,482.90)            |
| Amount Reinvested                        | 09/30/18        | 22,482.90         | 124,940.7719           | 0.1800         | 22,482.90              |
| Distribution Payable                     |                 | -                 |                        |                | -                      |
| Unrealized Gain/(Loss)                   |                 | 6,991.21          |                        |                | 6,991.21               |
| Realized Gain/(Loss)                     |                 | \$ 16,360.20      |                        |                | 16,360.20              |
| <b>Ending Net Asset Value</b>            | <b>09/30/18</b> |                   | <b>\$ 124,940.7719</b> | <b>15.0451</b> | <b>\$ 1,879,742.76</b> |
|                                          |                 |                   |                        |                |                        |
| Total Number of Units                    |                 |                   |                        |                | 15.0451                |
| Current Unit Value                       |                 |                   |                        |                | \$ 124,940.7719        |
| Percentage Interest in the Fund          |                 |                   |                        |                | 0.04%                  |

### Performance History

| Gross of Fees       | 3Q2018       | Year-to-Date | One-Year     | Three-Year*  | Five-Year* | Ten-Year*  | Since Inception* |
|---------------------|--------------|--------------|--------------|--------------|------------|------------|------------------|
| Income Return       | 0.93%        | 2.93%        | 3.94%        | 4.02%        | n/a        | n/a        | 4.41%            |
| Appreciation Return | 1.27%        | 3.65%        | 4.43%        | 4.21%        | n/a        | n/a        | 5.67%            |
| <b>Total Return</b> | <b>2.19%</b> | <b>6.66%</b> | <b>8.50%</b> | <b>8.35%</b> | <b>n/a</b> | <b>n/a</b> | <b>10.26%</b>    |
|                     |              |              |              |              |            |            |                  |
| Net of Fees         | 3Q2018       | Year-to-Date | One-Year     | Three-Year*  | Five-Year* | Ten-Year*  | Since Inception* |
| Income Return       | 0.65%        | 2.08%        | 2.79%        | 2.87%        | n/a        | n/a        | 3.25%            |
| Appreciation Return | 1.27%        | 3.65%        | 4.43%        | 4.21%        | n/a        | n/a        | 5.67%            |
| <b>Total Return</b> | <b>1.91%</b> | <b>5.78%</b> | <b>7.31%</b> | <b>7.16%</b> | <b>n/a</b> | <b>n/a</b> | <b>9.05%</b>     |

Inception Date: January 2, 2014

### Performance Disclaimer:

The returns above for the Investor's investment in the American Core Realty Fund include leveraged returns before (gross) and after (net) the deduction of investment management fees and may include the reinvestment of some income. The sum of annualized component returns may not equal the total return due to the chain-linking of quarterly returns. American Realty Advisors will supplement this performance information with the distribution of the Fund's full quarterly report within 45 days following the close of the quarter. Past performance is not a guarantee of future results and it is important to understand that investments of the type made by the Fund pose the potential for loss of capital over any time period. Many factors affect fund performance including changes in market conditions and interest rates in response to other economic, political, or financial developments. Investment returns, and the principal value of any investment will fluctuate, so that when an investment is sold, the amount received could be less than what was originally invested. Use of leverage may create additional risks.

\*Annualized; Since Inception returns are not reported for periods less than one year.  
Returns are not reported on accounts invested less than a full period.



515 S. Flower St.  
49<sup>th</sup> Floor  
Los Angeles, CA 90071  
213.233.5700  
  
www.aracapital.com



# Invoice

**Phone: (239) 433-5500**  
**Fax: (239) 481-0634**  
**data@foster-foster.com**  
**www.foster-foster.com**

| Date       | Invoice # |
|------------|-----------|
| 10/22/2018 | 13321     |

[illegible]

**Balance Due      \$1,660.00**

***Thank you for your business!***

Please make all checks payable to:  
Foster & Foster, Inc.  
13420 Parker Commons Blvd, Suite 104  
Fort Myers, FL 33912



| Date       | Invoice # |
|------------|-----------|
| 10/31/2018 | 13393     |

Bill To

City of Fernandina Beach  
General Employees'  
Pension Plan  
204 Ash Street  
Fernandina Beach, FL 32034

| Terms  | Due Date          |
|--------|-------------------|
| Net 30 | <b>11/30/2018</b> |

| Description                                                         | Amount    |
|---------------------------------------------------------------------|-----------|
| Preparation of the October 1, 2018 Actuarial Valuation and Report.  | 13,811.00 |
| Preparation of GASB 67 Statement with measurement date of 09/30/18. | 1,250.00  |
| Preparation of GASB 68 Statement with measurement date of 09/30/18. | 2,000.00  |

**Balance Due     \$17,061.00**

***Thank you for your business!***

Please make all checks payable to:  
Foster & Foster, Inc.  
13420 Parker Commons Blvd, Suite 104  
Fort Myers, FL 33912

**INVOICE  
SPECIAL COVERAGES**

10/3/2018 FMIT# 0763

Ms. Teresa Bryan, PHR  
HR Generalist  
City of Fernandina Beach  
204 Ash Street  
Fernandina Beach, FL 32034

