



**AGENDA
MARINA ADVISORY BOARD
REGULAR MEETING
MAY 29, 2024
6:00 PM
CITY HALL COMMISSION CHAMBERS
204 ASH STREET
FERNANDINA BEACH, FL 32034**

- 1. CALL TO ORDER**
- 2. PLEDGE OF ALLEGIANCE**
- 3. ROLL CALL**
- 4. APPROVAL OF MINUTES**
 - 4.1 Workshop Minutes, April 22, 2024
 - 4.2 Regular Meeting Minutes, April 22, 2024
- 5. PUBLIC COMMENT REGARDING ITEMS NOT ON THE AGENDA**
- 6. OLD BUSINESS**
- 7. NEW BUSINESS**
 - 7.1 Increase Revenue - RFP's, restaurant replacing Brett's
- 8. MARINA MANAGER REPORT**
- 9. BOARD MEMBER REPORTS/COMMENTS**
- 10. NEXT MEETING DATE**
- 11. ADJOURNMENT**

All members of the public are invited to be present and be heard. Persons with disabilities requiring accommodations in order to participate in this program or activity should contact the City Clerk at (904) 310-3115 or TTY/TDD 711 (for the hearing or speech impaired). All interested parties may appear at said meeting and be heard as to the advisability of any action, which may be considered with respect to such matter. For information regarding this matter, please contact the Marina Manager.

MARINA ADVISORY BOARD
WORKSHOP MEETING MIUTES
APRIL 22, 2024
CITY HALL COMMISSON CHAMBERS
204 ASH STREET FERNANDINA BEACH, FL 32034

1. CALL TO ORDER
2. PLEDGE OF ALLIGANCE
3. ROLL CALL – CHAIRMAN BLANCHARD- Present
VICE CHAIR KENT-Excused
MEMBER PHILLIPS - Excused
MEMBER SPRATTO- Present
MEMBER SHARPE- Present
OASIS MGR CHAPMAN-Present
MEMBER/SECRETARY NICKOLOFF- Present

Special Meeting Called as a workshop to ask Community for ideas/suggestions for new sources of revenue for the Marina

4. PUBLIC COMMENT REGARDING ITEMS NOT ON THE AGENDA
 - 4.1 MAC MORRIS- Asked when corps planning on moving channel. May be beneficial to move docks north with specialized areas, water deeper. (liver boards) A) move 100' to west corps of engineers (RETURN)-Asked if Bretts area and Atlantic Seafood under city purview vs marina. BLANCHARD- land under parks and recreation. Although Oasis collects lease payments from Atlantic Seafood (per CHAPMAN).
 - 4.2 LAWRENCE PIPER- Asked if we get revenue from Atlantic Seafood and Bretts. Answer- yes, but not much. Suggested an idea of a Seafood Wharf- presented a plan along with sketch. Wonder if county or TDC can have a meeting for long term planning session to copay any expansion etc.
 - 4.3 CHARLIE GEORGE (City Mgr.-Interim; City Engineer)- Will have to tear down to fix. Cost more to fix than tear down and rebuild. Moving channel to north estimated (rough estimate) at \$67 mm dollar project. Could move 80 feet to north before encroach on private property. CHANNEL- corps has approved moving 100' to the west. In the works still. BLANCHARD – asked if we've approached county to help because they get some benefit. GEORGE – Not aware
 - 4.4 PAUL LORE- Preservation of marina should be the focus. It doesn't need to pay for itself. Asks- can it be preserved somehow with a special status? Similar to Historic

Districts Etc. Regardless, it's a jewel. SHARPE- agrees it generates money in many ways (tourists, charters, tours, fishing etc.) and help numerous people. Some benefits and value you can't assign a price tag to it.

4.5 WOLFGANG L. - When our grandparents could afford to put marina why can't we maintain it. Extend into the river into deeper water. Thanked Cathy and the Oasis team for their hard work.

5. BOARD MEMBER REPORTS/COMMENTS

PHILLIPS-N/A

SPRATTO- Should not be considered a business. But can apply best business practices to make successful. There is Intrinsic value to the marina. Large expensive to dredge and location once hindrance.

KENT-N/A

NICKOLOFF- Thank speakers for suggestions/ideas. Goal of this committee is to continue to always look for creative ways to minimize debt service. Encourage by what we've heard tonight. Believes the marina is something special, worth continuing operation.

CHAIR BLANCHARD- Thanks to speakers

6. ADJOURNMENT AT 1803

Respectfully submitted, CHRIS NICKOLOFF Secretary

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MEMBER/SECRETARY NICKOLOFF- Present
4. APPROVAL OF MINUTES- *Motion to approve the minutes from last meeting.*
MOTION- Blanchard SECOND- Sharpe PASSED 3-0
5. PUBLIC COMMENT REGARDING ITEMS NOT ON THE AGENDA
 - 5.1 PAUL LORE- Appreciate Marina and Oasis. Proponent of collaboration. Advises to exercise caution when approaching other entities for cost sharing. It may be out of their mission and ability.
 - 5.2 MAC MORRIS- Enterprise should be used as publicity, use marina as a marketing tool for the city.
6. OLD BUSINESS- BLANCHARD approach CITY COMMISION on Boat trailer recommendation made by our board last meeting. CITY COMMISION took no action but will take into consideration.
7. NEW BUSINESS –
 - 7.1 Shrimp Festival Activities- Space allotted to have two shrimp boats on D dock. Committee all ready. Final details on parking currently being drawn up.
 - 7.2 Boat Trailer Parking- WOLFGANG L.- Trailer spots had cars parking one busy night downtown. Asked about enforcement. SHARPE to follow-up with Police Chief. CHAPMAN said Oasis has good working relationship with FBPD, and they are helpful when we ask. LAWRENCE PIPER- Disappointed city commission did not take our suggestion. PAUL LORE- Suggest tour buses park off site, as opposed to LOT D. MAC MORRIS- research shows communities around the state with smaller populations have more trailer parking spaces.

7.3 Marina Security- (Postponed)

7.4 Complaints/Issues (Member PHILLIPS)- (Postponed)

8. MARINA MANAGER REPORT- BOAT TRAILER PARKING- FBPD has done great job collaborating with Oasis when needed. Open to extra patrols in parking area. GATES- in final design phase. City Manager is project mgr. 4-6 weeks for fabrication. Currently, have 9 security cameras in use. Have had problem with theft by individuals coming from water. WIFI- has been good with addition. Big yachts frequently seem to block WIFI signal. DIESEL FUEL- line discovered to have problem after alarm activation. Guardian is the repair vendor and is soon scheduled to come and pressure test and isolate. BUDGET- Had to move funds around to cover unexpected expenses (fuel line example). Diesel fuel over 500k for year. 51% year over year over 200' transient vessels. \$29K under budget payroll. STAFF RECOGNITION- Oasis had GM summit in Annapolis, MD. Oasis (FB Harbor Marina) got award for hospitality. Oasis had over 500, 5-star reviews. Very unexpected and have a great team. Very proud of team. Press release forthcoming.

9. BOARD MEMBER REPORTS/COMMENTS

PHILLIPS- None

SPRATTO- None

KENT- None

NICKOLOFF- None

CHAIR BLANCHARD- None

10. NEXT MEETING DATE – 5/27/2024

11. ADJOURNMENT AT 1847

Respectfully submitted,
CHRIS NICKOLOFF Secretary