**MAKE CHECKS PAYABLE TO:**

**FLORIDA MUNICIPAL INSURANCE TRUST  
POST OFFICE BOX 1757  
TALLAHASSEE FL 32302-1757**

**PLEASE RETURN ONE COPY OF THIS INVOICE WITH YOUR CHECK BY 10/18/2018.  
IF FULL PREMIUM PAYMENT IS NOT RECEIVED BY 10/18/2018, THE POLICY IS SUBJECT TO CANCELLATION  
FOR NON-PAYMENT OF PREMIUM BY THE INSURER.**

| DESCRIPTION                                                                                                                                                | POLICY NUMBER | EFFECTIVE<br>DATE | EXPIRATION<br>DATE |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-------------------|--------------------|
| A-3 BONDS<br>FIDUCIARY LIABILITY<br>FIREFIGHTERS & POLICE OFFICERS<br>PENSION PLAN AND GENERAL<br>EMPLOYEES PENSION PLAN<br>\$1,000,000 LIMIT OF LIABILITY | U718-52438    | 11/1/2018         | 11/1/2019          |

**PREMIUMS**

|                        |            |
|------------------------|------------|
| BASE PREMIUM:          | \$9,954.00 |
| ADDITIONAL INSURED(S): |            |
| TERRORISM:             |            |
| INSPECTION FEE:        |            |
| POLICY FEE:            |            |
| FEES:                  |            |

|                                     |                           |
|-------------------------------------|---------------------------|
| <b><u>TOTAL POLICY PREMIUM:</u></b> | <b>\$ <u>9,954.00</u></b> |
|-------------------------------------|---------------------------|

Ancillary insurance coverage includes any insurance coverage not currently available directly from the Florida Municipal Insurance Trust. When the Florida League of Cities, Inc. acts as intermediary or agency in facilitating ancillary insurance coverage for a member with a third party insurer, the Florida League of Cities, Inc. shall not be liable to the member if the third party insurer becomes insolvent at any time after coverage has commenced. The Florida League of Cities, Inc. shall use reasonable skill and judgment in securing any such ancillary insurance coverage. However, it is not a guarantor of the financial condition of any third party insurer and is entitled to reasonably rely upon generally accepted financial, actuarial and/or insurance industry data when facilitating ancillary insurance coverage.



**Address** 204 Ash Street  
Fernandina Beach, FL 32034

\$600

**Thank you for your business!**

2946 Wellington Circle East  
Tallahassee, FL 32309



**CITY OF FERNANDINA BEACH**  
Finance Department

**Patti Clifford**  
Comptroller

August 23, 2018

Fiduciary Trust International  
Attn: Pension Payroll  
100 Fountain Pkwy – Bldg 160/2<sup>nd</sup> Floor  
St. Petersburg, FL 33716

Subject: City of Fernandina Beach General Employees  
Pension Plan Account Number 450079900

Dear Pension Payroll:

The following employee has terminated their employment with the City. They are not vested in the Pension Plan, and have requested a refund of their contributions that have been deposited in the above referenced Plan. Please issue a check and mail it to the following address for Direct Deposit:

Logan Peake

|                         |                  |
|-------------------------|------------------|
| Name:                   | Logan Peake      |
| Social Security Number: |                  |
| Date of Birth           |                  |
| Date of Hire            | October 12, 2015 |
| Date of Release         | July 25, 2018    |
| Pre-Tax Portion         | \$4,051.77       |
| Total Refund            | \$4,051.77       |

A lump sum distribution election form has been signed by the employee and is enclosed for your records. Please notify us when payment has been made. If additional information is needed please let me know. Thank you for your assistance in the above matter.

Sincerely,

Patti Clifford  
Comptroller

Enclosure(s)  
cc: Personnel File (w/enclosure)

**Teresa Bryan**

---

**From:** Jessica De la Torre Vila <jess@sugarmansusskind.com>  
**Sent:** Thursday, October 18, 2018 4:47 PM  
**To:** Teresa Bryan  
**Cc:** Pedro Herrera  
**Subject:** Proposed 2019 Meeting Dates // Fernandina Beach Plans

Dear Teresa,

I hope this email finds you doing well. Neighboring clients are working on the 2019 proposed meeting schedule and therefore I wanted to run the dates by you to confirm that we have no conflicts. The proposed 2019 dates, with the meetings taking place on Thursdays, commencing at 1:00 p.m. for Police & Fire and 3:00 p.m. for General are:

February 14  
May 9  
August 15  
November 14

Thank you in advance.

*Best Regards,*

*Jessica A. De la Torre Vila*

---

SUGARMAN & SUSSKIND, P.A.  
100 Miracle Mile  
Suite 300  
Coral Gables, FL 33134  
Telephone: (305) 529-2801  
Facsimile: (305) 447-8115  
Email: [jess@sugarmansusskind.com](mailto:jess@sugarmansusskind.com)  
Website: <http://www.sugarmansusskind.com>

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Please consider the environment before printing this email.